

# GERD BOHNER

## Curriculum Vitae

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## PERSONAL INFORMATION

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**Year of birth:** 1959

**Nationality:** German

## CURRENT POSITION

Professor of Social Psychology and Experimental Psychology of Gender,  
University of Bielefeld

## EDUCATION

- 1997 Habilitation in Psychology, Universität Mannheim, Germany (an advanced German degree beyond the PhD level that grants eligibility for senior academic positions with tenure).
- 1992 - 97 Postdoctoral research, preparation for Habilitation, Universität Mannheim, Germany.
- 1990 Dr. phil. (Psychology), Universität Heidelberg.
- 1986 - 90 Postgraduate studies, Universität Heidelberg
- 1986 Diploma in Psychology, Universität Heidelberg (equivalent to a Master's degree).
- 1980 - 86 Studies in Psychology, Universität Heidelberg.

## VISITING POSITIONS, AWARDS, ACADEMIC HONORS

- 2017 (Aug-Sep) *Visiting Consultant*, Pontificia Universidad Católica, Santiago, Chile.
- 2016 (October) University of Granada, Spain: Research visit, supported by a travel grant from the *European Association of Social Psychology*
- 2012 (May) Visiting Professor (*Professeur Invité*), Department of Psychology, Université Paris Ouest Nanterre La Défense
- 2011 - Honorary Professor in Forensic Psychology, Centre of Research & Education in Forensic Psychology (CORE-FP), University of Kent, Canterbury, UK.
- 2010 First Potsdam Congress Award for innovative and/or extraordinary events (awarded by the City of Potsdam) for co-organizing the meeting "Criminal Justice Responses to Sexual Assault"

2009 (Dec)	Pontificia Universidad Católica, Santiago, Chile: Project-related visit.
2009 -	<i>Member of the International Board of Scientists</i> , <a href="#">MIDE UC Centro de Medición</a> , Escuela de Psicología, Facultad de Ciencias Sociales, Pontificia Universidad Católica de Chile.
2007 (Jul-Sep)	Universities of Pretoria and Cape Town, South Africa: Visit during sabbatical.
2007 (Apr-May)	University of Basel, Switzerland: Visit during sabbatical.
2004 (Aug-Sep)	Pontificia Universidad Católica, Santiago, Chile: Project-related visit.
2003 (Aug-Sep)	Pontificia Universidad Católica, Santiago, Chile: Project-related visit.
2002 (Dec)	University of Basel, Switzerland: Visit during sabbatical.
2002 (Oct)	University of Halle/Wittenberg, Germany: Visit during sabbatical.
1991 - 92	Feodor Lynen Fellowship, New York University. Alexander von Humboldt Foundation.
1991 (Mar)	Scholarship in Greek-German Exchange Program for a visit to the University of Crete at Rethymno. German Academic Exchange Service (DAAD) and the Greek Republic.
1988 - 89	Dissertation Scholarship, State of Baden-Württemberg (awarded but not held).

## ACADEMIC APPOINTMENTS

04/2016 - present	<i>Professor of Social Psychology and Experimental Research on Gender</i> , Universität Bielefeld, Germany.
09/2001 - 03/2016	<i>Professor of Social Psychology</i> , Universität Bielefeld, Germany.
03/2001 - 08/2001	<i>Professor of Social Psychology</i> , University of Kent, Canterbury, UK.
09/1998 - 02/2001	<i>Senior Lecturer in Psychology</i> , University of Kent, Canterbury, UK.
04/1993 - 08/1998	<i>Senior Lecturer ("Wissenschaftlicher Assistent", C1)</i> , Universität Mannheim, Germany.
(05-07/1998)	<i>Professor of Social Psychology and General Psychology</i> , Universität Würzburg, Germany (temporary visiting appointment).
(04-09/1997)	<i>Associate Professor of Social Psychology and Group Sociology</i> , Universität Mannheim (temporary appointment).
04/1988 - 03/1993	<i>Lecturer ("Wissenschaftlicher Angestellter")</i> , Universität Mannheim.
(09/1991 - 08/1992)	<i>Visiting Scholar</i> , New York University.
07/1987 - 03/1988	<i>Research and Teaching Assistant</i> , Universität Mannheim.
01-06/1987	<i>Research Associate</i> , Universität Heidelberg.
10-12/1986	<i>Teaching Associate</i> , Universität Heidelberg.
10/1982 - 09/1986	<i>Student Tutor and Undergraduate Research Assistant</i> , Universität Heidelberg and Universität Mannheim.

## PUBLICATION LIST

### Books

1. Bohner, G., & Wänke, M. (2004). *Postawy i zmiany postaw*. Sopot, Poland: Gdańskie Wydawnictwo Psychologiczne. [Polish Edition of *Attitudes and Attitude Change*.]
2. Bohner, G., & Wänke, M. (2002). *Attitudes and attitude change*. Hove, UK: Psychology Press.
3. Bohner, G. (1998). *Vergewaltigungsmythen: Sozialpsychologische Untersuchungen über täter-entlastende und opferfeindliche Überzeugungen im Bereich sexueller Gewalt* [Rape myths: Social psychological studies on attitudes that exonerate the assailant and blame the victim of sexual violence]. Landau, Germany: Verlag Empirische Pädagogik.

## Articles in Refereed Journals and Annuals

1. Bohner, G., & Schapansky, E. (2018). Law students' judgments of a rape victim's statement: The role of displays of emotion and acceptance of sexual aggression myths. *International Journal of Conflict and Violence*, 12, 1-13. doi:10.4119/UNIBI/ijcv.635
2. Schwark, S., & Bohner, G. (in press). Sexual violence – "victim" or "survivor": News images affect explicit and implicit judgments of blame. *Violence Against Women*.
3. Diehl, C., Rees, J., & Bohner, G. (2018). Predicting sexual harassment from hostile sexism and short-term mating orientation: Relative strength of predictors depends on situational priming of power versus sex. *Violence Against Women*, 24, 123-143. doi:10.1177/1077801216678092
4. Papendick, M., & Bohner, G. (2017). *Passive victim – strong survivor? Perceived meaning of labels applied to women who were raped*. *PLOS ONE*, 12(5), e177550. doi:10.1371/journal.pone.0177550
5. Süßenbach, P., Albrecht, S., & Bohner, G. (2017). Implicit judgments of rape cases: An experiment on the determinants and consequences of implicit evaluations in a rape case. *Psychology, Crime and Law*, 23, 291-304. doi:10.1080/1068316X.2016.1247160
6. Süßenbach, P., Eyssel, F., Rees, J., & Bohner, G. (2017). Looking for blame: Rape myth acceptance and attention to victim and perpetrator. *Journal of Interpersonal Violence*, 32, 2323-2344. doi:10.1177/0886260515591975
7. Sadowski, F., & Bohner, G. (2016). Explaining prejudice toward Americans and Europeans in Egypt: Closed-mindedness and conservatism mediate effects of religious fundamentalism. *International Journal of Conflict and Violence*, 10, 109-126. doi:10.4119/UNIBI/ijcv.515
8. Bebermeier, S., Echterhoff, G., Bohner, G., & Hellmann, J. H. (2015). The generalization of shared reality: When communication about one target shapes the evaluation of other targets. *European Journal of Social Psychology*, 45, 623-640. doi:10.1002/ejsp.2115
9. Erb, H.-P., Hilton, D. J., Bohner, G., & Roffey, L. (2015). The minority decision – A risky choice. *Journal of Experimental Social Psychology*, 57, 43-50. doi:10.1016/j.jesp.2014.11.003.
10. Glaser, T., Dickel, N., Liersch, B., Rees, J., Süßenbach, P., & Bohner, G. (2015). Lateral attitude change. *Personality and Social Psychology Review*, 19, 257-276. doi:10.1177/1088868314546489
11. Hantzi, A., Lampridis, E., Tsantila, K., & Bohner, G. (2015). Validation of the Greek Acceptance of Modern Myths about Sexual Aggression (AMMSA) scale: Examining its relationships with sexist and conservative political beliefs. *International Journal of Conflict and Violence*, 9, 121-133. doi:10.4119/UNIBI/ijcv.498
12. Bohner, G., & Schlüter, L. E. (2014). A room with a viewpoint revisited: Descriptive norms and hotel guests' towel reuse behavior. *PLOS ONE*, 9(8), e104086. doi:10.1371/journal.pone.0104086.
13. Diehl, C., Glaser, T., & Bohner, G. (2014). Face the consequences: Learning about victims' suffering reduces sexual harassment myth acceptance and men's likelihood to sexually harass. *Aggressive Behavior*, 40, 489-503. doi:10.1002/ab.21553
14. Grau, I., & Bohner, G. (2014). Anchoring revisited: The role of the comparative question. *PLOS ONE*, 9(1), e86056. doi:10.1371/journal.pone.0086056
15. Helmke, S., Kobusch, P.-R., Rees, J. H., Meyer, T., & Bohner, G. (2014). Beliefs about the Strauss-Kahn case in France and Germany: Political orientation and sexual aggression myths as local versus global predictors. *International Journal of Conflict and Violence*, 8, 171-186. doi:10.4119/UNIBI/ijcv.375
16. Ilic, M., Reinecke, J., Bohner, G., Röttgers, H.-O., Beblo, T., Driessen, M., Frommberger, U., & Corrigan, P. W. (2014). Managing a stigmatized identity – Evidence from a longitudinal analysis about people with mental illness. *Journal of Applied Social Psychology*, 44, 464-480. doi:10.1111/jasp.12239
17. Koepke, S., Eyssel, F., & Bohner, G. (2014). "She deserved it": Effects of sexism norms, type of violence, and victim's pre-assault behavior on blame attributions toward female victims and approval of the aggressor's behavior. *Violence Against Women*, 20, 446-464. doi:10.1177/1077801214528581

18. Ansorge, U., & Bohner, G. (2013). Investigating the association between valence and elevation with an implicit association task that requires upward and downward responding [Special issue: Cognitive science]. *Universitas Psychologica*, *12*(5), 1453-1471. doi:10.11144/Javeriana.UPSY12-5.iave
19. Montañés, P., de Lemus, S., Moya, M., Bohner, G., & Megías, J. (2013). How attractive are sexist intimates to adolescents? The influence of sexist beliefs and relationship experience. *Psychology of Women Quarterly*, *37*, 494-506. doi:10.1177/0361684313475998
20. Ilic, M., Reinecke, J., Bohner, G., Röttgers, H.-O., Beblo, T., Driessen, M., Frommberger, U., & Corrigan, P. W. (2013). Belittled, avoided, ignored, denied: Assessing forms and consequences of stigma experiences of people with mental illness. *Basic and Applied Social Psychology*, *35*, 31-40. doi:10.1080/01973533.2012.746619
21. Süssenbach, P., Eyssel, F., & Bohner, G. (2013). Metacognitive aspects of rape myths: Subjective strength of rape myth acceptance moderates its effects on information processing and behavioral intentions. *Journal of Interpersonal Violence*, *28*, 2250-2272. doi:10.1177/0886260512475317
22. Diehl, C., Rees, J., & Bohner, G. (2012). Flirting with disaster: Short-term mating orientation and hostile sexism predict different types of sexual harassment. *Aggressive Behavior*, *38*, 521-531. doi:10.1002/ab.21444
23. Gorges, J., Kandler, C., & Bohner, G. (2012). Internationalization at home: Using learning motivation to predict students' attitudes toward teaching in a foreign language. *International Journal of Educational Research*, *53*, 107-116. doi:10.1016/j.ijer.2012.03.001
24. Ilic, M., Reinecke, J., Bohner, G., Röttgers, H.-O., Beblo, T., Driessen, M., Frommberger, U., & Corrigan, P. W. (2012). Protecting self-esteem from stigma: A test of different strategies for coping with the stigma of mental illness. *International Journal of Social Psychiatry*, *58*, 246-257. doi:10.1177/0020764010392058
25. Montañés, P., de Lemus, S., Bohner, G., Megías, J. L., Moya, M., & García-Retamero, R. (2012). Intergenerational transmission of benevolent sexism from mothers to daughters and its relation to daughters' academic performance and goals. *Sex Roles*, *66*, 468-478. doi:10.1007/s11199-011-0116-0
26. Sirlopú, D., González, R., Bohner, G., Siebler, F., Millar, A., Ordóñez, G., Torres, D., & de Tezanos-Pinto, P. (2012). Actitudes implícitas y explícitas hacia personas con síndrome de Down: Un estudio en colegios con y sin programas de integración de Chile [Implicit and explicit attitudes toward people with Down syndrome: A study in schools with and without integration programmes in Chile]. *Revista de Psicología Social*, *27*, 199-210. doi:10.1174/021347412800337861
27. Süssenbach, P., Bohner, G., & Eyssel, F. (2012). Schematic influences of rape myth acceptance on visual information processing: An eye-tracking approach. *Journal of Experimental Social Psychology*, *48*, 660-668. doi:10.1016/j.jesp.2011.12.005
28. Becker, J. C., Glick, P., Ilic, M., & Bohner, G. (2011). Damned if she does, damned if she doesn't: Consequences of accepting versus rejecting patronizing help for the female target and male actor. *European Journal of Social Psychology*, *41*, 761-773. doi:10.1002/ejsp.823
29. Bohner, G., & Dickel, N. (2011). Attitudes and attitude change. *Annual Review of Psychology*, *62*, 391-417. doi:10.1146/annurev.psych.121208.131609  
[Invited review article]
30. Eyssel, F., & Bohner, G. (2011). Schema effects of rape myth acceptance on judgments of guilt and blame in rape cases: The role of perceived entitlement to judge. *Journal of Interpersonal Violence*, *26*, 1579-1605. doi:10.1177/0886260510370593
31. Heitland, K., & Bohner, G. (2011). An indirect paper-and-pencil measure of prejudice: A German version of the Racial Argument Scale. *Current Psychology*, *30*, 1-21. doi:10.1007/s12144-010-9098-2
32. Megías, J. L., Romero-Sánchez, M., Durán, M., Moya, M., & Bohner, G. (2011). Spanish validation of the Acceptance of Modern Myths about Sexual Aggression Scale (AMMSA). *Spanish Journal of Psychology*, *14*, 912-925. doi:10.5209/rev\_SJOP.2011.v14.n2.37
33. Süssenbach, P., & Bohner, G. (2011). Acceptance of sexual aggression myths in a representative sample of German residents. *Aggressive Behavior*, *37*, 374-385. doi:10.1002/ab.20390

34. Bohner, G., Ahlborn, K., & Steiner, R. (2010). How sexy are sexist men? Women's perception of male response profiles in the Ambivalent Sexism Inventory. *Sex Roles*, *62*, 568-582. doi:10.1007/s11199-009-9665-x
35. Bohner, G., Echterhoff, G., Glaß, C., Patrzek, J., & Lampridis, E. (2010). Distress in response to infidelity committed by the partners of close others: Siblings versus friends. *Social Psychology*, *41*, 223-229. doi:10.1027/1864-9335/a000030
36. Bohner, G., Pina, A., Viki, G. T., & Siebler, F. (2010). Using social norms to reduce men's rape proclivity: Perceived rape myth acceptance of out-groups may be more influential than that of in-groups. *Psychology, Crime and Law*, *16*, 671-693. doi:10.1080/1068316X.2010.492349
37. Haye, A., González, R., Ordóñez, B., Bohner, G., Siebler, F., Sirlopú, D., Millar, A., de Tezanos-Pinto, P., & Torres, D. (2010). System-perpetuating asymmetries between explicit and implicit intergroup attitudes among indigenous and non-indigenous Chileans. *Asian Journal of Social Psychology*, *13*, 163-172. doi:10.1111/j.1467-839X.2010.01311.x
38. Heitland, K., & Bohner, G. (2010). Reducing prejudice via cognitive dissonance: Individual differences in preference for consistency moderate the effects of counterattitudinal advocacy. *Social Influence*, *5*, 164-181. doi:10.1080/15534510903332261  
[Special Issue on *Individual Differences and Social Influence*]
39. Rice, D. R., Abrams, D., Badea, C., Bohner, G., Carnaghi, A., Dementi, L. I., Durkin, K., Ehmann, B., Hodson, G., Kokdemir, D., Masip, J., Moran, A., Oswald, M. E., Ouwekerk, J. W., Reber, R., Schroeder, J., Tasiopoulou, K., & Trzebinski, J. (2010). What did you just call me? European and American ratings of the valence of ethnophaulisms. *Journal of Language and Social Psychology*, *29*, 117-131. doi:10.1177/0261927X09351696
40. Siebler, F., González, R., Ordóñez, G., Bohner, G., Haye, A., Sirlopú, D., Millar, A., de Tezanos-Pinto, P., & Torres, D. (2010). The category-focus implicit association test. *Social Psychology*, *41*, 105-110. doi:10.1027/1864-9335/a000015
41. Vanselow, N., Bohner, G., Becher, M., & Siebler, F. (2010). Die NSB-Skala: Vorstellung und Validierung eines deutschsprachigen Instruments zur Erfassung der Neigung zu sexueller Belästigung [The NSB scale: Presentation and validation of a German-language instrument assessing sexual harassment proclivity]. *Diagnostica*, *56*, 158-177. doi:10.1026/0012-1924/a000012
42. Eyssel, F., Bohner, G., Süssenbach, P., & Schreiber, P. (2009). Neuentwicklung und Validierung eines szenariobasierten Verfahrens zur Erfassung der Neigung zu sexueller Aggression [New development and validation of a scenario-based measure of sexual aggression proclivity]. *Diagnostica*, *55*, 117-127. doi:10.1026/0012-1924.55.2.117
43. Bohner, G., Dykema-Engblade, A., Tindale, R. S., & Meisenhelder, H. (2008). Framing of majority and minority source information in persuasion: When and how "consensus implies correctness". *Social Psychology*, *39*, 108-116. doi:10.1027/1864-9335.39.2.108
44. Bohner, G., Siebler, F., González, R., Haye, A., & Schmidt, E. A. (2008). Situational flexibility of in-group-related attitudes: A single-category IAT study of people with dual national identity. *Group Processes and Intergroup Relations*, *11*, 301-317. doi:10.1177/1368430208090644
45. Siebler, F., Sabelus, S., & Bohner, G. (2008). A refined computer harassment paradigm: Validation, and test of hypotheses about target characteristics. *Psychology of Women Quarterly*, *32*, 22-35. doi:10.1111/j.1471-6402.2007.00404.x
46. Sirlopú, D., González, R., Bohner, G., Siebler, F., Ordóñez, G., Millar, A., Torres, D., & De Tezanos-Pinto, P. (2008). Promoting positive attitudes toward people with Down Syndrome: The benefit of school inclusion programs. *Journal of Applied Social Psychology*, *38*, 2710-2736. doi:10.1111/j.1559-1816.2008.00411.x
47. Eyssel, F., & Bohner, G. (2007). The rating of sexist humor under time pressure as an indicator of spontaneous sexist attitudes. *Sex Roles*, *57*, 651-660. doi:10.1007/s11199-007-9302-5
48. Gerger, H., Kley, H., Bohner, G., & Siebler, F. (2007). The Acceptance of Modern Myths About Sexual Aggression (AMMSA) Scale: Development and validation in German and English. *Aggressive Behavior*, *33*, 422-440. doi:10.1002/ab.20195

