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**Nils G. M. Brunsson**

Born 1946.

Married, four children.

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**Reviews of Nils Brunsson's contribution to organization studies:**

- R:1 Skelley, D.: Radical Institutionalism and Public Administration: a review of Nils Brunsson's contributions to understanding public sector organizations. PAMIJ, 2000.
- R:2 Johansson, R.: Nyinstitutionalismen inom organisationsanalysen. Lund: Studentlitteratur, 2001.
- R:3 Koenig, G.: Nils Brunsson Concevoir, dire et faire: Éloge de la déliaison in Charreire, S. and Huault, I.: Les grands auteurs en management. Colombelles: Éditions ems, 2002.
- R:4 Tacke, V.: Klassiker der Organisationsforschung (2) Nils Brunsson in Organisationsentwicklung, vol. 22, no 3, 2003, pp 74-79.
- R:5 Ortman, G.: "The fools in town are on our side". Macht, Organisation, Differenz - Über Nils Brunsson. Ch 5 in Als Ob. Fiktionen und Organisationen. Wiesbaden. VS Verlag für Sozialwissenschaften, 2004.

***RECENT PUBLICATIONS*****Books:**

- B:20 The Organization of Hypocrisy, Oslo: Abstrakt Liber Copenhagen Business School Press, 2002. Second edition with a new introduction.
- B:21 Regelexplosionen, Stockholm: EFI, 2004 (ed. with G. Ahrne)
- B:22 A Organização da Hipocrisia. Lisboa:ASA, 2006 (transl. of B:20)

- B:23 Mechanisms of Hope. Maintaining the dream of rationality in organizations. Malmö: Copenhagen Business Press Liber Universitetsforlaget, 2006.
- B:24 The consequences of Decision-Making, in print, Oxford University Press, to be published January 2007.

**Articles and book chapters:**

- A: 43 Organized Hypocrisy, in Czarniawska, Barbara and Guje Sevón: Northern Lights, Oslo: Abstrakt Liber Copenhagen Business Press, 2003.
- A:44 Organisationer med dubbla identiteter, in Nordiske Organisasjonsstudier, 6, nr 2, 2004, sid. 58 - 74 (with G. Ahrne).
- A:45 La standardisation comme mode d'organisation, in Dumez, H. (ed) Gouverner les organisations. Paris: L'Harmattan, 2004.
- A:46 Marknad, organisation och reform, in Claes-Fredrik Helgesson, Hans Kjellberg och Anders Liljenberg: Den där marknaden: Utbyten, normer och bilder. Lund: Studentlitteratur, 2004.
- A:47 Soft regulation from an organizational perspective, in Mörth, U. (ed.) Soft law in Governance and Regulation: an Interdisciplinary Analysis. Cheltenham: Edward Elgar, 2004 (with G. Ahrne).
- A:48 La regulación suave desde una perspectiva organizacional, in Gestión y Política Pública, vol XIV, no 3, 2005 (with G. Ahrne).
- A:49 Reform als routine, in Corsi, G. and Esposito, E. Reform un Innovation in einer unstablen Gesellschaft. Stuttgart: Lucius et Lucius, 2005.
- A:50 Inte bara mode. Att skapa organisationer i offentlig sektor in Busch, T., Johnsen, E., Klausen, K., Vanebo, J. (ed): Modernisering av offentlig sektor. Utdfordringer, metoder og dilemmaer, 2. utgave. Oslo: Universitetsforlaget, 2005 (with Kerstin Sahlin-Andersson).
- A:51 En illusion av frihet? in Svedberg Nilsson, K., Henning, R., Fernler, K. (ed): En illusion av frihet? Företag och organisationer i regelsamhället. Lund: Studentlitteratur, 2005.
- A:52 Organizations and meta-organizations (with Göran Ahrne) in Scandinavian Journal of Management , Vol.21, 429-449, 2005

- A:53 Organizing the world in Marie-Laure Djelic and Kerstin Sahlin-Andersson (eds.) Transnational Governance. Cambridge University Press 2006.
- A:54 Reforms, organization and hope in Scandinavian Journal of Management, 22, 253-255, 2006.
- A:55 Administrative reforms as routines. Republication of A:19 as one of the best articles for 22 years in SJM, in Scandinavian Journal of Management, 22, 243-252, 2006.