49. Bohner, G., Siebler, F., & Schmelcher, J. (2006). Social norms and the likelihood of raping: Perceived rape myth acceptance of others affects men's rape proclivity. *Personality and Social Psychology Bulletin*, 32, 286-297. doi:10.1177/0146167205280912
50. Echterhoff, G., Bohner, G., & Siebler, F. (2006). "Social Robotics" und Mensch-Maschine-Interaktion: Aktuelle Forschung und Relevanz für die Sozialpsychologie [Social robotics and human-machine interaction: Current research and its relevance for social psychology]. *Zeitschrift für Sozialpsychologie*, 37, 219-231. doi:10.1024/0044-3514.37.4.219  
[Invited review article]
51. Erb, H.-P., Bohner, G., Hewstone, M., Werth, L., & Reinhard, M.-A. (2006). Large minorities and small majorities: Interactive effects of inferred and explicit consensus on attitudes. *Basic and Applied Social Psychology*, 28, 221-231. doi:10.1207/s15324834basp2803\_2
52. Eyssel, F., Bohner, G., & Siebler, F. (2006). Perceived rape myth acceptance of others predicts rape proclivity: Social norm or judgmental anchoring? *Swiss Journal of Psychology*, 65, 93-99. doi:10.1024/1421-0185.65.2.93
53. Bohner, G., Jarvis, C. I., Eyssel, F., & Siebler, F. (2005). The causal impact of rape myth acceptance on men's rape proclivity: Comparing sexually coercive and noncoercive men. *European Journal of Social Psychology*, 35, 819-828. doi:10.1002/ejsp.284
54. Erb, H.-P., Büscher, M., Bohner, G., & Rank, S. (2005). Starke und schwache Argumente als Teile derselben Botschaft: Die "Mixed-Message Methode" zur Erfassung des kognitiven Aufwands bei der Verarbeitung persuasiver Kommunikation [Strong and weak arguments as parts of the same message: The mixed-message method for assessing processing effort in persuasion]. *Zeitschrift für Sozialpsychologie*, 36, 61-75. doi:10.1024/0044-3514.36.2.61
55. Bohner, G., & Lampridis, E. (2004). Expecting to meet a rape victim affects women's self-esteem: The moderating role of rape myth acceptance. *Group Processes and Intergroup Relations*, 7, 77-87. doi:10.1177/1368430204039974
56. Bohner, G., & Wänke, M. (2004). Priming of AIDS and reactions to infidelity: Are sex differences in jealousy context-dependent? *Zeitschrift für Sozialpsychologie*, 35, 107-114. doi:10.1024/0044-3514.35.3.107
57. Bohner, G., & Wänke, M. (2004). Psychological gender mediates sex differences in jealousy. *Journal of Cultural and Evolutionary Psychology*, 2, 213-229. doi:10.1556/JCEP.2.2004.3-4.3
58. Chiroro, P., Bohner, G., Viki, G. T., & Jarvis, C. I. (2004). Rape myth acceptance and rape proclivity: Expected dominance versus expected arousal as mediators in acquaintance-rape situations. *Journal of Interpersonal Violence*, 19, 427-442. doi:10.1177/0886260503262081
59. Kemmelmeier, M., Bless, H., Schwarz, N., & Bohner, G. (2004). What research participants learn from rewards: A conversational logic analysis of rewarding reasoning performance. *Cahiers de Psychologie Cognitive / Current Psychology of Cognition*, 22, 267-287.
60. Abrams, D., Viki, G. T. N., Masser, B., & Bohner, G. (2003). Perceptions of stranger and acquaintance rape: The role of benevolent and hostile sexism in victim blame and rape proclivity. *Journal of Personality and Social Psychology*, 84, 111-125. doi:10.1037/0022-3514.84.1.111
61. Bohner, G., Einwiller, S., Erb, H.-P., & Siebler, F. (2003). When small means comfortable: Relations between product attributes in two-sided advertising. *Journal of Consumer Psychology*, 13, 454-463. doi:10.1207/S15327663JCP1304\_12
62. Brown, R., Croizet, J.-C., Bohner, G., Fournet, M., & Payne, A. (2003). Automatic category activation and social behavior: The moderating role of prejudiced beliefs. *Social Cognition*, 21, 167-193. doi:10.1521/soco.21.3.167.25339
63. Bohner, G., Danner, U. N., Siebler, F., & Samson, G. B. (2002). Rape myth acceptance and judgments of vulnerability to sexual assault: An Internet experiment. *Experimental Psychology*, 49, 257-269. doi:10.1027//1618-3169.49.4.257
64. Bohner, G., Ruder, M., & Erb, H.-P. (2002). When expertise backfires: Contrast and assimilation effects in persuasion. *British Journal of Social Psychology*, 41, 495-519. doi:10.1348/014466602321149858

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66. Bohner, G. (2001). Writing about rape: Use of the passive voice and other distancing text features as an expression of perceived responsibility of the victim. *British Journal of Social Psychology*, 40, 515-529. doi:10.1348/014466601164957
67. Bohner, G., & Weinerth, T. (2001). Negative affect can increase or decrease message scrutiny: The affect interpretation hypothesis. *Personality and Social Psychology Bulletin*, 27, 1417-1428. doi:10.1177/01461672012711003
68. Keller, J., Bohner, G., & Erb, H.-P. (2000). Intuitive und heuristische Verarbeitung – verschiedene Prozesse? Präsentation einer deutschen Fassung des "Rational-Experiential Inventory" sowie neuer Selbstberichtskalen zur Heuristiknutzung [Intuitive and heuristic judgment – different processes? Presentation of a German version of the Rational-Experiential Inventory and of new self-report scales of heuristic use]. *Zeitschrift für Sozialpsychologie*, 31, 87-101. doi:10.1024//0044-3514.31.2.87
69. Bohner, G., & Siebler, F. (1999). Paradigms, processes, parsimony, and predictive power: Arguments for a generic dual-process model. *Psychological Inquiry*, 10, 113-118. doi:10.1207/S15327965PL100203 [Invited commentary on a target article by A. W. Kruglanski & E. P. Thompson (1999)]
70. Bohner, G., Siebler, F., & Raaijmakers, Y. (1999). Salience of rape affects self-esteem: Individual versus collective self-aspects. *Group Processes and Intergroup Relations*, 2, 191-199. doi:10.1177/1368430299022006
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### Other Articles / Book Reviews / Dictionary Entries / Editorials / etc.

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28. Bohner, G., Hormuth, S. E., & Schwarz, N. (1992). The "Stimmungs-Skala": Presentation and validation of a German version of the "Mood Survey". *The German Journal of Psychology*, 16, 160-161. (English summary of Bohner, Hormuth, & Schwarz, 1991, see above)
29. Kißler, G., & Bohner, G. (1991). Einstellung Strafgefangener zur anstaltsinternen Schuldnerberatung: Eine Untersuchung in der Justizvollzugsanstalt Mannheim [Prisoners' attitudes toward in-prison debt-management counseling: A study in the Mannheim State Prison]. *Zeitschrift für Strafvollzug und Straffälligenhilfe*, 40, 215-220.

### Technical Reports and Software

1. Gerger, H., Kley, H., Bohner, G. & Siebler, F. (2007). *Skala zur Messung der Akzeptanz moderner Mythen über sexuelle Aggression* [A scale measuring modern myths about sexual aggression]. Trier, Germany: ZPID. [Available online: <http://www.zpid.de/index.php?wahl=products&uwahl=frei&uuwahl=testarchiveintro> (retrieved: 02 November, 2011).]
2. Schahn, J., & Bohner, G. (2002). *Evaluation research in environmental sociology and in environmental psychology: Methodological aspects*. Bericht aus dem Psychologischen Institut der Universität Heidelberg (November 2002, Diskussionspapier Nr. 85). [Available online: <http://www.psychologie.uni-heidelberg.de/ae/diff/JS/Inst85.pdf> or <http://psydok.sulb.uni-saarland.de/volltexte/2004/124/> (retrieved: 03 November, 2011).]
3. Bohner, G., Sturm, S., & Weis, K. (1995). *Einstellungen der Bevölkerung zum Themenbereich "Vergewaltigung": Vorschlag einer Fragestellung zur Einschaltung in eine EMNID-Mehrthemenumfrage* [Attitudes toward rape in the general population: Proposal for a question block to be included in an EMNID multi-issue survey]. Unpublished manuscript, University of Mannheim.
4. Dammert, R., & Bohner, G. (1995). *CONTRAST: Ein BASIC-Programm zur Kontrastanalyse für Versuchspläne mit kategorialer aV* [CONTRAST: A program in BASIC for contrast analysis in designs with categorical DV]. 3.5" disc with program and instructions, University of Mannheim.
5. Schahn, J., Dinger, J., & Bohner, G. (1994). *Die Rolle von Rationalisierungen und Neutralisationen für die Rechtfertigung umweltschädlichen Verhaltens* [The role of rationalizations and neutralizations for the justification of ecologically harmful behavior] (Bericht aus dem Psychologischen Institut der Universität Heidelberg, Diskussionspapier Nr. 80). Heidelberg: Psychologisches Institut.
6. Bless, H., Bohner, G., Hild, T., Schwarz, N. (1992). *Asking difficult questions: Task complexity increases the impact of response alternatives* (ZUMA-Arbeitsbericht Nr. 92/03). Mannheim: Zentrum für Umfragen, Methoden und Analysen.
7. Bohner, G., Crow, K., Erb, H.-P. & Schwarz, N. (1992). *Affect and persuasion: Mood effects on the processing of message content and context cues and on subsequent behavior* (ZUMA-Arbeitsbericht Nr. 92/02). Mannheim: Zentrum für Umfragen, Methoden und Analysen.
8. Bless, H., Fellhauer, R. F., Bohner, G. & Schwarz, N. (1991). *Need for Cognition: Eine Skala zur Erfassung von Engagement und Freude bei Denkaufgaben* [A German scale for the assessment of need for cognition] (ZUMA-Arbeitsbericht Nr. 91/06). Mannheim: Zentrum für Umfragen, Methoden und Analysen.

9. Schwarz, N., Bless, H. & Bohner, G. (1990). *Mood and persuasion: Affective states influence the processing of persuasive communications* (ZUMA-Arbeitsbericht Nr. 90/03). Mannheim: Zentrum für Umfragen, Methoden und Analysen.
10. Bless, H., Bohner, G., Schwarz, N., & Strack, F. (1989). *Happy and mindless? Moods and the processing of persuasive communications* (ZUMA-Arbeitsbericht No. 89/05). Mannheim: Zentrum für Umfragen, Methoden und Analysen.
11. Bohner, G., Schwarz, N. & Hormuth, S. E. (1989). *Die Stimmungs-Skala: Eine deutsche Version des "Mood Survey" von Underwood und Froming* (ZUMA-Arbeitsbericht Nr. 89/06). Mannheim: Zentrum für Umfragen, Methoden und Analysen.
12. Hormuth, S.E., Bless, H., Bohner, G., & Hornung-Linkenheil, A. (1988). *Auswirkungen häufigen internationalen Wohnortwechsels auf die Sozialisation von Kindern und Jugendlichen im Auswärtigen Dienst der Bundesrepublik Deutschland* [Effects of frequent international relocation on the socialization of children and adolescents in the Foreign Service of the Federal Republic of Germany]. Research Report. Bonn: The Foreign Office.
13. Schwarz, N., Bless, H., Bohner, G., Harlacher, U. & Kellenbenz, M. (1988). *Response scales as frames of reference: The impact of frequency range on diagnostic judgments* (ZUMA-Arbeitsbericht Nr. 88/06). Mannheim: Zentrum für Umfragen, Methoden und Analysen.
14. Bohner, G., Bless, H., Schwarz, N., Strack, F. (1988). *What triggers causal attributions? The impact of valence and subjective probability* (ZUMA-Arbeitsbericht Nr. 88/02). Mannheim: Zentrum für Umfragen, Methoden und Analysen.

### Manuscripts Under Review / In Preparation

1. Bohner, G., Thon, P.-R., Megías, J., & Siebler, F. (2018). *Attitudes toward prostitution: Presentation of a new scale and validation data from Germany, Norway, and Spain*. Manuscript in preparation.
2. Linne, R., Glaser, T., Pum, K., & Bohner, G. (2018). *Lateral attitude change under conditions of accepting versus rejecting a focal attitude*. Manuscript in preparation.
3. Linne, R., Schäfer, M., Boege, R., Glaser, T., & Bohner, G. (2018). *Ambivalently stereotyped groups as sources of persuasion: Effects of ascribed warmth versus competence depend on recipients' processing motives*. Manuscript in preparation.
4. Milesi, P., Bohner, G., Süßenbach, P., & Megías, J. L. (2018). *The interplay of modern myths about sexual aggression and moral foundations in the blaming of rape victims*. Manuscript under review.
5. Rees, J. H., Bamberg, S., & Bohner, G. (2018). *Climate conscience: Linking objective carbon dioxide emission estimates with subjective moral emotions and behavioral intentions in a representative German sample*. Manuscript under review.
6. Saldarriaga, L., Olivera-La Rosa, A., & Bohner, G. (2018). *Moral foundations and perceptions of rape in Colombia*. Manuscript under review.
7. Skowronski, M., Romero Sánchez, M., Bohner, G., & Megías, J. L. (2018). *Talking about "victims", "survivors", and "battered women": How labels affect the perception of women who experienced intimate partner violence*. Manuscript under review.
8. Zapata-Calvente, A. L., Moya, M., Bohner, G., & Megías, J. L. (2018). *Explicit attitudes and implicit associations as predictors of intimate partner violence and sexual harassment proclivity*. Manuscript under review.

### Under Pseudonym

- Borgen, H. E. (1985). *Die Meta-Tautologie* [Meta-tautology]. Unpublished manuscript, Mannheim, Germany. [Rejected without review on 4th November 2013 by the *Journal of Universal Rejection*, <http://www.universalsrejection.org/>.]

## COMPETITIVE GRANTS

### Currently Held

- 2016-2020 *Lateral Attitude Change*. Co-PI with Tina Glaser. German Research Council (DFG grants BO 1248/11-1 and GL 803/2-1). [approx. € 400,000]
- 2016-2018 *Social Psychology and Experimental Psychology of Gender*. PI (State of Northrhine-Westphalia; Program for Gender-fair Universities). [€ 225,000]

### Completed

- 2017 *German Research Council (DFG) and University of Bielefeld Open Access Publication Funds*, support for the publication of an open-access article, May 2017. [USD 1495]
- 2015-2016 *Computer-based Methods in Teaching and Research (Phase 4)*. PI. Bielefeld University. [approx. € 43,000]
- 2015 Travel grant for a research visit to the University of Granada, October 2015. European Association of Social Psychology. [€ 1,120]
- 2014 *German Research Council (DFG) and University of Bielefeld Open Access Publication Funds*, support for the publication of two open-access articles, January and August 2014. [€ 1,600]
- 2012-2015 *Computer-based Methods in Teaching and Research (Phase 3)*. PI. Bielefeld University. [approx. € 66,000]
- 2013-2014 *Interdisciplinary Graduate College "Gruppenbezogene Menschenfeindlichkeit"* [Group-focused Enmity]. Co-PI (Principal Applicants: Wilhelm Heitmeyer, Bielefeld, and Ulrich Wagner, Marburg). German Research Council (DFG grant GRK 884/4). [€ 237,520]
- 2012 *International Guest Scholar Program* of Bielefeld University, Guest Scholar Grant for Professor Jesús López Megías, PhD (University of Granada, Spain), Nov-Dec 2012. [€ 3,840]
- 2008-2012 *Interdisciplinary Graduate College "Gruppenbezogene Menschenfeindlichkeit"* [Group-focused Enmity]. Co-PI (Principal Applicants: Wilhelm Heitmeyer, Bielefeld, and Ulrich Wagner, Marburg). German Research Council (DFG grant GRK 884/3). [€ 2,914,620]
- 2012 *International Guest Scholar Program* of Bielefeld University, Guest Scholar Grant for Dr. Tendayi Viki (University of Kent, UK), June-July 2012. [€ 3,570]
- 2012 *International Guest Scholar Program* of Bielefeld University, Guest Scholar Grant for Dr. Frank Siebler (University of Tromsø, Norway), April-May 2012. [€ 4,504]
- 2010-2012 *Computer-based Methods in Teaching and Research (Phase 2)*. PI. Bielefeld University. [approx. € 57,700]
- 2010-2011 *Neigung zu sexueller Belästigung und Soziosexualität – konzeptuelle Differenzierung und Analyse der Beiträge zur Ausübung sexueller Belästigung* [Sexual Harassment Proclivity and Sociosexuality – Conceptual Differentiation and Analysis of Their Relation to Sexually Harassing Behaviour]. PI. German Research Council (DFG grant BO 1248/9-1). [approx. € 91,000]
- 2011 *International Guest Scholar Program* of Bielefeld University, Guest Scholar Grant for Dr. Afroditi Pina (University of Kent, UK), Oct-Nov 2011. [€ 3,440]
- 2011 *International Guest Scholar Program* of Bielefeld University, Guest Scholar Grant for Professor Patrick Chiroro, PhD (University of KwaZulu-Natal and Impact Research International, Pretoria, South Africa), June-July 2011. [€ 5,240]
- 2010 *Studying sexist and racist behaviour in the laboratory: Evidence for displaced aggression at the intergroup level?* Consultative and research visit by Prof. Patrick Chiroro, Pretoria, to Bielefeld University (February 2010). PI. National Research Foundation South Africa / German Research Council (DFG file no. BO 1248/8-1). [approx. € 4,000]
- 2009-2010 *University-wide survey study on the Internationalization of Learning and Teaching*. PI (Co-Applicant: Julia Hüwe). Bielefeld University. [approx. € 28,500]