*A LIST OF ALL PUBLICATIONS CAN BE FOUND ON PAGES 7 - 12.*

### **Academic Degrees**

M Sc (Ekonom examen), Gothenburg School of Economics, 1969

Ekon Dr, Gothenburg University, 1976

Docent, Gothenburg University, 1979

Member of the Royal Swedish Academy of Engineering Sciences, 1990 -

### **Academic Positions**

Research assistant, Gothenburg School of Economics 1969 -1976

Assistant professor, Gothenburg University, 1976 -1979

Assistant professor, Uppsala University, 1979 -1980

Associate professor, Stockholm School of Economics, 1980 -1986

Head of Department of Public management, Stockholm School of Economics, 1982 -

Professor, City of Stockholm Chair in Public Management, Stockholm School of Economics, 1986 -

Chairman of the Stockholm Centre for Organizational Research (Score) 1992 -

Professor, European Institute for Advanced Studies in Management (EIASM), 1997 -

### Academic Commissions

Board member of the Scandinavian Consortium for Organizational Research  
(1988-97)

Board member of the Research Committee 17 of the International Sociological  
Association (1988-95)

Research fellow at the European Institute for Advanced Studies in Management  
(1989-1993)

Board member of the Advisory Board of Carnegie Bosch Institute for Applied  
Studies in International Management (1990-93)

Member of the Research Council of the National Agency for Education (1992-  
1994)

Member of the Scientific Advisory Board of the Ministry of Justice (1992 - 2000)

Member of the Scientific Advisory Board of the Swedish Competition Authority  
(1993 - 2002)

Editorial Member of

Scandinavian Journal of Management

Accounting, Management & Information Technologies

Accounting, Organizations and Society (-03)

Financial Accountability & Management

Organizational Learning

### Guest scholar (from 2001 only)

CNSR Centre de la Sociologie des Organisations, Paris, Oct 2001 - Jan 2002

Scancor, Stanford University, Oct 2004 - Jan 2005

Scancor, Stanford University Nov 2005 - Jan 2006

Wissenschaftszentrum, Berlin, Oct - Nov 2006.

### **Prizes and awards**

Prize for best researcher in management 1987. (Swedish Association of Graduates in Business Administration and Economics).

The Dafolo Prize 1987

Teacher of the year, 1996. (Students' Association of the Stockholm School of Economics).

The Swedish Research Council's six year grant to excellent scholars, 2005.

### **Lectures (selection)**

Högtidsföreläsning vid Handelshögskolans promotion 1997.

The P D Leake Lectures in Accounting at London School of Economics and Oxford University, March 1999.

Copenhagen Business School, May 2005.

New Institutionalism in Organization Studies: The contributions of Nils Brunsson, Lectures at CIDE, Universidad Autónoma Metropolitana, México, D.F., Mexico, November 2006.

### **Keynote speaker at major conferences (from 1996 only):**

Sociological Theory, German Sociological Association, Hamburg 1996

Samples of the future, Stanford University, 1998

Public Management in the new Millennium, City University of Hong Kong, 2000

International Conference on Decision Support, International Federation for Information Processing, Stockholm, 2000.

The EU conference on Quality in Education, Karlstad, April 2001

New Directions in Management Accounting: Innovations in practice and research, Bruxelles, December 02

Rebuilding Institutions under Complexity: Defining organizations in a new century, Mexico City, January 04

20th EGOS Colloquium, Ljubljana, July 2004

EIASM International conference on Accounting, auditing and management in public sector reforms, Oslo, October 2004.

Score conference on Organizing the world, Stockholm, October 2005.

Modernisering av offentlig sektor, Trondheim, October 2005.

X-Organisationen, Berlin, November 2005.

Gouverner par les Normes, Montpellier, June 2006.

**Invited speaker at conferences and (selection of) invited speaker at workshops/seminars (from 2000 only):**

The CEMP workshop on the role of written media in the diffusion of management ideas, Barcelona, 2000.

Seminar Condor, Paris, 2001.

Colloque Un esprit libre, Poitiers, 2001.

Seminar Max Planck Projektgruppe, Bonn, 2001.

Conference Management Accounting, Edinburgh, 2001

Conference Public Sector Reform, Venice 2002.

Reform und Innovation in einer unstablen Gesellschaft, Bielefeld, February 2003

Multiplicity of Actors in the trans-national Space, Uppsala, May 2003

Kvalitetskonferansen 2003, Lillehammer June 2003

Kvalitetsmässan, Göteborg, October 2003.

SAM/IFSAM VII World Congress, Göteborg, July 2004.

Workshop on Standards, Democracy, and the Public Interest, Paris, August 2004.

Forskning och utbildning om tillsyn, Stockholm, September 2005.