- 2008-2010 *Computer-based Methods in Teaching and Research* (Phase 1). PI (Co-Applicant: Gerald Echterhoff). Bielefeld University. [approx. € 65,000]
- 2009 *Criminal Justice Responses to Sexual Assault: An International and Interdisciplinary Perspective on the Attrition Problem*. International Symposium, Potsdam, Germany, 10-13 September 2009. Co-PI with Barbara Krahe and Steffen Bieneck, Potsdam. Volkswagen Foundation (conference grant). [€ 20,700]
- 2007-2009 *Vergewaltigungsmymthenakzeptanz als kognitives Schema* [Rape myth acceptance as a cognitive schema]. PI. German Research Council (DFG grant BO 1248/6-1). [€ 166,435]
- 2007-2008 *Interdisciplinary Graduate College "Gruppenbezogene Menschenfeindlichkeit"* [Group-focused Enmity]. Co-PI (Principal Applicants: Wilhelm Heitmeyer, Bielefeld, and Ulrich Wagner, Marburg). German Research Council (DFG grant GRK 884/2). [€ 585,564]
- 2004-2006 *Implizite Assoziation von Macht und Sexualität als Grundlage der Neigung zur Ausübung sexueller Belästigung* [Implicit Association of Power and Sexuality as a Basis of Sexual Harassment Proclivity]. PI. German Research Council (DFG grant BO 1248/5-1). [€ 149,396]
- 2004-2006 *Wahrgenommene Einstellungen Anderer und die Bereitschaft von Männern, sexuelle Gewalt auszuüben: Normative Einflüsse und Verankerungseffekte* [Perceived Attitudes of Others and Men's Propensity to Exert Sexual Violence: Normative Influences and Anchoring Effects]. PI. German Research Council (DFG grant BO 1248/4-3). [€ 82,072]
- 2003-2005 *Implicit and Explicit Prejudice in Chile and Germany: Assessment and Change*. Co-PI with Roberto González (Pontificia Universidad Católica de Chile). German Academic Exchange Service (DAAD) / Comisión Nacional de Investigación Científica y Tecnológica (CONICYT, Chile): Cooperative Research Grant (415-rc-alechile). [€ 14,562]
- 2002-2004 *Zum Einfluss der Vergewaltigungsmymthenakzeptanz und wahrgenommener Normen auf die Bereitschaft von Männern, sexuelle Gewalt auszuüben* [The Impact of Rape Myth Acceptance and Perceived Norms on Men's Rape Proclivity]. PI. German Research Council (DFG grant BO 1248/4-1). [€ 75,034]
- 1999-2000 *Individual Differences in the Use of Persuasion Heuristics*. PI. University of Kent, Faculty of Social Sciences. [approx. € 500]
- 1997 - 98 *Eifersucht: Geschlechtstypische Reaktionen auf emotionale und sexuelle Untreue* [Jealousy: Gender-typical Reactions to Emotional and Sexual Infidelity]. PI, with Dirk Dauheimer and Michaela Wänke. Emil Kömmerling Foundation. [approx. € 3,000]
- 1995 - 96 *Affective States and the Action Sequence*. PI, with Norbert Schwarz. Transcoop Program, German-American Academic Council Foundation. [approx. € 18,000]
- 1994-2001 *Heuristische und systematische Informationsverarbeitung im sozialen Kontext (Phasen 1, 2 und 3)* [Heuristic and Systematic Information Processing in the Social Context (Phases 1, 2 and 3)]. PI, with Miles Hewstone (Phase 1) and Hans-Peter Erb (Phase 3). German Research Council (DFG grants BO 1248/1-1, BO 1248/1-2, BO 1248/1-3; ER 257/1-5). [€ 353,229]
- 1994 - 97 *Indirekte Viktimisierung: Experimente zur Funktion opferfeindlicher Überzeugungen und der Selbstkategorisierung bei der Verarbeitung von Information über Vergewaltigung (Phasen 1 und 2)* [Indirect Victimization: Experiments on the Function of Anti-victim Beliefs and of Self-categorization in the Processing of Information about Rape (Phases 1 and 2)]. PI. Department for Science and Research, State of Baden-Württemberg, Germany. [€ 133,819]
- 1993 *Ursachenzuschreibung und die kognitive Verarbeitung von Minderheits- und Mehrheitspositionen* [Causal Attribution and the Processing of Minority versus Majority Positions]. PI. Emil Kömmerling Foundation. [€ 2,550]
- 1990 - 95 *Subjektive Erfahrung als Information (Phasen 1 und 2)* [Subjective Experience as Information, Phases 1 and 2]. Co-PI, with Norbert Schwarz and Herbert Bless. German Research Council (DFG grant Schw 278/5-1 and Schw 278/5-2). [€ 238,466]

## EDITORIAL AND REVIEWING SERVICE

### Chief Editor

*Social Psychology* (Founding Editor-in-Chief: 2007-2010)  
*Zeitschrift für Sozialpsychologie* (2005-2006)

### Editor

*International Journal of Conflict and Violence* (2016 - present)

### Associate Editor

*European Journal of Social Psychology* (2015-2017)  
*Social Psychology* (2010-2011)  
*Zeitschrift für Sozialpsychologie* (2003-2004)

### Guest Editor

*Recht & Psychiatrie* (2016): Special Issue on *Sources of Error in Criminal Trials* ("Fehlerquellen im Strafprozess"), co-edited with Michael Lindemann

### Consulting Editor

*British Journal of Social Psychology* (1995-2004)  
*European Journal of Social Psychology* (1995-2005)  
*Group Processes and Intergroup Relations* (1997-2009)  
*Journal of Personality and Social Psychology* (2003-2008)  
*Personality and Social Psychology Bulletin* (2006-2009)  
*Psicologia – Revista da Associação Portuguesa de Psicologia* (2017 - )  
*Psychology of Violence* (2018 - )  
*Revista de Psicología Social* (2017 - )  
*Revista Psykhe* (2014 - )  
*Revue Internationale de Psychologie Sociale / International Review of Social Psychology* (2002 - )  
*Social Psychology* (2012 - )  
*Zeitschrift für Sozialpsychologie* (2007)

### Journal Reviewer

*Aggressive Behavior* • *Basic and Applied Social Psychology* • *Biological Psychology* • *British Journal of Health Psychology* • *British Journal of Psychology* • *British Journal of Social Psychology* • *British Journal of Sociology* • *Cognition and Emotion* • *Criminal Justice and Behavior* • *Current Directions in Psychological Science* • *Emotion* • *Empirische Pädagogik* • *European Journal of Social Psychology* • *European Review of Social Psychology* • *Experimental Psychology* • *Group Dynamics* • *Group Processes and Intergroup Relations* • *International Journal of Psychology* • *International Journal of Public Health* • *International Journal of Public Opinion Research* • *Journal of Applied Social Psychology* • *Journal of Computer-Mediated Communication* • *Journal of Consumer Psychology* • *Journal of Economic Psychology* • *Journal of Experimental Psychology: General* • *Journal of Experimental Social Psychology* • *Journal of Interpersonal Violence* • *Journal of Personality and Social Psychology* • *Journal of Sexual Aggression* • *Legal and Criminological Psychology* • *Motivation and Emotion* • *NeuroPsychoEconomics* • *Perceptual and Motor Skills* • *Personality and Social Psychology Bulletin* • *Personality and Social Psychology Review* • *Psychological Bulletin* • *Psychological Reports* • *Psychological Review* • *Psychological Science* • *Psychological Trauma* • *Psychologische Beiträge* • *Psychologische Rundschau* • *Psychology, Crime and Law* • *Report Psychologie* • *Sex Roles* • *Social and Personality Psychology Compass* • *Social Cognition* • *Social Psychological and Personality Science* • *Swiss Journal of Psychology* • *Trends in Cognitive Sciences* • *Umweltpsychologie* • *Violence and Victims* • *Zeitschrift für Differentielle und Diagnostische Psychologie* • *Zeitschrift für Experimentelle Psychologie* • *Zeitschrift für Experimentelle und Angewandte Psychologie* • *Zeitschrift für Sozialpsychologie*

**Text Reviewer**

*Hart Publishing Ltd • Oxford University Press • Psychologie Verlags Union • Psychology Press*

**Grant Reviewer**

Alexander von Humboldt Foundation (Germany) • British Academy • Deutsche Forschungsgemeinschaft (German Research Council) • European Union (e.g., Marie Curie Program) • Fonds voor Wetenschappelijk Onderzoek Vlaanderen (Research Foundation Flanders, Belgium) • Fonds zur Förderung der wissenschaftlichen Forschung (Academic Research Foundation, Austria) • German-Israeli Foundation for Scientific Research and Development • Hong Kong Research Grants Council • Leverhulme Trust (UK) • National Science Foundation (USA) • Nuffield Foundation (UK) • Studienstiftung des Deutschen Volkes (German National Academic Foundation)

**TEACHING**

(unless stated otherwise, courses ran weekly over 1 semester with 2-hr sessions)

w = winter term; s = summer term

**Teaching assistantships**

s1986 *Social Psychology Research Practical*, University of Heidelberg

w1986/7 *Social Judgment*, University of Heidelberg

*Attitudes and Attitude Change*, University of Heidelberg

s1987 *Experimental Social Psychology*, University of Mannheim

**Courses taught**Universität Mannheim

s1988 *Experimental Social Psychology*

*Contemporary Theories of Attitude Change*

w1988/9 *Experimental Design and Statistical Analysis* (4 hrs./week)

s1989 *Attribution Theories*

w1989/90 *Experimental Design and Statistical Analysis* (4 hrs./week)

s1990 *Controlled and Automatic Processes in Social Judgment*

w1990/1 *Experimental Design and Statistical Analysis* (4 hrs./week)

s1991 *Person Perception and Person Memory*

w1992/3 *Attitudes and Attitude Change*

*Moods and Emotions in Social Judgment*

s1993 *Experimental Social Psychology*

*Workshop on Current Problems in Social Cognition*

w1993/4 *Social Influence of Minorities and Majorities*

*Workshop on Current Problems in Social Cognition*

s1994 *Experimental Social Psychology*

*Workshop on Current Problems in Social Cognition*

w1994/5 *Workshop on Current Problems in Social Cognition*

s1995 *Experimental Social Psychology*

*Social Psychology of Gender*

w1995/6 *Experimental Design and Statistical Analysis* (4 hrs./week)

s1996 *Social Influence* (4 hrs./week)

w1996/7 *Experimental Design and Statistical Analysis* (4 hrs./week)

s1997 *Experimental Social Psychology*

*Attitude Structure and Function*

w1997/8 *Experimental Design and Statistical Analysis* (4 hrs./week)

#### Universität Würzburg

w1997/8 *Introduction to Social Psychology* (lectures)  
 s1998 *Emotion and Motivation* (lectures)  
*Attitude Structure and Function*  
*Research Seminar: Current Research in Social Psychology*  
*Research Seminar: Projects and Methods* (3 hrs./week)

#### University of Kent at Canterbury

1998/99 *Advanced Statistics and Methodology* (course convenor, 2-term, 3-hr lecture/workshop course for MSc and 1st year MPhil/PhD students)  
*Psychology Statistics and Practical* (contributing an experimental demonstration, 1st year BSc)  
*Psychology Statistics and Practical* (contributing a half-term practical, 2nd year BSc, 14 groups)  
*Research Dissertation* (supervision of one MSc Thesis)  
*Psychology Project* (supervision of 5 final-year BSc projects)

1999/2000 *Advanced Statistics and Methodology* (course convenor, 2-term, 3-hr lecture/workshop course for MSc and 1st year MPhil/PhD students)  
*Advanced Attitudes and Persuasion* (course convenor, 1-term lecture/seminar course for MSc students)  
*Psychology Statistics and Practical* (contributing an experimental demonstration, 1st year BSc)  
*Attitudes and Persuasion* (course convenor, 1-term lecture/seminar course, final year BSc)  
*Psychology Statistics and Practical* (contributing a half-term practical, 2nd year BSc, 14 groups)  
*Research Dissertation* (supervision of 3 MSc Theses)  
*Psychology Project / Clinical Psychology Project* (supervision of 8 final-year BSc projects)

2000/2001 *Advanced Statistics and Methodology* (course convenor, 2-term lecture/workshop course for MSc and 1st year MPhil/PhD students)  
*Advanced Attitudes and Persuasion* (course convenor, 1-term lecture/seminar course for MSc students)  
*Attitudes and Persuasion* (course convenor, 1-term lecture / seminar course, final year BSc)  
*Psychology Statistics and Practical* (contributing an experimental demonstration, 1st year BSc)  
*Psychology Statistics and Practical* (contributing a half-term practical, 2nd year BSc, 14 groups)  
*Research Dissertation* (supervision of 2 MSc Theses)  
*Psychology Project / Clinical Psychology Project* (supervision of 6 final-year BSc projects)

#### Universität Bielefeld

w2001/2 *Introduction to Social Psychology* (lectures)  
*Social Psychology Research Practical* (4 hrs./week)  
*Seminar on Current Research in Social Psychology*

s2002 *Attitudes and Persuasion*  
*Recent Issues in Social Cognition*  
*Social Influence through Minorities and Majorities*  
*Seminar on Current Research in Social Psychology*

w2002/3 [No teaching - research sabbatical]

s2003 *Social Psychology Research Practical* (4 hrs./week)  
*Seminar on Current Research in Social Psychology*  
*Social Influence*  
*Sexism*

w2003/4 *Introduction to Social Psychology (Part 1)* (lectures)  
*Seminar on Current Research in Social Psychology*  
*Current Issues in Social Cognition*

*Attitudes and Persuasion*

- s2004 *Introduction to Social Psychology (Part 2) (lectures)*  
*Seminar on Current Research in Social Psychology*  
*Social Psychology Research Practical (4 hrs./week)*  
*Conscious and Nonconscious Social Cognition (3 hrs/week)*
- w2004/5 *Introduction to Social Psychology (Part 1) (lectures)*  
*Seminar on Current Research in Social Psychology*  
*Social Influence by Minorities and Majorities*  
*Process Models of Persuasion (3 hrs/week)*
- s2005 *Introduction to Social Psychology (Part 2) (lectures)*  
*Seminar on Current Research in Social Psychology*  
*Social Psychology Research Practical (4 hrs./week)*
- w2005/6 *Introduction to Social Psychology: Theoretical Perspectives and Social Judgment (lectures)*  
*Seminar on Current Research in Social Psychology*  
*Theories of Social Psychology*  
*Current Topics in Social Judgment (3 hrs/week)*
- s2006 *Introduction to Social Psychology: Interpersonal and Group Processes (lectures)*  
*Seminar on Current Research in Social Psychology*  
*Social Psychology Research Practical (4 hrs./week)*  
*Group Processes and Intergroup Relations (with Nina Vanselow)*  
*How Suggestible is Our Memory? (with René Kopietz)*  
*Sexism (with Friederike Eyszel)*
- w2006/7 *Introduction to Social Psychology: Theoretical Perspectives and Social Judgment (lectures)*  
*Seminar on Current Research in Social Psychology*  
*Process Models of Persuasion*
- s2007 *Seminar on Current Research in Social Psychology*
- w2007/8 *Social Psychology: Theoretical Perspectives and Social Judgment (lectures)*  
*Seminar on Current Research in Social Psychology*
- s2008 *Social Psychology: Social Interaction and Group Processes (lectures)*  
*Seminar on Current Research in Social Psychology*
- w2008/9 *Social Psychology: Theoretical Perspectives and Social Judgment (lectures)*  
*Seminar on Current Research in Social Psychology*
- s2009 *Social Psychology: Social Interaction and Group Processes (lectures)*  
*Seminar on Current Research in Social Psychology*
- w2009/10 [No teaching - research sabbatical]
- s2010 *Social Psychology: Social Interaction and Group Processes (lectures)*  
*Seminar on Current Research in Social Psychology*  
*Stanley Milgram: Life and Work*  
*Influence: Science and Practice*  
*Social Neuroscience (with Philipp Süßenbach)*
- w2010/11 BSc in Psychology:  
*Introduction to Social Psychology: Social Judgment (lectures)*  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Research Seminar I: Experimental Social Psychology*
- s2011 BSc in Psychology:  
*Introduction to Social Psychology: Social Interaction and Group Processes (lectures)*  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Research Seminar II: Experimental Social Psychology*

- w2011/12 BSc in Psychology:  
*Introduction to Social Psychology: Social Judgment* (lectures)  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Advanced Seminar on Current Research in Social Psychology*
- s2012 BSc in Psychology:  
*Introduction to Social Psychology: Social Interaction and Group Processes* (lectures)  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Advanced Seminar on Current Research in Social Psychology*
- w2012/13 BSc in Psychology:  
*Introduction to Social Psychology: Social Judgment* (lectures)  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Advanced Seminar on Current Research in Social Psychology*
- s2013 BSc in Psychology:  
*Social Influence*  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Advanced Seminar on Current Research in Social Psychology*  
*Stereotypes* (with Benjamin Liersch)
- w2013/14 BSc in Psychology:  
*Seminar on Current Research in Social Psychology*
- s2014 [No teaching - research sabbatical]
- w2014/15 BSc in Psychology:  
*Introduction to Social Psychology: Social Judgment* (lectures)  
*Social Influence by Minorities*  
 MSc in Psychology:  
*Irrationality in Thought and Action*  
*Advanced Seminar on Current Research in Social Psychology*
- s2015 BSc in Psychology:  
*Introduction to Social Psychology: Social Interaction and Group Processes* (lectures)  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Advanced Seminar on Current Research in Social Psychology*  
*Applied Social Influence*
- w2015/16 BSc in Psychology:  
*Introduction to Social Psychology: Social Judgment* (lectures)  
*Seminar on Current Research in Social Psychology*  
 MSc in Psychology:  
*Advanced Seminar on Current Research in Social Psychology*  
*Research Seminar I: Experimental Social Psychology*
- s2016 BSc in Psychology:  
*Introduction to Social Psychology: Social Interaction and Group Processes* (lectures)  
 MSc in Psychology:  
*Irrationality in Thought and Action*  
*Advanced Seminar on Current Research in Social Psychology*  
*Research Seminar II: Experimental Social Psychology*  
*Gender Research in Psychology (GRIP)* (with Friederike Eyssel)
- w2016/17 BSc in Psychology:  
*Introduction to Social Psychology: Social Judgment* (lectures)  
*Social Influence*  
 MSc in Psychology:  
*Advanced Seminar on Current Research in Social Psychology*

- s2017      *Gender Research in Psychology (GRIP)* (with Friederike Eyssel)  
 BSc in Psychology:  
             *Introduction to Social Psychology: Social Interaction and Group Processes* (lectures)  
 MSc in Psychology:  
             *Attitudes and Persuasion*  
             *Advanced Seminar on Current Research in Social Psychology*  
             *Gender Research in Psychology (GRIP)* (with Friederike Eyssel)
- w2017/18   BSc in Psychology:  
             *Introduction to Social Psychology: Social Judgment* (lectures)  
 MSc in Psychology:  
             *Advanced Seminar on Current Research in Social Psychology*  
             *Gender Research in Psychology (GRIP)* (with Friederike Eyssel)
- s2018      BSc in Psychology:  
             *Introduction to Social Psychology: Social Interaction and Group Processes* (lectures)  
 MSc in Psychology:  
             *Values and Ideologies* (with Roman Linne)  
             *Advanced Seminar on Current Research in Social Psychology*  
             *Gender Research in Psychology (GRIP)* (with Friederike Eyssel)
- w2018/19   [No teaching - research sabbatical]

## STUDENT SUPERVISION

Professorial member of the Graduate College on "Group-focused Enmity," Universities of Bielefeld and Marburg (2007 - 2014).

### Habilitation Thesis Supervised

Echterhoff, Gerald (2007). *Gedächtnis und Erinnerung im Kontext: Soziale, kommunikative und gesellschaftliche Einflüsse*. (Universität Bielefeld, Habilitation 2004-2007).