START workshop on Standards and rules of trade, Brighton, October 2005.

Kvalitetsmässan, Göteborg, November 2005.

### **Invited local seminars (from 2005 only)**

Copenhagen Business School, May 2005

Bielefeld University, May 2005.

ESSEC, Paris, November 2005.

Stanford University, January 2006.

Gothenburg University, May 2006.

## **ACADEMIC PUBLICATIONS**

### **Books**

- B:1 Propensity to Change. An empirical study of decisions on reorientations. Göteborg: BAS, 1976.
- B:2 Fartygstransporter i Dalarna – en ekonomisk bedömning. Göteborg: BAS, 1977 (with A. Lundström and G. Sandahl)
- B:3 Beslut och handling. Om politikers inflytande på politiken. Stockholm: Liber, 1979 (with S. Jönsson).
- B:4 Politik och administration. Utveckling och drivkrafter i en politiskt sammansatt organisation. Stockholm: Liber, 1981.
- B:5 Företagsekonomi – sanning eller moral? Om det normativa i företagsekonomisk idéutveckling. Studentlitteratur 1981 (ed).
- B:6 Går det att spara? Kommunal budgetering under stagnation. Lund: Doxa, 1982 (with B. Rombach).
- B:7 Lokal mobilisering. Om industriens kommunalpolitik och kommuners industripolitik. Lund: Doxa, 1983. (ed. with B. Johannisson).

- B:8        Staten och kommunernas expansion – några olika styrmedel. Stockholm: Finansdepartementet, 1983.
- B:9        The Irrational Organization, 1985, Chichester: John Wiley & Sons. Republished with a new introduction by Fagbokforlaget, Oslo, 2000.
- B:10       Politik och ekonomi. En kritik av rationalitet som samhällsföreställning, 1986, Lund: Doxa (ed).
- B:11       Kommunens saerprag i ledelse og organisation. Fredrikshavn: Dafolo, 1988, (with N. Olsen, P. Pedersen).
- B:12       The Organization of Hypocrisy. Talk, decisions and actions in organizations, 1989, Chichester: John Wiley & Sons.
- B:13       Reform som tradition, Administrativa reformer i Statens Järnvägar, EFI, 1989, (with A. Forssell and H. Winberg)
- B:14       Makten att reformera, Stockholm: Carlsson, 1990, (with J.P. Olsen and associates)
- B:15       Marknadens makt, Stockholm: SNS Förlag, 1992, (with I. Hägg and associates).
- B:16       The Reforming Organization, London: Routledge, 1993, (ed. with J.P. Olsen). Republished by Fagbokforlaget, Bergen 1997.
- B:17       Standardisering, Stockholm: Nerenius & Santérus 1998, (ed. with B. Jacobsson)
- B:18       Organizing Organizations. Bergen:Fagboksforlaget 1998, (ed. with J.P. Olsen).
- B:19       A World of Standards, Oxford:Oxford University Press, 2000, (with B. Jacobsson and associates)
- B:20       The Organization of Hypocrisy, Oslo: Abstrakt Liber Copenhagen Business School Press, 2002. Second edition with a new introduction.
- B:21       Regelexplosionen, Stockholm: EFI, 2004 (ed. with G. Ahrne)
- B:22       A Organização da Hipocrisia. Lisboa:ASA, 2006 (transl. of B:20)
- B:23       Mechanisms of Hope. Maintaining the dream of rationality in organizations. Malmö: Copenhagen Business Press Liber Universitetsforlaget, 2006.



### Editor of books and special journal issues

Editor of book series on Organization and management of local authorities, 15 volumes, 1982-1987.