### Doctoral Dissertations Supervised or Co-Supervised

- Hans-Peter Erb (Heidelberg, 1994-1996)  
 Susanne Rank (Heidelberg, 1994-1997)  
 Thomas Weinerth (Mannheim, 1997-1999)  
 Frank Siebler (Mannheim and Kent, 1997-2002)  
 Friederike Eyssel (Bielefeld, 2005-2007)  
 René Kopietz (Bielefeld, 2005-2009)  
 Nina Vanselow (Bielefeld, 2006-2009)  
 Raquel Crespillo (Bielefeld, 2007-2009)  
 Kirsten Heitland (Bielefeld, 2007-2010)  
 Marie Ilic (Bielefeld, 2007-2012)  
 Sarah Niemeier (Bielefeld, 2008-2012)  
 Philipp Süßenbach (Bielefeld, 2009-2012)  
 Deborah Thoben (Hamburg, 2009-2012)  
 Astrid Schüßler (Gießen, 2007-2013)  
 Nina Dickel (Bielefeld, 2008-2013)  
 Héctor Carvacho García (Bielefeld, 2009-2013)  
 Judith Braun (Marburg, 2010-2014)  
 Charlotte Diehl (Bielefeld, 2011-2014)  
 Jonas Rees (Bielefeld, 2011-2015)

Birte Schiffhauer (Bielefeld, 2011-2015)  
Arne Sjöström (Marburg, 2011-2015)  
Melanie Schäfer (Bielefeld, 2011-2016)  
Friederike Sadowski (Bielefeld/Konstanz, 2011-2017)  
Sandra Schwark (Bielefeld, 2013-2017)  
Ronja Boege (Bielefeld, 2016-present)  
Roman Linne (Bielefeld, 2016-present)  
Jasmin Bernotat (Bielefeld, 2016-present)  
Laura Saldarriaga Santa (Bielefeld, 2016-present)  
Giulia Buscicchio (Milan/Bielefeld, 2018-present)

**Mentor in Associate Teacher Accreditation Programme, University of Kent, for:**

Liz Steadman (1999-2000)

**Master's Theses or Diploma Theses Supervised**

**Universität Heidelberg, Dipl.-Psych.**

Uwe Harlacher (1987)  
Marion Brodnicke, Roland Fellhauer, Ina Knoblauch, Christiane Sperling (1988)  
Christina Weisbrod (1991)  
Sabine Sturm (1994)

**Universität Mannheim, Dipl.-Psych.**

Gerlinde Kißler, Peter Schubert, Beate Volk (1989)  
Andrea Hauschildt, Bärbel Knäuper (1990)  
Waja Apostolidou, Peter Marz, Hans Mörmann, Ute Rademacher (1991)  
Elisabeth Ehlert (1994)  
Elisabeth Frank, Marc-André Reinhard (1995)  
Alexander Goersch, Peter Meier, Birgit Naumer, Thomas Weinerth (1996)  
Sabine Einwiller, Yvonne Raaijmakers, Markus Ruder, Stefanie Schulze (1997)  
Jürgen Schmelcher (1998)

**University of Kent, MSc**

Efthymios Lampridis (1998/1999)  
Konstantinos Arfanis, Raffaele Calitri, Catherine Hope (1999/2000)  
Unna Danner, Kerry Rees (2000/2001)

**Universität Bielefeld, Dipl.-Psych.**

Annie Fischer (2003)  
Saskia Sabelus, Regine Steiner, Petra Thun, Renate Werner (2004)  
Ute Michaelis (2005)  
Svenja Beßling, Maik Heidebruch, Kirsten Heitland, Kirsten Kreh, Anna-Maria Pfaff, Sonja Schmidt, Nina Vanselow (2006)  
Friederike Haberland, Jens Hellmann, Juliane Katzer, Karsten Klein, Katharina Weiß (2007)  
Katrin Ahlborn, Nils Henker, Sabrina Koepke, Claudia Melcher (2008)  
Philipp Süßenbach (2009)  
Charlotte Diehl, Isabella Dziambor, Ruth Riemen, Melanie Schäfer (2010)  
Caroline Erdmann, Tina Menken, Tania Pries (2011)  
Sandra Dressendörfer, Carolin Häger, Michael Marotta, Marianne Rabe (2012)  
Katharina Wolf-Laubert, Dena Faghghai-Davani, Katja Pohlheim, Angelika Spach (2013)  
Angelina Baster, Jochen Bosch, Claudia Spanuth (2014)



### **Universität Bielefeld, MSc**

Svenja Albrecht (2012)

Lena Schlüter (2013)

Jasmin Bernotat, Christian Geretzky, Pia Kobusch, Caroline Kroll (2015)

Melanie Bödeker, Thomas Dojan, Miriam Horneber, Olga Khokhlova, Melanie Klassen, Laura Saldarriaga, Valeska Stephan, Anna-Lena Zurmühlen (2016)

Lea Elleringmann, Lisa Köhne, Naima Nimick, Deborah Nostheide, Kerstin Schmidt, Jennifer Seifert (2017)

Tanah Homann, Hannah Nierhaus (2018)

### **Bachelor's Theses Supervised**

#### **New York University, BSc Honors Thesis**

Alexandra Barzvi (1992)

#### **University of Kent, BSc**

Paul Corcoran, Mathew Curtis, Rea Maharaj, Louise Rook, Anna Swift (1999)

Kelly Baker, Norman Bygrave, Marte Hagen McCombe, Stephanie Hawkins, Caron Hughes, Chris Jarvis, Anna zum Kolk, Janusz Leszczynski, Finn Olav Voie (2000)

Karin Bonnichon, Helene Eriksen, Emily Keane, Cara McCarthy, Charlotte Stride, Sarah Tout (2001)

#### **Universität Bielefeld, BSc**

Henrieke Flachmann, Julia-Alina Rabe, Lena Schlüter (2010)

Marie-Luise Alder, Silke K. Grygier, Julia Haller, Michael Papendick, Katerina Richter (2011)

Selina Helmke, Pia Kobusch, Melina Kreft, Tabea Scherpe (2012)

Nicole Große, Christiane Kaufmann (2013)

Claudia Heller-Jachmann, Monika Plaza, Laura Saldarriaga (2014)

Tanah Homann, Luz-Maria Saldarriaga, Esther Schwieters, Miriam Seidel (2015)

Claudia Gostomski, Sophia Rejschek (2016)

Naweed Osman, Evelyn Schapansky, Sarah Schulz, Lilian Topp, Sophia Wittmer (2017)

Anna Richter Sotero, Inga Schmiedel, Anna Schwertner, Vanessa Wiese (2018)

### **MEMBERSHIP IN PROFESSIONAL ASSOCIATIONS**

American Psychological Association (APA; international affiliate), 1991-present

Association for Psychological Science (APS), 1992-present

Association of University Teachers, 1998 - 2001

Deutsche Gesellschaft für Psychologie (DGPs) [German Psychological Association], 1988-present.

Deutscher Hochschulverband [German University Teachers' Association], 2005-present

European Association of Social Psychology (EASP), 1990-present

European Social Cognition Network (ESCON), 2003-present

Fachgruppe Sozialpsychologie [Social Psychology Division of DGPs], 1988-present

International Social Cognition Network (ISCON), 2003-present

Sexual Offences Research Initiative (SORI), 2006-2011

Social Psychology Network (SPN), 2006-present [<http://bohner.socialpsychology.org/>]

Society of Experimental Social Psychology (SESP), Member 1996-2009, Fellow 2009-present

Society for Personality and Social Psychology (SPSP), 1993-present

Society for the Psychology of Women (APA Division 35; affiliate), 2001-present

Teaching of Psychology (APA Division 02; affiliate), 2016

## PROFESSIONAL SERVICES AND EXPERIENCES

### Honorary Positions / Consulting / External Board Memberships, Teaching, and Examining

- *External PhD Examiner*, Froso Souroulla Kay, Department of Psychology, University of Cyprus, Nicosia, Cyprus, April 2018.
- *Invited Consultant at a public hearing of the German Parliament* (Deutscher Bundestag, Ausschuss für Familie, Senioren, Frauen und Jugend) on the motion "Showing sexism the red card – for a nationwide action plan", March 27, 2017. Online: <https://www.bundestag.de/ausschuesse18/a13/anhoerungen/87-anhoerung-inhalt/492390>
- *External Reviewer in tenure track proceedings*: Interim evaluation of a junior professorship, University of Tübingen, February 2017.
- *External PhD Examiner*, Stephanie Hellen de Oliveira Laux, Fachbereich Humanwissenschaften, Universität Osnabrück, June 2016.
- *External PhD Examiner*, Arne Sjöström, Fachbereich Psychologie, Philipps-Universität Marburg, May 2015.
- *Short teaching visit*, Panteion University Athens, as part of the program "ERASMUS+ staff mobility for teaching", May 2015
- *Short teaching visit*, Panteion University Athens, as part of the program "ERASMUS+ staff mobility for teaching", May 2015.
- *External PhD Examiner*, Judith Braun, Fachbereich Psychologie, Philipps-Universität Marburg, December 2014.
- *Short teaching visit*, University of Tromsø (Norway), as part of the program "ERASMUS+ staff mobility for teaching", June 2014.
- *External PhD Examiner*, Astrid Schüßler, Fachbereich 03 Sozial- und Kulturwissenschaften, Justus-Liebig-Universität Gießen, March 2014.
- *External PhD Examiner*, Deborah F. Thoben, Fakultät für Geistes- und Sozialwissenschaften, Helmut-Schmidt-Universität Hamburg, April 2012.
- *External PhD Examiner*, Mónica Romero-Sanchez, Department of Social Psychology and Methodology of the Behavioral Sciences, University of Granada, Spain, February 2012.
- *Honorary Professor*, [Centre of Research and Education in Forensic Psychology \(CORE FP\)](#), University of Kent (UK), 2011 - present.
- *External PhD Examiner*, Mercedes Durán, Department of Social Psychology and Methodology of the Behavioral Sciences, University of Granada, Spain, April 2010.
- *Member of the International Board of Scientists*, [MIDE UC Centro de Medición](#), Escuela de Psicología, Facultad de Ciencias Sociales, Pontificia Universidad Católica de Chile, 2009 - present.
- *Invited Consultant*, Postgraduate Program, University of Granada, Spain, February 2009.
- *External PhD Examiner*, Jackie de Wet, Faculty of Humanities, University of Pretoria, South Africa, 2008.
- *Invited Expert Consultant*, 7th Consultation Seminar, International Graduate College "Conflict and Cooperation Between Social Groups", Jena, Germany, October 2008.
- *External Reviewer in the appointment process for a professorship*: Comparative review of three candidates, 2007
- *External Reviewer of Habilitation Thesis*, Dr. Birte English, Philosophische Fakultät III, Universität Würzburg, Germany, 2006.
- *External PhD Examiner*, Victoria J. Willan, University of Central Lancashire, Preston, UK, 2004/05.
- *Invited Lectures in Social Psychology*, Department of Psychology, Pontificia Universidad Católica de Chile, Santiago, Chile, September 2003 and September 2004.
- *Invited External Teacher*, Workshop on "Attitudes"; International Postgraduate Summer School of the European Association of Experimental Social Psychology, Clermont-Ferrand, France, 9 to 22 July 2000.

### Meetings Organized, Symposia and Paper Sessions Chaired

- *Sexual Aggression: Prevalences and Risk Factors*, Paper Session chaired, 23rd Workshop on Aggression, Berlin, 1.-3. November 2018.
- *Aggression and Morality*, Paper Session chaired, 60th Conference of Experimental Psychologists (TEAP), Marburg, Germany, March 11-14, 2018.
- *Attitudes*, Paper Session chaired, 60th Conference of Experimental Psychologists (TEAP), Marburg, Germany, March 11-14, 2018.
- *The Role of Attitudes, Cognitions, and Behaviors in the Prediction and Prevention of Gender-related Aggression*. Symposium chaired with Laura Saldarriaga, 22nd Workshop on Aggression, Limassol, Cyprus, November 23-25, 2017.
- *Laterale Einstellungsänderung [Lateral Attitude Change]*. Symposium chaired with Tina Glaser, 50th Kongress der Deutschen Gesellschaft für Psychologie, Leipzig, Germany, September 18-22, 2016.
- *Social Dimensions of Sexual Aggression*, Symposium chaired with Charlotte Diehl, XIX Workshop Aggression, Berlin, November 20-22, 2014.
- *XVIII Workshop Aggression*, Conference organized and hosted with Friederike Eyszel and Andreas Zick, Bielefeld, Germany, November 7-9, 2013.
- *Aggression and Violence in a Social Context: Ethnicity, Gender, and Attitudes*, Symposium chaired, 30th International Congress of Psychology, Cape Town, July 22-27, 2012.
- *Sexual Aggression*, Panel chaired at the XVI Workshop Aggression, Marburg, Germany, November 11-12, 2011.
- *Criminal Justice Responses to Sexual Assault: An International and Interdisciplinary Perspective on the Attrition Problem*, Conference organized and hosted together with Barbara Krahe, Potsdam, Germany, September 10-13, 2009 .
- *Ordinary Devaluation ["Die ganz normale Abwertung"]*, Symposium chaired with Kirsten Heitland and Andreas Zick, 12th Tagung der Fachgruppe Sozialpsychologie, Luxembourg, September 2-4, 2009.
- Paper Session on "Legal Actions and Procedural Fairness", Convenor, ESCON 2008: 10th Transfer of Knowledge Conference, Volterra, Italy, September 3-7, 2008.
- *Sexual Aggression: Social, Individual, and Professional Attitudes*, Symposium chaired with Barbara Krahe, XXIX International Congress of Psychology, Berlin, 20 to 25 July 2008.
- *"Programmatic paper" presentation* chaired, 45th Kongress der Deutschen Gesellschaft für Psychologie, Nuremberg, September 2006.
- *Persuasion*, Symposium chaired with Hans-Peter Erb, 48th Tagung experimentell arbeitender Psychologen, Mainz, Germany, March 26-29, 2006.
- *Close Relationships*, Paper Session chaired, 10th Tagung der Fachgruppe Sozialpsychologie, Jena, Germany, September 25-28, 2005.
- *Social Cognitions about Sexual Violence*, Symposium chaired with Barbara Krahe, 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany, July 19-23, 2005.
- *"Programmatic paper" presentation* chaired, 44th Kongress der Deutschen Gesellschaft für Psychologie, Göttingen, September 2004.
- *Member of the Program Committee*, 43rd Kongress der Deutschen Gesellschaft für Psychologie, Berlin, September 2002.
- *Social Cognition I*, Session chaired, 43rd Kongress der Deutschen Gesellschaft für Psychologie, Berlin, September 2002.
- *Perceiving Sexual Aggression: Cognitive and Motivational Aspects of Processing Rape-related Information* (Chair: Barbara Krahe), Symposium Discussant, 13th General Meeting of the European Association of Experimental Social Psychology, San Sebastian, Spain, June 2002.
- *Processes of Attitude Change* (Chair: Philip Brömer and René Ziegler), Symposium Discussant, 8th Tagung der Fachgruppe Sozialpsychologie, Würzburg, Germany, September 2001.

- *Cognitive Processes in Social Influence and Persuasion*, Symposium chaired with Robin Martin, 12th General Meeting of the European Association of Experimental Social Psychology, Oxford, July 1999.
- *Attitude Change: Basic Issues, Modeling, and Applications*, Symposium chaired with Michaela Wänke, 41st Kongress der Deutschen Gesellschaft für Psychologie, Dresden, September/October 1998.
- *Social Influence Processes in Everyday Life*, Paper Session Discussant, East-West Meeting of the European Association of Experimental Social Psychology, Gommern, Germany, April 1998.
- *Cognitive Processes in Majority and Minority Influence*, Symposium chaired with Robin Martin, British Psychological Society Social Psychology Section Annual Conference, University of Sussex, Brighton, UK, September 1997.
- *Attitude Change and Attitude Formation*, Symposium chaired with Jörg Doll, 6th Tagung der Fachgruppe Sozialpsychologie, Konstanz, Germany, June 1997.
- *Processes of Attitude Formation and Attitude Change*, Symposium chaired with Michaela Wänke, 40th Kongress der Deutschen Gesellschaft für Psychologie, Munich, September 1996.
- *Social Influence and Persuasion*, Paper Session chaired, Fourth European Small Group Meeting on Social Cognition, Schiermonnikoog, The Netherlands, April 1996.
- *Process Models of Social Judgment*, Symposium chaired, 38th Tagung experimentell arbeitender PsychologInnen, Eichstätt, Germany, April 1996.
- *Person Perception / Affect*, Paper Session chaired with Friederike Holz-Ebeling, 5th Tagung der Fachgruppe Sozialpsychologie, Potsdam, Germany, June 1995.
- *Processes of Attitude Formation and Attitude Change*, Symposium chaired with Michaela Wänke, 39th Kongress der Deutschen Gesellschaft für Psychologie, Hamburg, September 1994.
- *Cognition I*, Paper Session chaired, 3rd Tagung der Fachgruppe Sozialpsychologie, Mannheim, June 1991.
- *Emotion and Cognition*, Paper Session chaired, 33rd Tagung experimentell arbeitender Psychologen, Giessen, Germany, March 1991.

### Participation in Workshops

- Central Colloquium of the Graduate College on "Group-focused Enmity", Marburg, Germany, November 30 - December 1, 2012.
- Summer School of the Graduate College on "Group-focused Enmity": Workshop "*Meaning and Use of Implicit Measures in Research on Prejudice and Intergroup Relations*" (with Bertram Gawronski), Berlin, August 26-31, 2012.
- Central Colloquium of the Graduate College on "Group-focused Enmity", Bielefeld, Germany, March 29-30, 2012.
- Central Colloquium of the Graduate College on "Group-focused Enmity" (held jointly with the *XVI Workshop Aggression*), Marburg, Germany, November 11-12, 2011.
- Summer School of the Graduate College on "Group-focused Enmity", Wedendorf, Germany, August 28 - September 2, 2011.
- Central Colloquium of the Graduate College on "Group-focused Enmity", Bielefeld, Germany, May 12-14, 2010.
- Central Colloquium of the Graduate College on "Group-focused Enmity", Marburg, Germany, November 18-20, 2010.
- Summer School of the Graduate College on "Group-focused Enmity": Workshop "*The Consequences of Prejudice and Discrimination for Their Targets*" (with Manuela Barreto), Berlin, August 22-27, 2010.
- Central Colloquium of the Graduate College on "Group-focused Enmity", Bielefeld, Germany, May 28-29, 2010.
- Central Colloquium of the Graduate College on "Group-focused Enmity", Marburg, Germany, January 15-16, 2010.
- Summer School of the Graduate College on "Group-focused Enmity": Workshop "*Stereotypes and Prejudice*" (with Eva Green), Berlin, September 21-25, 2009.

- Central Colloquium of the Graduate College on "Group-focused Enmity", Marburg, Germany, December 12-13, 2008.
- Summer School of the Graduate College on "Group-focused Enmity": Workshop "*Stereotype Content Model / BIAS Map*" (with Amy Cuddy), Bad Driburg, Germany, September 22-26, 2008.
- Central Colloquium of the Graduate College on "Group-focused Enmity", Bielefeld, Germany, November 22-23, 2007.
- Summer School of the Graduate College on "Group-focused Enmity": Workshop "*Sexism*" (with Peter Glick), Bad Laasphe, Germany, September 10-14, 2007.
- Central Colloquium of the Graduate College on "Group-focused Enmity", Marburg, Germany, March 6-7, 2007.
- Workshop of the Interdisciplinary Forum on Forensics (IFF) on "*Power–Closeness–Violence(?) : Crimes of (Sexual) Violence and Homicide Within Close Social Relationships*", Bremen, Germany, November 3-4, 2005.
- 5th Workshop on *Implicit Representations and Personality*, Humboldt University Berlin, June 24-25, 2005.
- Workshop of the DFG (German Research Council) Research Network on "*Implicit Representations and Personality*", Berlin, Germany, May 9-10.
- Workshop of the DFG Network on "*Implicit Assessment*", Bonn, Germany, January 24-25, 2003.
- Colloquium of the DFG Network "*Information Processing in the Social Context*", Seon Monastery, Germany, June 30 - July 2, 2000.
- Colloquium of the DFG Network "*Information Processing in the Social Context*", Bamberg, Germany, January 28-30, 1999.
- Workshop for Graduate Students and their Supervisors, Konstanz, Germany, February 16-20, 1998.
- *Colloquium* of the DFG Network "*Information Processing in the Social Context*", Hassfurt, Germany, November 28-29, 1997.
- "*Connectionism and Social Cognition*". Thematic Workshop of the DFG Network "*Information Processing in the Social Context*", Würzburg, Germany, January 10-11, 1997.
- Colloquium of the DFG Network "*Information Processing in the Social Context*", Wetzlar, Germany, December 8-9, 1995.
- Methodology Workshop of the DFG Network "*Information Processing in the Social Context*", Otzenhausen, Germany, June 1-3, 1995.

## **University / Faculty Committees and Administrative Duties**

### **Appointments Outside of Own University**

External member of a search committee for a professorship in Social Psychology, Faculty of Social Sciences, Philosophy and Theology (14) at the University of Dortmund, 2003.

### **University of Bielefeld**

Founding Member and Head of the Ethics Committee of the University of Bielefeld, 2013 - present.

Deputy Member of the Faculty Conference of the Faculty for Psychology and Sport Science, 2015 - 2016.

Member of a selection panel for a Chair in Clinical Psychology and Psychotherapy of Children and Adolescents, 2012 - 2013.

Deputy Head of the Committee for Quality Enhancement, Department of Psychology, 2011 - 2015.

Member of the admissions panel for the MSc in Psychology program, 2011.

Member of the Faculty of Psychology and Sports Science selection panel for student funding by the "Studienfonds OWL" (Study Foundation Ostwestfalen-Lippe), 2011.

Head of a selection panel for a Professorship in Research Methods and Evaluation, 2010 - 2011.

Deputy Head of Department (Psychology), Dec 2010 - March 2011.

Head of the Ethics Committee, Department of Psychology, 2010 - 2013.  
Founding Member of the Ethics Committee, Department of Psychology, 2009 - 2013.  
Member of the Executive Board, Institute for Research on Conflict and Violence, 2008 - present.  
Dean of the Faculty for Psychology and Sports Science, 2007 - 2009.  
Head of Department of Psychology, 2007 - 2009.  
Member of a selection panel for a Chair in General Psychology, 2007.  
Head of a selection panel for an Associate Professorship in Research Methods and Quality Management, 2005 - 2007.  
Head of a committee for the introduction of new BSc and MSc programmes in Psychology, 2005 - 2007.  
Dean of Studies (Psychology) of the Faculty for Psychology and Sports Science, 2005 - 2007.  
Member of a selection panel for a Chair in Personality Psychology and Diagnostics, 2005 - 2007.  
Elected Member of the Research Committee of the Faculty for Psychology and Sport Science, 2004 - 2009.  
Head of the Board of Examiners for the admission of mature students in Psychology, 2004 - 2005.  
Member of a selection panel for a Chair in Educational Psychology, 2003 - 2004.  
Elected Member of the Faculty Conference of the Faculty for Psychology and Sport Science, 2002 - 2009 and 2010 - 2012.  
Committee member in various PhD examinations, 2002 - present.  
Examiner / Referee in several PhD and Habilitation committees, 2002 - present.  
Elected Deputy Member of the Psychology Examination Board, 2002 - 2009.  
Member of the Board of Examiners for the admission of mature students in Psychology, 2001 - 2002 and 2005 - 2006.  
Head of the Committee for Public Relations, Department of Psychology, 2001 - 2004.  
Member of a selection panel for a Chair in Work and Organizational Psychology, 2001 - 2002.

### **University of Kent**

Member of interview panels for Departmental Postgraduate Studentships, 1998, 1999, 2000.  
Member of selection panel for a Lectureship in Health Psychology, 1999.  
Member of search panel for a Chair in Cognitive Psychology, 1999.  
Internal Examiner for the PhD degree, 1999.  
Director of Graduate Studies Psychology, 1999 - 2001.

### **University of Mannheim**

Member of a committee for the budgeting and acquisition of personal computers, 1991.  
Member of a committee reviewing applications for state graduate scholarships, 1992 - 1998.  
Elected member of the General Faculty Council, Faculty of Social Sciences, 1995 - 1998.  
Member of a teaching quality assurance committee, Faculty of Social Sciences, 1996 - 1998.  
Member of a selection panel for an Associate Professorship in Social Psychology, 1996.

## **INVITED PRESENTATIONS**

### **2015 - 2017**

Bohner, G. (2017, September). *Understanding and combating sexual violence in university contexts*. Invited address, Pontificia Universidad Católica de Chile, Campus San Joaquín, Santiago, Chile.  
Bohner, G. (2017, August). *Understanding and combating sexual violence in university contexts*. Invited address, Pontificia Universidad Católica de Chile, Casa Central, Santiago, Chile.  
Bohner, G. (2017, April). *Modern myths about sexual aggression: Theory and data*. Invited seminar, Faculty of Psychology, University of Granada, Spain.

- Bohner, G. (2017, April). *Norm anchoring: Changing the perception of social norms without using deception*. Invited seminar, Faculty of Psychology, University of Granada, Spain.
- Bohner, G. (2017, January). *Ambivalently stereotyped groups as sources of persuasion*. Invited seminar, Department of Psychology, University of Ghent, Belgium.
- Bohner, G. (2016, April). *Passive Opfer, starke Überlebende? Zur Wirkung von Bezeichnungen für Frauen, die vergewaltigt wurden, auf die soziale Wahrnehmung* [Passive victims, strong survivors? Effects of labels on the social perception of women who were raped]. Invited presentation, Department of Psychology, Universität Erlangen-Nürnberg, Germany.
- Bohner, G. (2015, December). *Akzeptanz moderner Mythen über sexuelle Aggression: Allgemeine und geschlechtstypische Funktionen* [Acceptance of modern myths about sexual aggression: General and gender-related functions]. Invited presentation, Forensic Psychology Colloquium, Universität Erlangen-Nürnberg, Germany.
- Bohner, G., & Papendick, M. (2015, October). *Passive victim–strong survivor? Effects of labels applied to women who were raped*. Invited seminar, Faculty of Psychology, University of Granada, Spain, 21 October 2015.
- Bohner, G. (2015, September). *The ABC (and M) of sexual aggression myths*. Invited keynote address, Sexual Violence Conference at Middlesex University, London.
- Bohner, G. (2015, May). *Laterale Einstellungsänderung: Generalisierungs- und Verschiebungseffekte* [Lateral attitude change: Generalization and displacement effects]. Invited presentation, Department of Psychology, Universität Osnabrück, Germany.
- Bohner, G. (2015, May). *Explaining sexual harassment*. Invited seminar, Department of Psychology, Panteion University, Athens.
- Bohner, G. (2015, May). *Lateral attitude change*. Invited seminar, Department of Psychology, Panteion University, Athens.
- Bohner, G. (2015, February). *Lateral Attitude Change: Eine Theorie indirekter Einstellungsänderung* [A theory of lateral attitude change]. Invited presentation, Department of Psychology, Helmut-Schmidt-Universität, Hamburg.

#### 2012 - 2014

- Bohner, G. (2014, November). *Lateral Attitude Change: Eine Theorie indirekter Einstellungsänderung* [A theory of lateral attitude change]. Invited presentation, Department of Psychology, University of Potsdam, Germany.
- Bohner, G. (2014, September). *Power or sex? Different motives predict different forms of sexual harassment*. Invited seminar, Department of Psychology, Universidad de La Laguna, Tenerife, Spain.
- Bohner, G. (2014, September). *"Warum wehren sich Frauen nicht einfach?" Die Sexismus-Debatte im Spiegel wissenschaftlicher Erkenntnisse* ["Why don't women simply fight back?" The debate on sexism in the light of scientific evidence]. 21st anniversary celebration of the County Committee for Girls and Young Women in Saxony, Dresden, Germany, 11 September 2014.
- Bohner, G. (2014, June). *Power or sex? Different motives predict different forms of sexual harassment*. Invited seminar, Department of Psychology, University of Tromsø, Norway, 12 June 2014.
- Bohner, G. (2014, June). *Anchoring effects in human judgment*. Invited workshop, Department of Psychology, University of Tromsø, Norway, 11 June 2014.
- Bohner, G. (2014, June). *Lateral attitude change*. Invited seminar, Department of Psychology, University of Tromsø, Norway, 11 June 2014.
- Bohner, G. (2014, April). *Displaced intergroup aggression*. Invited seminar, Faculty of Psychology, University of Granada, Spain, 10 April 2014.
- Bohner, G. (2013, September). *Displaced intergroup aggression*. Invited seminar, IKG-Forum, Institute for Interdisciplinary Research on Conflict and Violence, University of Bielefeld, 9 September 2013.
- Bohner, G. (2012, November). *Myths about sexual aggression*. Invited presentation, meeting on "The Future of Intrasocietal Conflict and Violence Research: An International Outlook." Institute for Interdisciplinary Research on Conflict and Violence, University of Bielefeld, 19 - 21 November 2012.
- Thoben, D. F., Erb, H.-P., Bohner, G., & Dickel, N. (2012, June). *Mind over matter: Target states, not stimulus characteristics, determine information processing in minority influence*. Invited presentation, 6th EASP Small Group Meeting on Minority Influence, Delphi, Greece.

Bohner, G. (2012, May). *Myths about sexual aggression: Affective, behavioral, and cognitive functions*. Invited seminar, Department of Psychology, Université Paris Ouest Nanterre La Défense, Nanterre, France, 14 May 2012.

Helmke, S., Kobusch, P., Rees, J., Bohner, G., & Meyer, T. (2012, May). *"Was Strauss-Kahn framed?" Political left-wing orientation and sexual aggression myths as predictors of conspiracy beliefs in France and Germany*. Invited seminar, Department of Psychology, Université Paris 8, St. Denis, France, 21 May 2012.

Bohner, G., Helmke, S., Kobusch, P., Rees, J., & Meyer, T. (2012, March). *"Was Strauss-Kahn framed?" Political left-right orientation, sexual aggression myths, and conspiracy beliefs in France and Germany*. Invited seminar, Faculty of Psychology, University of Granada, Spain, 15 March 2012.

### 2009 - 2011

Bohner, G. (2011, October). *Förderung umweltschonenden Verhaltens bei Hotelgästen: Ein Feldexperiment* [Promoting environment-friendly behavior in hotel guests: A field experiment]. Invited presentation, Fachbereich 8 Psychologie, University of Koblenz-Landau, Landau, Germany.

Bohner, G. (2011, August). *Rape myth acceptance as a cognitive schema: Evidence for processing biases from judgmental and eye-tracking data*. Invited presentation, Department of Psychology, University of Tromsø, Norway.

Bohner, G. (2011, January). *Aggression gegen "unbeteiligte" Fremdgruppen als Folge der Bedrohung einer sozialen Identität?* [Aggression against "uninvolved" outgroups as a consequence of a threatened social identity?]. Invited seminar, Department of Psychology, University of Münster, Germany.

Bohner, G. (2010, November). *Attitudes toward sexual aggression*. Invited keynote address, XV Workshop Aggression, Bonn, Germany, 4-6 November 2010.

Bohner, G. (2010, June). *Mythen über sexuelle Aggression: Ihr Einfluss auf Emotion, Kognition und Verhalten* [Sexual aggression myths: Their impact on affect, cognition, and behavior]. Invited seminar, Helmut Schmidt University Hamburg, 22 June 2010.

Bohner, G. (2009, February). *How sexy are sexist men? Women's perception of male sexism*. Invited seminar, Faculty of Psychology, University of Granada, Spain, 18 February 2009.

Bohner, G. (2009, February). *Functions of Rape Myth Acceptance: Cognitive, Affective, Behavioral*. Invited seminar, Faculty of Psychology, University of Granada, Spain, 18 February 2009.

### 2006 - 2008

Bohner, G. (2008, October). *Effects of irrelevant information on judgments of guilt in a rape case: The moderating role of rape myths and hostile sexism*. Department of Psychology, University of Bergen, Norway.

Heitland, K., & Bohner, G. (2008, October). *Reducing prejudice via arousal of cognitive dissonance: The interplay of choice, threat, and preference for consistency*. Social Psychology Area Meeting, Department of Psychology, University of California, Santa Barbara, USA.

Bohner, G. (2008, March). *Wie sexy sind sexistische Männer? Männlicher Sexismus in der Wahrnehmung von Frauen* [How sexy are sexist men? Male sexism in women's perception]. Faculty of Science, University of Graz, Austria.

Bohner, G. (2007, August). *How sexy are sexist men? Women's perception of male sexism*. Department of Psychology, University of Cape Town, South Africa.

Bohner, G. (2007, August). *How sexy are sexist men? Women's perception of male sexism*. Faculty of Humanities, University of Pretoria, South Africa.

Bohner, G. (2007, August). *Two-sided messages in advertising*. Department of Psychology, University of Pretoria, South Africa.

Bohner, G. (2007, June). *Zweiseitige Botschaften in der Produktwerbung: Eine sozialpsychologische Analyse* [Two-sided messages in advertising: A social psychological analysis]. Department of Psychology, University of Jena, Germany.

Bohner, G. (2007, June). *Zweiseitige Botschaften in der Produktwerbung: Neuere Erkenntnisse aus Sozial- und Konsumentenpsychologie* [Two-sided messages in advertising: Recent insights from social and consumer psychology]. Department of Psychology, University of Jena, Germany, Psychologisches Institut, Universität Magdeburg.



- Bohner, G. (2007, May). *Wie "sexy" sind sexistische Männer? Männlicher Sexismus in der Wahrnehmung von Frauen* [How "sexy" are sexist men? Women's perception of male sexism]. Departmental Seminar in Psychology, University of Magdeburg, Germany.
- Bohner, G. (2007, April). *Wie "sexy" sind sexistische Männer? Männlicher Sexismus in der Wahrnehmung von Frauen* [How "sexy" are sexist men? Women's perception of male sexism]. Departmental Seminar in Psychology, University of Basel, Switzerland.
- Bohner, G. (2006, June). *Wie "sexy" sind sexistische Männer? Männlicher Sexismus im Urteil von Frauen* [How sexy are sexist men? Male sexism in women's judgment]. Invited seminar on "New Perspectives in Psychology", Institute of Psychology, Martin Luther University, Halle-Wittenberg, Germany.
- Bohner, G. (2006, February). *Reactions to infidelity in siblings' and friends' relationships*. School of Psychology, University of Plymouth, UK.

### 2003 - 2005

- Bohner, G. (2005, December). *Reaktionen auf Untreue in den Paarbeziehungen von Geschwistern und FreundInnen: Vergleichende Überprüfung evolutionärer und soziokultureller Hypothesen* [Reactions to infidelity in siblings' and friends' intimate relationships: Comparative test of evolutionary and sociocultural hypotheses]. Social Psychology Seminar, University of Erlangen-Nürnberg, Germany, 1 December 2005.
- Bohner, G. (2005, October). *"Wie würden Sie entscheiden?" - Zum Einfluss irrelevanter Information auf Schuldurteile* ["How would you decide?" - The influence of irrelevant information on judgments of guilt]. Philosophical Faculty of the University of Bonn, Germany, 28 October 2005.
- Bohner, G. (2004, December). *Implicit measures of intergroup evaluation*. Meeting of the Transatlantic Research Group on Shared Reality in Communication, Columbia University, New York, 2-3 December 2004.
- Bohner, G. & Steiner, R. (2004, September). *How sexy are sexist men? Women's perception of male sexism*. Department of Psychology, Pontificia Universidad Católica de Chile, Santiago, Chile.
- Bohner, G. (2004, June). *Einstellungen, Informationsverarbeitung und Verhalten: Überblick über laufende Forschungsprogramme und Planungen für die Zukunft* [Attitudes, Information Processing and Behaviour: Overview of Current Research and Plans for the Future]. Invited presentation, Department of Psychology, University of Salzburg, Austria.
- Bohner, G. (2004, February). *Klein, aber gemütlich: Persuasion als sequenzieller Prozess* [Small but comfortable: Persuasion as a sequential process]. Invited presentation, Department of Psychology, University of Tübingen, Germany.
- Bohner, G. (2003, November). *Past and Present Research, Future Plans and Contribution to the Department*. Invited presentation, Department of Social Psychology, University of Kent, Canterbury, UK.
- Bohner, G. (2003, November). *Akzeptanz von Vergewaltigungsmythen: Einstellungen und Normen als Prädiktoren sexueller Aggressionsbereitschaft* [Rape myth acceptance: Attitudes and norms as predictors of sexual aggression proclivity]. Invited presentation, Faculty for Educational Science, University of Cologne.
- Bohner, G. (2003, September). *When small means comfortable: Cognitive processes in two-sided persuasion*. Invited presentation, Department of Psychology, Pontificia Universidad Católica de Chile, Santiago, Chile.
- Chiroro, P., Bohner, G., & Viki, G. T. (2003, June). *Motivations for rape: A mediational analysis of the effects of sexual arousal and sexual dominance on the relationship between rape myth acceptance and rape proclivity*. Invited presentation, University of Cape Town, South Africa.
- Bohner, G. (2003, May). *Statement of research interests*. Invited presentation, Department of Social Psychology, University of Sussex, Falmer, UK.
- Bohner, G. (2003, April). *Einstellungen und soziale Normen als Prädiktoren der Bereitschaft zu sexueller Gewalt* [Attitudes and social norms as predictors of the proclivity to exert sexual violence]. Invited presentation, Department of Psychology, University of Salzburg, Austria.
- Chiroro, P., Bohner, G., & Viki, G. T. (2003, April). *Rape myth acceptance and rape proclivity: Expected dominance versus expected arousal as mediators in acquaintance-rape situations*. Seminar presentation to the Department of Psychology, University of Pretoria, South Africa.
- Bohner, G. (2003, February). *Klein aber gemütlich: Zweiseitige Botschaften in der Produktwerbung* [Small but comfortable: Two-sided messages in advertising]. Invited presentation, Department of Psychology, University of Freiburg, Germany.

**2000 - 2002**

- Bohner, G. (2002, December). *Geringe Auswahl und hoher Energieverbrauch als Verkaufsargumente: Zur Wirkungsweise zweiseitiger persuasiver Botschaften* [Low choice and high energy consumption as selling points: On the functioning of two-sided persuasive messages]. Invited presentation, Department of Social Psychology, University of Mannheim.
- Bohner, G. (2002, December). *"Klein aber gemütlich" - Neues zur Verarbeitung zweiseitiger persuasiver Botschaften* ["Small but comfortable" - New findings on the processing of two-sided persuasive messages]. Invited presentation, Department of Social and Economic Psychology, University of Basel, Switzerland.
- Bohner, G. (2002, December). *Vergewaltigungsmythen* [Rape myths]. Invited presentation, Department of Social and Economic Psychology, University of Basel, Switzerland.
- Bohner, G. (2002, November). *Einflüsse von Stimmungen und Emotionen auf die Verarbeitung persuasiver Botschaften* [Effects of moods and emotions on the processing of persuasive messages]. Invited presentation, Institute for Economic and Social Psychology, University at Cologne.
- Bohner, G. (2002, October). *Gender-specific functions of rape myths*. Invited presentation, Faculty of Social Sciences, International University Bremen, Germany.
- Bohner, G. (2002, October). *"When small means comfortable": Cognitive mediators of two-sided persuasion*. Invited presentation, Faculty of Social Sciences, International University Bremen, Germany.
- Bohner, G. (2002, October). *Vergewaltigungsmythen: Zur Verbreitung und Funktion opferfeindlicher Einstellungen*. Invited presentation, Psychiatric Clinic of the University Halle-Wittenberg, Germany.
- Bohner, G. (2002, July). *Klein, aber gemütlich: Experimente zur Wirkungsweise zweiseitiger persuasiver Botschaften* [Small but comfortable: Experiments on the effects of two-sided messages]. Invited presentation as part of a lecture series, Graduate College on "Task-oriented Communication", Faculties of Technology / Linguistics and Literature, University of Bielefeld.
- Bohner, G. (2002, May). *Affect and persuasion: Effects on amount and content of processing*. Invited presentation, Université Paris X (EA 1588 "Psychologie Sociale des Comportements et des Cognition").
- Bohner, G. (2002, March). *Gender-specific functions of rape myths*. Invited presentation, Graduate Program in Psychology, Pontificia Universidad Católica de Chile, Santiago, Chile.
- Bohner, G. (2001, June). *Geschlechtsspezifische Funktionen von Vergewaltigungsmythen* [Gender-specific functions of rape myths]. Invited presentation, Universität Regensburg, Germany.
- Bohner, G. (2001, June). *Studieren in Canterbury* [Studying at Canterbury]. Presentation for prospective exchange students within the ERASMUS / SOCRATES partnership between the University of Kent und the University of Würzburg, Würzburg.
- Bohner, G. (2000, November). *Gender-specific functions of rape myths*. Invited Seminar, University of Southampton, UK.
- Bohner, G. (2000, June). *Vergewaltigungsmythen* [Rape myths]. Invited presentation, Plenary Symposium on "Sexual Violence against Women and Girls", 53rd Congress of the German Association for Gynaecology and Obstetrics, Munich.