Accounting, Auditing and Accountability, 9, 1, 1998,

Management Accounting Research, 9, 1998,

### Articles and book chapters (in other books than those listed above)

- A:1 Vägkostnadsutredningens fortsatta arbete, in Ekonomisk Debatt 1, 1974
- A:2 Strategi i förändring, 1977 in Ekonomen 1/1977.
- A:3 Förvaltningsrevision och kommunal politik, 1977, Om uppföljning och utvärdering av kommunal verksamhet, Stockholm: Kommunförbundet, 1978.
- A:4 Förvaltningsrevision och styrning - en teoriansats, in Är statsverksamheten effektiv?, Stockholm: Riksrevisionsverket, 1979 (with Rolf Lundin).
- A:5 The fallacy of accepting everything as a strategy for change. Strategy formulation, project evaluation and propensity to change in Munich Social Science Review 2, 1979, pp. 29-40.
- A:6 The functions of project evaluation, in R & D Management, 1980, vol. 10, No. 2, pp. 61-65.
- A:7 The Irrationality of Action and Action Rationality: Decisions, Ideologies and Organizational Actions, in Journal of Management Studies, 1982, Vol. 19, No. pp 29-44.  
*Republished several times elsewhere, the latest times in Cooper, G (ed): Classics in Management Thought, vol 1. Cheltenham: Edward Elgar, 2000 and in Czarniawska, B (ed): Organization Theory. Vol. 1. Cheltenham: Edward Elgar 2006.*
- A:8 Politikers inflytande på politiken in Hotad Sektor, Stockholm: Liber, 1982.

- A:9 Vem styr politikerna? Tre myter om politiska beslut in Abrahamsson, K. och Ramström, D.: Vägen till planrike, Lund: Studentlitteratur, 1983.
- A:10 Styrproblem och styrmetoder i kommunal verksamhet in Kommunal självstyrelse, Stockholm: Akademilitteratur, 1983.
- A:11 Svensk kommunalekonomisk forskning in Byggeforskning, 1983.
- A:12 Adaptability and influence in state-owned enterprises in Monografie i opracowania, 118, 1985, pp. 113-134.
- A:13 Forskningsområden inom kommunal ekonomi och organisation, in Wiberg, S.: Ledarskapets förnyelse. Lund: Doxa, 1985.
- A:14 Artikelserie om kommunal ekonomi och organisation in Kommun-Aktuellt, 1985.
- A:15 Vårt behov av irrationalitet in Tvärsnitt, No. 4, 1986.
- A:16 Organizing for inconsistencies. On organizational conflict, depression and hypocrisy as substitutes for action, 1986. Scandinavian Journal of Management Studies, Vol. 2, No.3/4, s. 165-185.
- A:17 Industrial Policy as Implementation or Legitimation in Wolff, R.: Organizing Industrial Development. Berlin: de Gruyter, 1986.
- A:18 Entscheidungen in Organisationen in Greif, Holling und Nicholson, Handbuch Arbeits-und Organisationspsychologie, München, 1989, Psychologie Verlags Union München.
- A:19 Administrative Reforms as Routines, 1989, Scandinavian Journal of Management, Vol. 5, No. 3, pp. 219-228. Also reproduced elsewhere.
- A:20 Deciding for Responsibility and Legitimation: Alternative Interpretations of Organizational Decision-making, 1990, Accounting, Organizations and Society, Vol. 15, No. 1/2, pp. 47-59.
- A:21 Det organiserade hyckleriet in Tvärsnitt, No. 2, 1990.
- A:22 Politisering och företagisering. Institutionell förankring och förvirring i organisationernas värld in Arvidsson-Lind, Ledning av företag och förvaltningar, Stockholm: SNS, 1991.

- A:23 Opinion och handling in Olsen, J. (ed), Svensk demokrati i förändring, Stockholm: Carlsson Bokförlag, 1991.
- A:24 Målstyrning og virksomhetsplanlegging som forvaltningspolitisk strategi in Pär Laegreid, Målstyrning og virksomhetsplanlegging i offentlig sektor, Bergen: Alma Mater, 1991.
- A:25 L'irrazionalità dell'azione e razionalità d'azione: decisioni, ideologie e azioni organizzative in Zan, Luca, Strategic Management. Materiali Critici, Torino: Utet Libreria, 1992.
- A:26 Cynical Action: A reply to Löwstedt in Scandinavian Journal of Management, Vol. 8, No. 1, pp. 73-74, 1992.
- A:27 Hypocrisie Organisée in Actes du Séminaire Contradictions et Dynamique des Organisations III, Paris: Ecole Polytechnique, 1992.
- A:28 Ideas and Actions: Justification and hypocrisy as alternatives to control in Accounting, Organizations and Society, Vol. 18, No. 6, pp. 489-506, 1993.
- A:29 The Necessary Hypocrisy in The International Executive, Vol. 35(1), 1-9 (January/February), 1993.
- A:30 Politicization and 'company-ization' - on institutional affiliation and confusion in the organizational world in Management Accounting Research, 5, pp. 323-335, 1994.
- A:31 Utvärdering och inläring in Rombach, Björn and Sahlin-Andersson, Kerstin, (ed), Från sanningssökande till styrmedel, Moderna utvärderingar i offentlig sektor, Stockholm: Nerenius & Santérus, 1995.
- A:32 Ideas and Actions: Justification and hypocrisy as alternatives to control in Bacharach, S. B., Gagliardi, P. and Mundell, B., Studies of Organizations: The European Tradition, Greenwich: JAI Press Inc., 1995.
- A:33 Managing Organizational Disorder in Warglien, M. and Masuch, M., (eds), The Logic of Organizational Disorder. Berlin: De Gruyter, 1996.
- A:34 The Standardization of Organizational Forms as a Cropping-up Process. Scandinavian Journal of Management, Vol. 13, No. 3, pp. 307-320, 1997.  
*Also republished elsewhere.*