**1997 - 1999**

- Bohner, G. (1999, November). *Vergewaltigungsmythen: Zur Verbreitung und Funktion opferfeindlicher Einstellungen* [Rape myths: On the prevalence and function of anti-victim attitudes]. Presentation invited by the Women's Office, Magistrate of the City of Vienna, held at the Conference "Angriffe -- Übergriffe: Sexuelle Gewalt gegen Frauen", Vienna.
- Bohner, G. (1999, June). *Klein, aber gemütlich: Kognitive Prozesse bei der Verarbeitung zweiseitiger Botschaften* [Small but comfortable: Cognitive processing of two-sided messages]. Invited presentation, University of Bielefeld, Germany.
- Bohner, G. (1999, May). *"Klein, aber fein": Kognitive Prozesse bei der Verarbeitung zweiseitiger Botschaften* [Small but precious: Cognitive processing of two-sided messages]. Invited presentation, University of Trier, Germany.
- Bohner, G. (1999, March). *Small but comfortable: Cognitive mediators of two-sided persuasion*. Invited Seminar, Cardiff University, Cardiff, UK.
- Bohner, G., & Weinerth, T. (1998, November). *Proper problem or propaganda? Negative affect may increase or decrease message processing depending on its interpretation*. Invited presentation, Sociology and Social Psychology Seminar, University of Sussex, School of Social Sciences, Brighton, UK.
- Bohner, G., & Weinerth, T. (1998, November). *Proper problem or propaganda? Negative affect may increase or decrease message processing depending on its interpretation*. Invited Seminar, University of Exeter, UK.

- Bohner, G. (1998, June). *Klein, aber gemütlich: Kognitive Prozesse bei der Verarbeitung zweiseitiger Botschaften* [Small but comfortable: Cognitive processing of two-sided messages]. Invited presentation, Technical University Dresden, Germany.
- Bohner, G. (1998, March). *"Small but comfortable": Cognitive mediators of two-sided persuasion*. Invited presentation, University of Kent, Canterbury, UK.
- Siebler, F., & Bohner, G. (1998, February). *Zwei-Prozeß-Modelle und Neuronale Netze -- eine Anwendung konnektionistischer Ansätze auf das Heuristic-Systematic Model (HSM)* [Dual-process models and neural networks -- an application of connectionist approaches to the heuristic-systematic model (HSM)]. Invited presentation, Department of Psychology (Psychologie II), University of Würzburg, Germany.
- Bohner, G. (1998, January). *"Klein, aber gemütlich": Kognitive Prozesse bei der Verarbeitung zweiseitiger persuasiver Botschaften* ["Small but comfortable": Cognitive processing of two-sided persuasive messages]. Invited presentation, Department of Psychology, Teachers' College Erfurt, Germany.
- Bohner, G. (1997, November). *Zur Passung von Verarbeitungszielen und heuristischen Inferenzen bei der Verarbeitung persuasiver Botschaften* [On the correspondence of processing goals and heuristic inferences in the processing of persuasive messages]. Invited presentation, Department of Psychology (Psychologie II), University of Würzburg, Germany.
- Bohner, G. (1997, May). *Sozialer Einfluß durch Minderheiten und Mehrheiten* [Social influence by minorities and majorities]. Inauguration lecture, University of Mannheim, Germany.
- Siebler, F. & Bohner, G. (1997, May). *Zur Korrelation von Gedankenvalenz und Einstellungsurteil -- eine Monte-Carlo-Studie* [On the correlation of thought valence and attitude judgment—a Monte Carlo study]. Invited presentation, Social Psychology Unit, University of Heidelberg, Germany.
- Bohner, G. (1997, January). *Stimmung und Handlungskontrolle* [Affect and action control]. "Habilitation" lecture, Faculty for the Social Sciences, University of Mannheim, Germany.

#### 1994 - 1996

- Bohner, G. (1996, November). *Die Verarbeitung von Minderheits- und Mehrheitsargumenten: Eine Analyse auf der Grundlage des heuristisch-systematischen Modells* [Processing of minority and majority arguments: An analysis based on the heuristic-systematic model]. Invited presentation, Department of Psychology, University of Kiel, Germany.
- Bohner, G. (1996, November). *Vergewaltigungsmymthen* [Rape myths]. Presentation invited by the Senate's Commission for Equal Rights of Women and by the "Group Against Sexual Harassment" at the University of Mannheim.
- Bohner, G. (1996, October). *Einstellungen zu sexueller Gewalt gegen Frauen* [Attitudes toward sexual violence against women]. Presentation invited by the representative for women's affairs, University of Karlsruhe, Germany.
- Bohner, G. (1996, May). *Heuristische und systematische Informationsverarbeitung im sozialen Kontext: Zur Rolle von Erwartungen* [Heuristic and systematic information processing in the social context: The role of expectations]. Invited presentation, Department of Psychology, University of Trier, Germany.
- Bohner, G., & Sturm, S. (1996, January). *Vorurteile über Vergewaltigung und Vergewaltigungsoffer* [Prejudice about rape and rape victims]. Presentation invited by the "Group Against Sexual Violence and Sexual Harassment" at the University of Heidelberg.
- Bohner, G., & Frank, E. (1995, February). *Stimmungseinflüsse auf das Abwägen von Handlungszielen* [Mood influences on the deliberation of action goals]. Invited presentation, Department of Psychology, University of Konstanz, Germany.
- Bohner, G. (1994, April). *Zum Einfluss der Salienz von Vergewaltigung auf den Selbstwert von Frauen und Männern* [The impact of salience of rape on women's and men's self-esteem]. Invited presentation, Department of Psychology, Justus-Liebig University, Giessen, Germany.
- Bohner, G. (1994, February). *Attribution und Minderheiteneinfluss: Zur Rolle der Distinktheit des Themas* [Attribution and minority influence: The role of topic distinctiveness]. Invited presentation, Department of Psychology, University of Trier, Germany.

#### 1989 - 1993

- Bohner, G. (1993, June). *Einmal in der Minderheit oder immer in der Minderheit? Zum Einfluss von Distinktheitsinformation auf soziale Einflussprozesse* [Once in the minority or always in the minority? The impact of distinctiveness information on social influence processes]. Invited presentation, Department of Psychology, University of Zurich, Switzerland.
- Bohner, G. (1993, June). *Sozialer Einfluss durch Minderheiten und Mehrheiten: Eine attributionstheoretische Analyse* [Social influence of minorities and majorities: An attributional analysis]. Invited presentation, Department of Psychoanalysis, University of Frankfurt/Main, Germany.

- Bohner, G. (1992, July). *Mood, message ambiguity, and the interplay of heuristic and systematic processing*. Invited presentation, Social Psychology Group, University of California at Santa Barbara, USA.
- Schwarz, N., Bless, H., & Bohner, G. (1992, July). Should you put your audience in a good mood? Affective states and strategies of attitude change. In W. Stroebe (Chair), *Strategies and processes of attitude change*. Invited symposium, 25th International Congress of Psychology, Brussels. [Abstract published in *International Journal of Psychology*, 1992, Vol. 27(3-4), p. 269. doi:10.1080/00207599208246891]
- Bohner, G. (1991, May). *Gut gelaunt—leicht beeinflussbar? Stimmungen, Emotionen und die Verarbeitung persuasiver Botschaften* [Happy and easy to persuade? Moods, emotions, and the processing of persuasive messages]. Invited presentation, Department of Psychology (Psychologie I), University of Erlangen-Nürnberg, Germany.
- Bohner, G. (1990, November). *Stimmung und Persuasion* [Mood and persuasion]. Invited presentation, Meeting of the "Fachgruppe Sozialpsychologie der DGPs", Garzau, Germany.
- Bohner, G. (1989, April). *Affective states and the generation of persuasive communications*. Invited presentation, Social Psychology Group, University of California at Santa Barbara.
- Schwarz, N., Bless, H., Bohner, G., & Strack, F. (1989). Mood and persuasion: A cognitive response analysis. In T. C. Brock, & R. E. Petty (Chair), *Social psychology of persuasion*. Invited symposium, 24th International Congress of Psychology, Sydney, Australia, August 1988. (ERIC Document Reproduction Service No. ED 301 913).

## CONVENTION PAPERS

### 2018 / in preparation

- Bohner, G. (2018, June). *Victim or survivor? Effects of labels applied to targets of gender-based violence*. Poster to be presented at the 2018 conference of the European Network on Gender and Violence, Bristol, UK.
- Bohner, G. (Chair) (2018, November). *Sexual aggression: Prevalences and risk factors*. Paper session at the 23rd Workshop on Aggression, Berlin.
- Bohner, G., Saldarriaga, L., Rocha, C., Castro, D., Jiménez-Moya, G., Carvacho, H., & Velasco, M. C. (2018, November). *Sexual violence victimization among undergraduates at a Chilean university*. Paper to be presented at the 23rd Workshop on Aggression, Berlin.
- Bohner, G., & Schapansky, E. (2018, March). *Law students' judgments of a rape victim's statement: The role of displays of emotion and acceptance of sexual aggression myths*. Paper presented at the 60th Conference of Experimental Psychologists (TEAP), Marburg, Germany.
- Glaser, T., Pum, K., Linne, R., Elleringmann, L., & Bohner, G. (2018, March). *Moderators of lateral attitude change*. Paper presented at the 60th Conference of Experimental Psychologists (TEAP), Marburg, Germany.
- Linne, R., Glaser, T., Pum, K., Elleringmann, L., & Bohner, G. (2018, September). *Moderators of lateral attitude change*. Paper to be presented at the 51st Kongress der Deutschen Gesellschaft für Psychologie, Frankfurt am Main, Germany.
- Milesi, P., Bohner, G., Süßenbach, P., Megías, J. L., & Rejschek, S. (2018, June). *Moral foundations and modern myths about sexual aggression in the blaming of rape victims*. Paper to be presented at the 2018 conference of the European Network on Gender and Violence, Bristol, UK.
- Rollin, P., Rees, J., & Bohner, G. (2018, November). *Just a joke? Sending anti-Muslim jokes to a Muslim chat partner is linked with hostile attitudes and general aggressiveness*. Paper to be presented at the 23rd Workshop on Aggression, Berlin.
- Saldarriaga, L., Bohner, G., Rocha, C., Castro, D., Jiménez-Moya, G., Carvacho, H., & Velasco, M. C. (2018, October). *Witnessing sexual violence: Bystander experiences, intervention behavior, and attitudes toward prevention among undergraduates at a Chilean university*. Paper to be presented at the International Conference on Sexual Harassment and Sexual Violence: Victims, Perpetrators and Bystanders, Porto, Portugal.
- Skowronski, M., Romero Sánchez, M., Megías, J. L., & Bohner, G. (2018, June). *Effects of the labels "victim" and "survivor" on the perception of women who have experienced intimate partner violence*. Paper to be presented at the 2018 conference of the European Network on Gender and Violence, Bristol, UK.
- Topp, L., & Bohner, G. (2018, March). *Target attractiveness affects unwanted sexual attention but not gender harassment in a computer chat*. Poster presented at the 60th Conference of Experimental Psychologists (TEAP), Marburg, Germany.

## 2017

- Bohner, G., Milesi, P., Megías, J., & Süssenbach, P. (2017, May). *Sexual aggression myths, moral foundations, and victim blaming: Data from Italy, Spain, and Germany*. Paper presented at the 2017 conference of the European Network on Gender and Violence, Milan, Italy.
- Bohner, G., Seifert, J., & Köhne, L. (2017, November). Predictors of sexual harassment perpetrated by women. In L. Saldarriaga & G. Bohner (Chairs), *The role of attitudes, cognitions, and behaviors in the prediction and prevention of gender-related aggression*. Symposium held at the 22nd Workshop on Aggression, Limassol, Cyprus.
- Linne, R., Boege, R., Siebler, F., Glaser, T., & Bohner, G. (2017, July). *Implicit attitude change generalizes more strongly to primed as well as similar related objects*. Poster presented at the 18th General Meeting of the European Association of Social Psychology, Granada, Spain.
- Megías, J., Thon, P.-R., Siebler, F., & Bohner, G. (2017, July). *Attitudes toward prostitution: Cultural norms affect evaluation and message effectiveness*. Poster presented at the 18th General Meeting of the European Association of Social Psychology, Granada, Spain.
- Saldarriaga, L., Boege, R., Rees, J., Koller, C., Carvacho, H., & Bohner, G. (2017, September). *German translation and validation of the SDO-7 scale*. Paper presented at the 16th Tagung der Fachgruppe Sozialpsychologie, Ulm.
- Saldarriaga, L., & Bohner, G. (Chairs) (2017, November). *The role of attitudes, cognitions, and behaviors in the prediction and prevention of gender-related aggression*. Symposium held at the 22nd Workshop on Aggression, Limassol, Cyprus.
- Saldarriaga, L., Sterzl, D., & Bohner, G. (2017, November). Gender-role conformity, exposure to sexual harassment, and self-sexualization. In L. Saldarriaga & G. Bohner (Chairs), *The role of attitudes, cognitions, and behaviors in the prediction and prevention of gender-related aggression*. Symposium held at the 22nd Workshop on Aggression, Limassol, Cyprus.
- Saldarriaga, L., Vallejo Hernandez, K., Olivera La Rosa, A., & Bohner, G. (2017, March). *Moral foundations: Validation of a Spanish-language questionnaire in Colombia*. Poster presented at the 59th Conference of Experimental Psychologists (TEAP), Dresden.
- Seifert, J., Brock, N., Köysürenbars, R., & Bohner, G. (2017, March). *When women sexually harass men: Different motives predict different forms of harassment*. Poster presented at the 59th Conference of Experimental Psychologists (TEAP), Dresden.
- Skowronski, M., Megías, J., Romero-Sánchez, M., & Bohner, G. (2017, July). *"Victim" or "survivor"?: Labels affect how people perceive women who have experienced intimate partner violence*. Paper presented at the symposium "Cultural dynamics related to domestic and sexual violence", 18th General Meeting of the European Association of Social Psychology, Granada, Spain.

## 2016

- Bernotat, J., Guerra, E., Bohner, G. & Eyssel, F. (2016, September). *Stereotype im Visier: Beeinflussen geschlechtsstereotype Sätze das Blickverhalten?* [Setting the sights on stereotypes: Do gender-stereotypic sentences influence gaze behavior?]. Paper presented at the 50th Kongress der Deutschen Gesellschaft für Psychologie, Leipzig, Germany.
- Bödeker, M., Glaser, T., & Bohner, G. (2016, September). *Der Einfluss des Verarbeitungsaufwands auf laterale Einstellungsänderung* [The influence of processing effort on lateral attitude change]. Paper presented at the symposium "Laterale Einstellungsänderung", 50th Kongress der Deutschen Gesellschaft für Psychologie, Leipzig, Germany.
- Bohner, G., Boege, R., Linne, R., & Glaser, T. (2016, September). *Laterale Einstellungsänderung: Eine Rahmentheorie* [Lateral attitude change: A framework theory]. Paper presented at the symposium "Laterale Einstellungsänderung", 50th Kongress der Deutschen Gesellschaft für Psychologie, Leipzig, Germany.
- Bohner, G., & Glaser, T. (Chairs). (2016, September). *Laterale Einstellungsänderung* [Lateral attitude change]. Symposium held at the 50th Kongress der Deutschen Gesellschaft für Psychologie, Leipzig, Germany.
- Bohner, G., Megías, J., Milesi, P., & Süssenbach, P. (2016, September). *Sexual aggression myths and moral foundations: Data from Germany, Italy, and Spain*. Paper presented at the 50th Kongress der Deutschen Gesellschaft für Psychologie, Leipzig, Germany.
- Echterhoff, G., Bebermeier, S., & Bohner, G. (2016, September). *The generalization of shared reality: When communication about one target shapes evaluations of other targets*. Paper presented at the symposium "Laterale Einstellungsänderung", 50th Kongress der Deutschen Gesellschaft für Psychologie, Leipzig, Germany.

- Romero Sánchez, M., Skowronski, M., Megías, J. L., & Bohner, G. (2016, October). ¿"Víctima" o "superviviente"?: *Influencia de las etiquetas en la percepción social de mujeres que han experimentado violencia de género* [Victim or survivor?: Influence of labels on the perception of women who have experienced gender-related violence]. Paper presented at the "II Congreso Internacional de la Sociedad Científica Española de Psicología Social" and "XIII Congreso Nacional de Psicología Social", Elche, Spain.
- Schwark, S., & Bohner, G. (2016, June). *Bildliche Darstellungen von Opfern sexueller Gewalt beeinflussen Schuldzuweisungen* [Pictorial presentations of victims of sexual violence influence blame assignments]. Poster presented at "21. Deutscher Präventionstag", Magdeburg, Germany.
- Schwark, S. & Bohner, G. (2016, September). *Visual representations of sexual violence survivors: Effects on perceived victim blame*. Paper presented at the 16th Annual Conference of the European Society of Criminology (EuroCrim) 2016, Münster, Germany.

## 2015

- Geretzky, C., & Bohner, G. (2015, November). *Want to make a good impression? Behave like a (benevolent) sexist!* Poster presented at the 20th Workshop Aggression, Linz, Austria.
- Glaser, T., & Bohner, G. (2015, August). *Lateral attitude change*. Paper presented at ESCON 2015: 13th Transfer of Knowledge Conference, 27-30 August 2015, Bensheim, Germany.
- Homann, T., Schwieters, E., & Bohner, G. (2015, November). *The role of benevolent and hostile sexism in victim blame and rape proclivity: An experimental re-examination using social norm feedback*. Paper presented at the 20th Workshop Aggression, Linz, Austria.
- Saldarriaga, L., Biedma, A., Jiménez, A., Saldarriaga, L. M., Megías, J. L., & Bohner, G. (2015, November). *Reggaeton music primes violence: Joint effects of music exposure and acceptance of sexual aggression myths on word completions, victim blaming, and proclivity toward intimate partner violence*. Poster presented at the 20th Workshop Aggression, Linz, Austria.
- Schwark, S., & Bohner, G. (2015, September). *Angewandte Persuasion zur Reduzierung von Vergewaltigungsmuthen-akzeptanz* [Applied persuasion for reducing rape myth acceptance]. Paper presented at the 15th Tagung der Fachgruppe Sozialpsychologie, Potsdam, Germany.
- Schwark, S., & Bohner, G. (2015, August). *Changing attitudes about sexual violence: The use of persuasive arguments in fictitious online newspaper articles*. Poster presented at the 2015 European Association for Psychology and Law (EAPL) conference, Nuremberg, Germany.
- Zapata-Calvente, A. L., Megías, J. L., Moya, M., & Bohner, G. (2015, November). *Implicit associations in men: the impact of partner's name on the processing of power, sex, hostility and violence words in a lexical decision task*. Paper presented at the 20th Workshop Aggression, Linz, Austria.

## 2014

- Ariño, E., Delgado, N., & Bohner, G. (2014, November). *La atribución de emociones a la persona con Síndrome de Down*. Poster presented at the "I Congreso de la Sociedad Científica Española de Psicología Social" and "XII Congreso Nacional de Psicología Social", Sevilla, Spain.
- Diehl, C., & Bohner, G. (Chairs). (2014, November). *Social dimensions of sexual aggression*. Symposium held at the XIX. Workshop Aggression, Berlin.
- Schwark, S., & Bohner, G. (2014, November). *The use of persuasive arguments in reducing rape myth acceptance*. Poster presented at the XIX. Workshop Aggression, Berlin.

## 2013

- Bohner, G., Saldarriaga, L., & Megías, J. L. (2013, September). "Quiero hacerlo sin conocerte": Reggaeton-Musik als Risikofaktor für primäre und sekundäre sexuelle Viktimisierung ["I want to do it without knowing you": Reggaeton music as a risk factor of primary and secondary sexual victimization]. In B. Krahé (Chair), *Risikofaktoren primärer und sekundärer Viktimisierung durch sexuelle Gewalt* [Risk factors of primary and secondary victimization by sexual violence] (Symposium). Paper presented at the 14th Tagung der Fachgruppe Sozialpsychologie, Hagen, Germany.
- Diehl, C., & Bohner, G. (2013, July). *Target characteristics moderate links of men's hostile sexism and mating orientation to specific forms of sexual harassment: Evidence from the computer chat paradigm*. Poster presented at the 12th European Conference of Psychological Assessment, ECPA12, San Sebastián, Spain.
- Hantzi, A., Lampridis, E., Tsantila, K., & Bohner, G. (2013, May). *Στάθμιση της ελληνικής κλίμακας Αποδοχής των Σύγχρονων Μύθων για τη Σεξουαλική Επιθετικότητα: Σχέσεις με σεξιστικές και συντηρητικές πολιτικές πεποιθήσεις* [Validation of the Greek Acceptance of Modern Myths about Sexual Aggression scale: Examining its

relationships with sexist and conservative political beliefs]. Paper presented at the 14th National Conference of Psychological Research, Alexandroupolis, Greece.

- Hantzi, A., Lampridis, E., Tsantila, K., & Bohner, G. (2013, November). *Validation of the Greek Acceptance of Modern Myths about Sexual Aggression (AMMSA) scale*. Paper presented at the XVIII. Workshop Aggression, Bielefeld, Germany.
- Marotta, M., & Bohner, G. (2013, September). *Dissonanz abwaschen, Dissonanz reinreiben: Symbolische Abschwächung vs. Verstärkung von Dissonanz nach Entscheidungen* [Washing away dissonance, rubbing in dissonance: Symbolic attenuation vs. enhancement of postdecisional dissonance]. Poster presented at the 14th Tagung der Fachgruppe Sozialpsychologie, Hagen, Germany.
- Papendick, M., & Bohner, G. (2013, November). *Studying primary and secondary displaced aggression: A novel experimental paradigm*. Paper presented at the XVIII. Workshop Aggression, Bielefeld, Germany.
- Rees, J., Süßenbach, P., Bohner, G., & Brown, R. J. (2013, September). Putting emotions back on the map: Group-based emotions and political attitudes in Germany. In R. Imhoff & T. Rothmund (Chairs), *Terra incognita? Political psychology as an arena of social psychological research* (Symposium). Paper presented at the 14th Tagung der Fachgruppe Sozialpsychologie, Hagen, Germany.
- Schäfer, M., Kobusch, P., & Bohner, G. (2013, March). The persuasive power of ambivalently stereotyped groups: When competence trumps warmth. In U. Ansorge, E. Kirchler, C. Lamm, & H. Leder (Eds.), *TeaP 2013: Abstracts of the 55th Conference of Experimental Psychologists* (Vienna) (p. 242-242). Lengerich, Germany: Pabst Science Publishers.
- Süßenbach, P., Bohner, G., Eyssel, F., & Rees, J. (2013, September). She's got the look: Vergewaltigungsmythenakzeptanz und Aufmerksamkeit für Opfer und Täter [She's got the look: Rape myth acceptance and attention to victim and perpetrator]. In B. Krahe (Chair), *Risikofaktoren primärer und sekundärer Viktimisierung durch sexuelle Gewalt* [Risk factors of primary and secondary victimization by sexual violence] (Symposium). Paper presented at the 14th Tagung der Fachgruppe Sozialpsychologie, Hagen, Germany.

## 2012

- Albrecht, S., Bohner, G., & Süßenbach, P. (2012, September). *Implizite Einstellungen zu einem Vergewaltigungsfall: Beziehung zur Art des Falles, Vergewaltigungsmythenakzeptanz und explizitem Urteil über den Fall* [Implicit attitudes toward a rape case: Their relations to type of case, rape myth acceptance, and explicit case-related judgments]. Paper presented at the 48th Kongress der Deutschen Gesellschaft für Psychologie, Bielefeld, Germany.
- Bohner, G. (Chair). (2012, July). *Aggression and violence in a social context: Ethnicity, gender, and attitudes*. Symposium held at the 30th International Congress of Psychology, Cape Town. [Abstracts published in *International Journal of Psychology*, 2012, Vol. 47, Supp. 1, 737-737. doi:10.1080/00207594.2012.709129]
- Bohner, G. (2012, July). *Acceptance of modern myths about sexual aggression: A functional theory and recent data*. Symposium paper presented at the 30th International Congress of Psychology, Cape Town. [Abstract published in *International Journal of Psychology*, 2012, Vol. 47, Supp. 1, p. 737. doi:10.1080/00207594.2012.709129]
- Diehl, C., & Bohner, G. (2012, September). *Priming mit "mächtigen Männern" vs. "feurigen Frauen" aktiviert unterschiedliche Motive für sexuelle Belästigung* [Priming of "powerful men" vs. "sexy women" activates different motives for sexual harassment]. Paper presented at the 48th Kongress der Deutschen Gesellschaft für Psychologie, Bielefeld, Germany.
- Diehl, C., & Bohner, G. (2012, April). *Facing a "sexually open" woman vs. a feminist woman moderates links of men's harassment myth acceptance and mating orientation with specific forms of sexual harassment*. Paper presented at the 54th "Tagung experimentell arbeitender Psychologen", Mannheim, Germany.
- Eyssel, F., Kreft, M., & Bohner, G. (2012, July). *Preventing sexual violence in children and youths: Results from an evaluation study*. Paper presented at the XVII. Workshop Aggression, Luxemburg.
- Haller, J., Richter, K., & Bohner, G. (2012, April). *"Pay what you want:" The interplay of reciprocity norm and freedom of choosing the price on purchase behavior*. Paper presented at the 54th "Tagung experimentell arbeitender Psychologen", Mannheim, Germany.
- Helmke, S., Kobusch, P., Meyer, T., & Bohner, G. (2012, September). *"Wurde Strauss-Kahn Opfer einer Verschwörung?" Politische Einstellungen und Mythen über sexuelle Aggression als Prädiktoren für Verschwörungstheorien in Frankreich und Deutschland* ["Was Strauss-Kahn the victim of a conspiracy?" Political attitudes and myths about sexual aggression as predictors of conspiracy theories in France and Germany]. Paper presented at the 48th Kongress der Deutschen Gesellschaft für Psychologie, Bielefeld, Germany.
- Meyer, T., Helmke, S., Kobusch, P., & Bohner, G. (2012, July). *Attitudes politiques et attitudes relatives aux comportements sexuels comme antécédents de l'adhésion aux théories du complot: DSK vs. Lady Di* [Political

attitudes and attitudes toward sexual behavior as antecedents of beliefs in conspiracy theories: DSK vs. lady Di].  
9<sup>ème</sup> Colloque International de Psychologie Sociale en Langue Française, July 1-4, 2012, Porto, Portugal.

- Papendick, M., & Bohner, G. (2012, April). *Victim or survivor? Effects of labels on the perception of sexual violence*. Poster presented at the 54th "Tagung experimentell arbeitender Psychologen", Mannheim, Germany.
- Schlüter, L., Coskun, Y., Hohnemann, I., & Bohner, G. (2012, September). *Förderung umweltschonenden Verhaltens bei Hotelgästen: Ein Feldexperiment* [Promoting environment-friendly behavior in hotel guests: A field experiment]. Poster presented at the 48th Kongress der Deutschen Gesellschaft für Psychologie, Bielefeld, Germany.
- Stenglein, F., Ködding, C., Nelling, A., Steuwe, C., & Bohner, G. (2012, September). *"Mir ist warm - du bist heiß." Lässt die taktile Empfindung höherer Temperatur Gesichter erotischer erscheinen?* ["I am warm - you are hot." Does the tactile experience of higher temperature make faces appear more erotic?]. Poster presented at the 48th Kongress der Deutschen Gesellschaft für Psychologie, Bielefeld, Germany.

## 2011

- Becker, J. C., Glick, P., Ilic, M., & Bohner, G. (2011, July). *Damned if she does, damned if she doesn't? Social consequences of accepting versus rejecting benevolent sexist offers for the target and perpetrator*. Presentation at the EASP medium size meeting on Challenging Stereotypes, 6-8 July, Lisbon, Portugal.
- Diehl, C., Helmke, S., Kobusch, P., Papendick, M., Rees, J., Vanselow, N., & Bohner, G. (2011, September). *Facing powerful men versus sexy women activates different motives for sexual harassment*. Poster, Sexual Violence Conference, Middlesex University, London.
- Diehl, C., Helmke, S., Kobusch, P., Papendick, M., Rees, J., Vanselow, N., & Bohner, G. (2011, September). *Weiberheld oder Frauenhasser? - Unterschiedliche Formen sexueller Belästigung lassen sich durch frauenfeindliche Ideologien versus sexuelle Kurzzeitorientierung differentiell vorhersagen* [Lady-killer or misogynist? Different forms of sexual harassment are differentially predicted by hostile ideology versus sexual short-term orientation]. Poster presented at the 13th meeting of the Fachgruppe Sozialpsychologie, Hamburg.
- Diehl, C., Vanselow, N., & Bohner, G. (2011, July). *Lady-killer or misogynist? Hostile degradation vs. initiation of sexual contact as motives for sexual harassment*. Poster presented at the 16th General Meeting of the European Association of Social Psychology, Stockholm.
- Erdmann, C., Bohner, G., Chiroro, P., Visser, E., & Siebler, F. (2011, July). *Studying racist behavior in the laboratory: Further development of a computer harassment paradigm*. Poster presented at the 16th General Meeting of the European Association of Social Psychology, Stockholm.
- Erdmann, C., Bohner, G., Visser, E., Chiroro, P., & Siebler, F. (2011, March). *Erfassung rassistischen Verhaltens im Labor: Weiterentwicklung eines Computer- Belästigungs-Paradigmas* [Assessing racist behavior in the laboratory: Further development of a computer harassment paradigm]. Poster presented at the 53rd "Tagung experimentell arbeitender Psychologen", Halle (Saale), Germany.
- Eyssel, F., Süßenbach, P., & Bohner, G. (2011, July). *In the eye of the beholder: Effects of rape myth acceptance on information search strategies*. Poster presented at the 16th General Meeting of the European Association of Social Psychology, Stockholm.
- Helmke, S., Kobusch, P., Meyer, T., & Bohner, G. (2011, November). *Was Strauss-Kahn framed? Political left-right orientation and sexual aggression myths as predictors of conspiracy beliefs in France and Germany*. Paper presented at the XVI Workshop Aggression, Marburg.
- Montañés, P., de Lemus, S., Bohner, G., Megias, J. L., Moya, M., & García-Retamero, R. (2011, July). *Intergenerational transmission of benevolent sexism from mothers to daughters and its relation to daughters' academic performance and goals*. Poster presented at the EASP medium size meeting on Challenging Stereotypes, 6-8 July, Lisbon, Portugal.
- Niemeier, S., Echterhoff, G., & Bohner, G. (2011, July). *Creating shared reality as a basis for judging ambivalent sexist behavior*. Poster presented at the 16th General Meeting of the European Association of Social Psychology, Stockholm.
- Papendick, M., & Bohner, G. (2011, November). *Victim violence*. Paper presented at the XVI Workshop Aggression, Marburg.
- Süßenbach, P., Bohner, G., & Eyssel, F. (2011, July). *Acceptance of sexual aggression myths in a representative sample of German residents*. Poster presented at the 16th General Meeting of the European Association of Social Psychology, Stockholm.
- Süßenbach, P., Bohner, G., & Eyssel, F. (2011, September). *Effects of rape myth acceptance on memory in a rape case*. Poster, Sexual Violence Conference, Middlesex University, London.



## 2010

- Bohner, G., Becker, J., Ilic, M. & Glick, P. (2010, September). *Konsequenzen der Ablehnung eines benevolent sexistischen Hilfsangebots* [Consequences of rejecting a benevolently sexist offer of help]. Paper presented at the 47th Kongress der Deutschen Gesellschaft für Psychologie, Bremen, Germany.
- Diehl, C., Vanselow, N., & Bohner, G. (2010, November). *Exerting power versus initiating contact - two different motives for sexual harassment: Evidence from a computer harassment paradigm*. Paper presented at the XV Workshop Aggression, Bonn, Germany.
- Diehl, C., Vanselow, N., & Bohner, G. (2010, June). *Lady-killer or misogynist? Preferred type of sexual harassment depends on harassers' motivation to subdue women versus to flirt with women*. Poster presented at the 1st Conference on Motivation, Self-Regulation, and Gender, Gdansk, Poland.
- Eyssel, F., & Bohner, G. (2010, May). *Rape myth acceptance as a cognitive schema: Effects on blame judgments*. Poster presented at the 22nd Annual Convention of the Association for Psychological Science (APS), Boston.
- Eyssel, F., Süßenbach, P., & Bohner, G. (2010, November). *Rape myth acceptance and its effect on selective information search*. Paper presented at the XV. Workshop Aggression, Bonn, Germany.
- Glick, P., Becker, J., Marekwica, M., & Bohner, G. (2010, August). Damned if she does, damned if she doesn't: Social consequences of accepting versus rejecting benevolently sexist help at work. In T. G. Okimoto & V. L. Brescoll (Chairs), *Advances in the understanding of gender stereotyping and bias in organizations*. Symposium, 2010 Annual Meeting of the Academy of Management, Montréal, Canada.
- Grau, I., & Bohner, G. (2010, September). *Umgekehrter Ankereffekt: Die Rolle der komparativen Frage* [Reverse anchoring effect: The role of the comparative question]. Paper presented at the 47th Kongress der Deutschen Gesellschaft für Psychologie, Bremen, Germany.
- Süßenbach, P., Bohner, G. & Eyssel, F. (2010, July). "Well, so she drank....:" Schematic influences of rape myth acceptance on information seeking and attentional processes. In J. White (Organizer), *Current perspectives on the role of alcohol in sexual aggression: A contextual perspective* (symposium). XIX ISRA (International Society for Research on Aggression) World Conference, Storrs, CT, USA.
- Süßenbach, P., Bohner, G. & Eyssel, F. (2010, March). *Einstellungsstärke moderiert den Einfluss von Vergewaltigungsmysmenakzeptanz auf Urteile und Verhalten* [Attitude strength moderates the effect of rape myth acceptance on judgments and behavior]. Paper presented at the 52nd "Tagung experimentell arbeitender Psychologen", Saarbrücken, Germany.

## 2009

- Bohner, G., Eyssel, F., & Süßenbach, P. (2009, September). *Affective, behavioral, and cognitive functions of rape myths: Empirical evidence and implications for change*. Paper presented at the Symposium "Criminal Justice Responses to Sexual Assault: An International and Interdisciplinary Perspective on the Attrition Problem", Potsdam.
- Heitland, K., Bohner, G., & Reinecke, J. (2009, September). *Preference for Consistency: Eine Persönlichkeitsvariable, die neben der Reduktion von Fehlervarianz in Konsistenzparadigmen auch Vorurteile erklärt* [Preference for consistency: A personality variable which, in addition to reducing error variance in consistency paradigms, explains prejudice as well]. Paper presented at the 12th meeting of the Fachgruppe Sozialpsychologie, Luxembourg.
- Koepke, S., Eyssel, F., & Bohner, G. (2009, March). *"Sie hat es verdient" – Die Rolle von Sexismus-Normen bei der Beurteilung von Gewalt gegen Frauen* [She deserved it"– The role of sexism norms in judgments about violence against women]. Poster presented at the 51st "Tagung experimentell arbeitender Psychologen", Jena, Germany.

## 2008

- Bohner, G., & Eyssel, F. (2008, July). *Effects of irrelevant information on judgments of guilt in a rape case: The moderating role of rape myths and hostile sexism*. Paper presented at the XXIX International Congress of Psychology, Berlin. [Abstract published in *International Journal of Psychology*, 2008, Vol. 43(3-4), p. 374. doi:10.1080/00207594.2008.10108485]
- Eyssel, F., & Bohner, G. (2008, November). *Rape myth acceptance: A cognitive schema?* Paper presented at the XIII Workshop Aggression, Potsdam, Germany.
- Eyssel, F., & Bohner, G. (2008, September). *Rape myth acceptance as a cognitive schema: Effects on judgments of victim blame and guilt in rape cases*. Paper presented at ESCON 2008: 10th Transfer of Knowledge Conference, Volterra, Italy.

- Eyssel, F., Bohner, G., Süßenbach, P., Becher, M., Jung, S.-R. & Rees, J. (2008, June). Social judgeability enhances effects of rape myth acceptance on judgments about a rape case. In N. Hansen (Chair), *Legitimizing beliefs*. Symposium held at the 15th General Meeting of the European Association of Experimental Social Psychology, Opatija, Croatia.
- Heitland, K., & Bohner, G. (2008, June). *Reducing prejudice via arousal of cognitive dissonance: The interplay of choice, threat, and preference for consistency*. Paper presented at the 15<sup>th</sup> General Meeting of the European Association of Experimental Social Psychology, Opatija, Croatia.
- Heitland, K., & Bohner, G. (2008, July). *A subtle measure of prejudice: Development and validation of a German version of the Racial Argument Scale*. Paper presented at the XXIX International Congress of Psychology, Berlin. [Abstract published in *International Journal of Psychology*, 2008, Vol. 43(3-4), p. 99. doi:10.1080/00207594.2008.10108483]
- Katzer, J., & Bohner, G. (2008, July). *Consumer skepticism toward advertising: A scale validation study*. Poster presented at the XXIX International Congress of Psychology, Berlin. [Abstract published in *International Journal of Psychology*, 2008, Vol. 43(3-4), p. 145. 10.1080/00207594.2008.10108483]
- Krahé, B., & Bohner, G. (Chairs). (2008, July). *Sexual Aggression: Social, Individual, and Professional Attitudes*. Symposium held at the XXIX International Congress of Psychology, Berlin. [Abstracts published in *International Journal of Psychology*, 2008, Vol. 43(3-4), p. 373. doi:10.1080/00207594.2008.10108485]
- Spanuth, C., Jung, S.-R., Siebler, F., Bohner, G., & Echterhoff, G. (2008, July). *The construction of attitudes toward nations: Valence effects of priming with person vs. non-person exemplars*. Poster presented at the XXIX International Congress of Psychology, Berlin. [Abstract published in *International Journal of Psychology*, 2008, Vol. 43(3-4), p. 298. doi:10.1080/00207594.2008.10108484]
- Vanselow, N., & Bohner, G. (2008, March). All is fair in love and war – for women and attractive men only? Gender bias in communications with sexual connotation. In R. Kopietz & A. Berthold (Chairs), *Biases in intergroup communication*. Symposium, 50th "Tagung experimentell arbeitender Psychologen", Marburg, Germany.
- Vanselow, N., & Bohner, G. (2008, July). *"Bad but a beau?" Effects of harasser attractiveness on judgments of unwanted sexual attention*. Paper presented at the XXIX International Congress of Psychology, Berlin. [Abstract published in *International Journal of Psychology*, 2008, Vol. 43(3-4), p. 373. doi:10.1080/00207594.2008.10108485]

## 2007

- Bohner, G. (2007, September). *Einfluss irrelevanter Information auf Schuldurteile in einem Vergewaltigungsfall* [Effects of irrelevant information on judgments of guilt in a rape case]. Paper presented at the 11th meeting of the Fachgruppe Sozialpsychologie, Freiburg, Germany.
- Eyssel, F., & Bohner, G. (2007, September). *Nicht lustig? Beurteilung sexistischer Witze mit und ohne Zeitdruck* [Not funny? Ratings of sexist jokes with and without time pressure]. Paper presented at the 11th meeting of the Fachgruppe Sozialpsychologie, Freiburg.
- Haberland, F., González, R., & Bohner, G. (2007). Mitglieder der peruanischen Minderheit als Werbeträger in Chile: Stigmatisierter Kommunikator + zweiseitige Werbung = positive Produktbewertung [Members of the stigmatized Peruvian minority as advertisers in Chile: Stigmatized communicator + two-sided ad = positive product evaluation]. In K. F. Wender, S. Mecklenbräuker, G. D. Rey & T. Wehr (Eds.), *Beiträge zur 49. Tagung experimentell arbeitender Psychologen, 26.-28. März 2007 in Trier* (p. 311). Lengerich, Germany: Pabst Science Publishers.
- Krahé, B., Bieneck, S., Bohner, G., & Eyssel, F. (2007, September). *Praktische Implikationen der Befunde für die Prävention und strafrechtliche Verfolgung von sexueller Aggression (Abschlussdiskussion)* [Applied implications of results for the prevention and legal prosecution of sexual aggression (concluding discussion)]. Paper presented at the 11th meeting of the Fachgruppe Sozialpsychologie, Freiburg, Germany.
- Simonetti, C., Haberland, F., Bohner, G., & González, R. (2007, November). *Validación de la escala de necesidad de cognición en el contexto chileno*. Poster presented at the VII Congreso Nacional de Psicología, Santiago, Chile.
- Vanselow, N., & Bohner, G. (2007, November). *Perceptions of sexual harassment: Influence of own experience and sexist attitudes on severity ratings*. Paper presented at the 9th Conference on Social and Communal Psychology, Trondheim, Norway.
- Weigelt, O., Erb, H.-P., Bohner, G., & Kretschmer, V. (2007, September). *Sozialer Einfluss durch Minderheiten und Mehrheiten: Subjektive Theorien und Einstellungsurteile* [Social influence by minorities and majorities: Subjective theories and attitude judgments]. Paper presented at the 11th meeting of the Fachgruppe Sozialpsychologie, Freiburg, Germany.