- A:35 Beslut som institution in Czarniawska, B. (ed), Organisationsteori på svenska. Malmö: Liber AB, 1998.
- A:36 Constructing Health Care Accountants: melding calculation and care (with I Lapsley and P Miller) in Management Accounting Research, 9, 1998, 31-35.
- A:37 Making things fit: the dynamics of new public management (with I Lapsley and P Miller) in Accounting, Auditing and Accountability, 9,1 1998, 262-266.
- A:38 Reform as routine in Mabey, C, G. Salaman and J. Storey: Strategic Human Resource Management. London, Sage, 1998.
- A:39 Standardization as organization in Egeberg, M. and Laegreid, P.(ed) Organizing Political Institutions. Oslo: Scandinavian University Press, 1999.
- A:40 Decisions as institutions. Introduction to Brunsson, N: The Irrational Organization, Third edition. Oslo: Fagbokforlaget, 2000.
- A:41 Le conseil aux gouvernements et aux Etats, interview in Sociologies pratiques, no 6, 2002.
- A:42 Constructing organizations. The case of public sector reform (with Kerstin Sahlin-Andersson), Organization Studies, 21, 4, 2000, 721-746.  
*Republished in Czarniawska, B. (ed): Organization Theory. Vol. 1. Cheltenham: Edward Elgar 2006.*
- A: 43 Organized Hypocrisy, in Czarniawska, Barbara and Guje Sevón: Northern Lights, Oslo: Abstrakt Liber Copenhagen Business Press, 2003.
- A:44 Organisationer med dubbla identiteter, in Nordiske Organisasjonsstudier, 6, nr 2, 2004, sid. 58 - 74 (with G. Ahrne).
- A:45 La standardisation comme mode d'organisation, in Dumez, H. (ed) Gouverner les organisations. Paris: L'Harmattan, 2004.
- A:46 Marknad, organisation och reform, in Claes-Fredrik Helgesson, Hans Kjellberg och Anders Liljenberg:Den där marknaden: Utbyten, normer och bilder. Lund: Studentlitteratur, 2004.

- A:47 Soft regulation from an organizational perspective, in Mörth, U. (ed.) Soft law in Governance and Regulation: an Interdisciplinary Analysis. Cheltenham: Edward Elgar, 2004 (with G. Ahrne).
- A:48 La regulación suave desde una perspectiva organizacional, in *Gestión y Política Pública*, vol XIV, no 3, 2005 (with G. Ahrne).
- A:49 Reform als routine, in Corsi, G. and Esposito, E. *Reform un Innovation in einer unstabilen Gesellschaft*. Stuttgart: Lucius et Lucius, 2005.
- A:50 Inte bara mode. Att skapa organisationer i offentlig sektor in Busch, T., Johnsen, E., Klausen, K., Vanebo, J. (ed): *Modernisering av offentlig sektor. Utfordringer, metoder og dilemmaer*, 2. utgave. Oslo: Universitetsforlaget, 2005 (with Kerstin Sahlin-Andersson).
- A:51 En illusion av frihet? in Svedberg Nilsson, K., Henning, R., Fernler, K. (ed): *En illusion av frihet? Företag och organisationer i regelsamhället*. Lund: Studentlitteratur, 2005.
- A:52 Organizations and meta-organizations (with Göran Ahrne) in *Scandinavian Journal of Management* , Vol.21, 429-449, 2005
- A:53 Organizing the world in Marie-Laure Djelic and Kerstin Sahlin-Andersson (eds.) *Transnational Governance*. Cambridge University Press 2006.
- A:54 Reforms, organization and hope in *Scandinavian Journal of Management*, 22, 253-255, 2006.
- A:55 Administrative reforms as routines. Republication of A:19 as one of the best articles for 22 years in *SJM*, in *Scandinavian Journal of Management*, 22, 243-252, 2006.

In addition, a list of some 40 research reports and other academic publications can be received upon request.