## 2006

- Becher, M., Glaß, C., Bohner, G., & Siebler, F. (2006). Automatisierte Erfassung sexuell belästigenden Verhaltens im Labor [Automated assessment of sexually harassing behavior in the laboratory]. In F. Lösel & D. Bender (Eds.), *45. Kongress der Deutschen Gesellschaft für Psychologie: Humane Zukunft gestalten, Nürnberg, 17.-21. September 2006* (p. 26). Lengerich, Germany: Pabst Science Publishers.
- Beßling, S., & Bohner, G. (2006). Salienz von Vergewaltigung und emotionale Befindlichkeit: Zur Rolle von Vergewaltigungsmythenakzeptanz und Ähnlichkeit zwischen Opfer und urteilender Person [Salience of rape and affective state: The role of rape myth acceptance and similarity between victim and perceiver]. In H. Hecht, S. Berti, G. Meinhardt & M. Gamer (Eds.), *Beiträge zur 48. Tagung experimentell arbeitender Psychologen, Mainz, 26.-29. März 2006* (p. 243). Lengerich: Pabst Science Publishers.
- Bohner, G., & Erb, H.-P. (2006). *Symposium 14: Persuasive Kommunikation* [Persuasive communication]. In H. Hecht, S. Berti, G. Meinhardt & M. Gamer (Eds.), *Beiträge zur 48. Tagung experimentell arbeitender Psychologen, Mainz, 26.-29. März 2006* (p. 83). Lengerich: Pabst Science Publishers.
- Bohner, G., & Pfaff, A.-M. (2006). *Flexible Korrektur um den Einfluss von Kommunikatormerkmalen: Überkorrektur bei geringem Need for Cognition?* [Flexible correction for the influence of source characteristics: Overcorrection at low need for cognition?]. In H. Hecht, S. Berti, G. Meinhardt & M. Gamer (Eds.), *Beiträge zur 48. Tagung experimentell arbeitender Psychologen, Mainz, 26.-29. März 2006* (p. 85). Lengerich: Pabst Science Publishers.
- Eyssel, F., & Bohner, G. (2006). *Impliziter ambivalenter Sexismus: Erste Ergebnisse zur Entwicklung eines reaktionszeitbasierten Forschungsinstruments* [Implicit ambivalent sexism: Initial results on the development of a response-time based research instrument]. In H. Hecht, S. Berti, G. Meinhardt & M. Gamer (Eds.), *Beiträge zur 48. Tagung experimentell arbeitender Psychologen, Mainz, 26.-29. März 2006* (p. 255). Lengerich: Pabst Science Publishers.
- Heitland, K., & Bohner, G. (2006). Der Einfluss von Stimmungen auf die Generierung persuasiver Botschaften: Die Bedeutung des Adressaten [The influence of moods on the generation of persuasive messages: The role of the addressee]. In F. Lösel & D. Bender (Eds.), *45. Kongress der Deutschen Gesellschaft für Psychologie: Humane Zukunft gestalten, Nürnberg, 17.-21. September 2006* (p. 131). Lengerich, Germany: Pabst Science Publishers.
- Kreh, K., Bohner, G., Siebler, F., & Echterhoff, G. (2006). Verhalten und emotionale Reaktionen im Ultimatum Game mit Menschen und Computern [Behavior and emotional reactions in the ultimatum game played with humans and computers]. In F. Lösel & D. Bender (Eds.), *45. Kongress der Deutschen Gesellschaft für Psychologie: Humane Zukunft gestalten, Nürnberg, 17.-21. September 2006* (pp. 191-192). Lengerich, Germany: Pabst Science Publishers.
- Mescher, H., Kaletta, B., & Bohner, G. (2006, November). *Motivational aspects of rape proclivity*. Paper presented at the XI. Workshop Aggression, Marburg, Germany.
- Schreiber, P., Süßenbach, P., Eyssel, F. & Bohner, G. (2006). Szenarienbasierte Erfassung der Vergewaltigungsneigung [Scenario-based assessment of rape proclivity]. In F. Lösel & D. Bender (Eds.), *45. Kongress der Deutschen Gesellschaft für Psychologie: Humane Zukunft gestalten, Nürnberg, 17.-21. September 2006* (p. 318). Lengerich, Germany: Pabst Science Publishers.
- Siebler, F. & Bohner, G. (2006). Automatische Assoziation oder gemeinsame Aktivierung? Implizite Repräsentationen von Macht und Sexualität als Prädiktoren der Neigung zu sexueller Belästigung [Automatic association or joint activation? Implicit representations on power and sexuality as predictors of sexual harassment proclivity]. In F. Lösel & D. Bender (Eds.), *45. Kongress der Deutschen Gesellschaft für Psychologie: Humane Zukunft gestalten, Nürnberg, 17.-21. September 2006* (p. 333). Lengerich, Germany: Pabst Science Publishers.
- Siebler, F., Bohner, G., & Sabelus, S. (2006, March). *Erfassung sexueller Belästigung im Labor: Das Computer-belästigungsparadigma* [Assessing sexual harassment in the laboratory: The computer harassment paradigm]. In H. Hecht, S. Berti, G. Meinhardt & M. Gamer (Eds.), *Beiträge zur 48. Tagung experimentell arbeitender Psychologen, Mainz, 26.-29. März 2006* (p. 186). Lengerich: Pabst Science Publishers.
- Vanselow, N. & Bohner, G. (2006, March). *Beurteilung potenziell sexuell belästigenden Verhaltens: Die Rolle von Kontextfaktoren* [Judgments of potentially sexually harassing behavior: The role of context factors]. In H. Hecht, S. Berti, G. Meinhardt & M. Gamer (Eds.), *Beiträge zur 48. Tagung experimentell arbeitender Psychologen, Mainz, 26.-29. März 2006* (p. 311). Lengerich: Pabst Science Publishers.

## 2005

- Bohner, G., Glaß, C., & Patrzek, J. (2005, September). *Reaktionen auf Untreue in den Paarbeziehungen von Geschwistern und Freunden: Ein Vergleich evolutionärer und soziokultureller Erklärungen* [Reactions to infidelity in siblings' and friends' close relationships: A comparison of evolutionary and socio-cultural explanations]. Paper presented at the 10th meeting of the Fachgruppe Sozialpsychologie, Jena, Germany.

- Bohner, G., & Krahe, B. (Chairs). (2005, July). *Social cognitions about sexual violence*. Symposium held at the 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany.
- Bohner, G., Patrzek, J., Glaß, C., Echterhoff, G., & Lampridis, E. (2005, August). *Reactions to infidelity of siblings' and friends' partners: A new paradigm for testing evolutionary versus socio-cultural hypotheses*. Paper presented at the British Psychological Society Social Psychology Section Conference, Edinburgh, UK.
- Erb, H.-P., & Bohner, G. (2005, July). Compliance and innovation: What consensus effects can tell. In A. Mucchi-Faina & W. D. Crano (Chairs), *Theoretical advances in minority influence*, Symposium held at the 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany.
- Eyssel, F., Bohner, G., & Siebler, F. (2005, September). *Effects of perceived rape myth acceptance of others on self-reported rape proclivity*. Poster presented at the British Psychological Society Social Psychology Section Conference, Edinburgh, UK.
- Eyssel, F., Bohner, G., & Siebler, F. (2005, September). *Zum Einfluss von Normen und Ankerwerten auf die Vergewaltigungsneigung* [The influence of norms and anchor values on rape proclivity]. Poster presented at the 10th meeting of the Fachgruppe Sozialpsychologie, Jena, Germany.
- Michaelis, U., & Bohner, G. (2005, July). Sexism as a social norm for judgments of rape proclivity and victim blame. In G. Bohner & B. Krahe (Chairs), *Social cognitions about sexual violence*. Symposium held at the 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany.
- Sabelus, S., & Bohner, G. (2005, September). *Sexual harassment: Feminist attitude and physical attractiveness as risk factors*. Paper presented at the 18th Annual Conference of the Feminist and Women's Studies Association (UK & Ireland) on "Gender and Violence: An Interdisciplinary Exploration", Aberdeen, UK.
- Siebler, F., & Bohner, G. (2005, June). Direct and indirect measures of men's proclivity to sexually harass. Paper presented at the 5th Workshop on Implicit Representations and Personality, Humboldt University Berlin.
- Sirlopú, D., González, R., Bohner, G., Siebler, F., Ordóñez, G., Torres, D., & De Tezanos-Pinto, P. (2005, March). *Los beneficios de la integración escolar en Chile: el rol del contacto intergrupar y el cambio de actitudes hacia niños con Síndrome de Down* [Benefits of school integration in Chile: The role of intergroup contact in changing attitudes toward children with Down syndrome]. Paper presented at the international conference on "Prejuicio y discriminación: el rol de Formación Ciudadana en Chile", Santiago, Chile, 17.-18. März 2005.

## 2004

- Bohner, G. (2004, August). *Rape myth acceptance as a social norm: Its impact on men's rape proclivity*. Poster presented at the American Psychological Association 2004 Annual Convention, Honolulu, Hawaii, USA.
- Bohner, G., & Jarvis, C. I. (2004). Akzeptanz von Vergewaltigungsmythen und die Bereitschaft zu vergewaltigen: Zur Rolle früher gezeigter sexueller Aggression [Rape myth acceptance and rape proclivity: The role of previously performed sexual aggression]. In T. Rammsayer, S. Grabianowski & S. Troche (Eds.), *44. Kongress der Deutschen Gesellschaft für Psychologie, Göttingen, 26. bis 30. September 2004* (p. 79). Lengerich, Germany: Pabst Science Publishers.
- Gerger, H., Kley, H., Bohner, G., Siebler, F., & Schmidt E. A. (2004). Einfluss von Eigen- und Fremdgruppennormen auf die Vergewaltigungsneigung [Influence of ingroup and outgroup norms on rape proclivity]. In T. Rammsayer, S. Grabianowski & S. Troche (Eds.), *44. Kongress der Deutschen Gesellschaft für Psychologie, Göttingen, 26. bis 30. September 2004* (p. 326). Lengerich, Germany: Pabst Science Publishers.
- Kley, H., Gerger, H., Bohner, G., Siebler, F., & Schmidt E. A. (2004). Parallele Entwicklung deutsch- und englischsprachiger Skalen zur Erfassung zeitgenössischer Mythen über sexuelle Aggression [Parallel development of German- and English-language scales for the assessment of contemporary myths about sexual aggression]. In T. Rammsayer, S. Grabianowski & S. Troche (Eds.), *44. Kongress der Deutschen Gesellschaft für Psychologie, Göttingen, 26. bis 30. September 2004* (p. 327). Lengerich, Germany: Pabst Science Publishers.
- Siebler, F., Bohner, G., Schmidt E. A., Rohde, M., Kley, H., & Gerger, H. (2004). Indirekte Messung der Bewertung sozialer Gruppen mit dem "Single-Target-IAT" [Indirect measurement of the evaluation of social groups using the "Single-Target IAT"]. In T. Rammsayer, S. Grabianowski & S. Troche (Eds.), *44. Kongress der Deutschen Gesellschaft für Psychologie, Göttingen, 26. bis 30. September 2004* (p. 327). Lengerich, Germany: Pabst Science Publishers.
- Sirlopú, D., González, R., Bohner, G., Siebler, F., Ordóñez, G., Torres, D., & De Tezanos-Pinto, P. (2004, January). *Una mirada a la integración escolar en Chile: Actitudes de alumnos de colegios con y sin programas de integración hacia personas con síndrome de Down* [A view on school integration in Chile: Attitudes toward people with Down syndrome of pupils at schools with and without integration programs]. Paper presented at the IV. Congreso Iberoamericano de Psicología, Santiago, Chile.

## 2003

- Bohner, G., Dykema-Engblade, A., Meisenhelder, H., & Tindale, R. S. (2003, September). *Minority / majority sources in persuasion: Inferences about message validity versus social comparison*. Paper presented at the Small Group Meeting of the European Association of Experimental Social Psychology on "Minority Influence Processes", University of Oxford, UK.
- Bohner, G., Tindale, R. S., Dykema-Engblade, A., & Meisenhelder, H. (2003, June). *Size of influence group and persuasion: Information about message validity versus normative functions of consensus*. Paper presented at the Small Group Meeting of the European Association of Experimental Social Psychology on "The Psychology of Minorities", London.
- Bohner, G., & Wänke, M. (2003, July). *Psychological masculinity / femininity as a mediator of sex differences in reactions to infidelity*. Paper presented at the Small Group Meeting of the European Association of Experimental Social Psychology on "Social Cognition: Evolutionary and Cultural Perspectives", Budapest.
- Chiroro, P., Bohner, G., Viki, G. T., & Jarvis, C. I. (2003, April). *Rape myth acceptance and rape proclivity: Expected dominance versus expected arousal as mediators in acquaintance-rape situations*. Seminar presentation to the Department of Psychology, University of Pretoria, South Africa.
- Erb, H.-P., & Bohner, G. (2003, September). *When low consensus is appealing: Minority influence – the risky option*. Paper presented at the Small Group Meeting of the European Association of Experimental Social Psychology on "Minority Influence Processes", University of Oxford, UK.
- Gerger, H., Kley, H., Schmidt, E. A., Siebler, F. & Bohner, G. (2003, September). *SAM: Eine Skala zur Erfassung zeitgenössischer Mythen über sexuelle Aggression* [SAM: A scale for assessing contemporary myths about sexual violence]. Poster presented at the 9th Tagung der Fachgruppe Sozialpsychologie, Heidelberg, Germany.
- Schmidt, E. A., Gerger, H., Kley, H., Siebler, F. & Bohner, G. (2003, September). *Eine deutschsprachige Skala zur Erfassung der Neigung zu sexueller Belästigung* [A German scale for assessing sexual harassment proclivity]. Poster presented at the 9th Tagung der Fachgruppe Sozialpsychologie, Heidelberg, Germany.
- Siebler, F., Bohner, G., Kley, H., Gerger, H. & Schmidt, E. A. (2003, September). *Akzeptanz von Vergewaltigungsmythen als soziale Norm: Ihr Einfluss auf die Neigung zu vergewaltigen* [Rape myth acceptance as a social norm: Its impact on rape proclivity]. Paper presented at the 9th Tagung der Fachgruppe Sozialpsychologie, Heidelberg, Germany.
- Sirlopú, D., González, R., Bohner, G., & Siebler, F. (2003, July). *Análisis de las actitudes implícitas y explícitas hacia personas con síndrome de down y su relación con el contacto intergrupual y las normas sociales* [Analysis of implicit and explicit attitudes toward people with Down syndrome and their relation to intergroup contact and social norms]. Paper presented at the XXIX Congreso Interamericano de Psicología, Lima, Peru, 13-18 July, 2003.
- Viki, G.T., Chiroro, P., & Bohner, G. (2003, July). *Male self reported rape proclivity: Examining the feminist theory that rape is motivated by men's desire to have power over women*. Paper presented at the British Psychological Society: Women and Psychology Conference, Northampton, UK.

## 2002

- Bohner, G., Danner, U., & Siebler, F. (2002, September). *Verarbeitungsstrategien bei der Beurteilung des Risikos sexueller Viktimisierung*. Paper presented at the 43rd Kongress der Deutschen Gesellschaft für Psychologie, Humboldt-Universität Berlin.
- Bohner, G., & Weinerth, T. (2002, June). *Negative Affect and persuasion: Mood-as-input effects co-occur with emotion-congruent elaboration*. Paper presented at the 13th General Meeting of the European Association of Experimental Social Psychology, San Sebastián, Spain.
- Dykema-Engblade, A., Tindale, R. S., Meisenhelder, H., & Bohner, G. (2002, January). *Majority and minority influence: The interplay of heuristic and systematic processing*. Poster presented at the 3rd Annual Meeting of the Society for Personality and Social Psychology, Savannah, Georgia.
- Erb, H.-P., & Bohner, G. (2002, September). *Social impact of large minorities and small majorities: Interactive effects of implicit and explicit consensus on attitudes*. Paper presented at the Small Group Meeting of the European Association of Experimental Social Psychology on "Processes of shared reality construction and their consequences for individual and group phenomena", Kazimierz, Poland.
- González, R., Siebler, F., Bohner, G., Sirlopú, D., Millar, A., & Ordoñez, G. (2002, September). *The implicit association test: Some critical issues from social identity theory and intergroup contact*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, Huddersfield, UK.
- Kley, H., Gerger, H., Siebler, F., & Bohner, G. (2002, September). *Deutsche Fassung der Illinois Rape Myth Acceptance Scale* [German version of the Illinois Rape Myth Acceptance Scale]. Poster presented at the 43rd Kongress der Deutschen Gesellschaft für Psychologie, Berlin.

- Siebler, F., & Bohner, G. (2002, September). *Testing three mechanisms of attribute emergence: Response time results*. Paper presented at the 4th Meeting of the European Social Cognition Network, Paris.
- Siebler, F., & Bohner, G. (2002, June). *Emergent attributes in an autoassociative network*. Poster presented at the 13th General Meeting of the European Association of Experimental Social Psychology, San Sebastián, Spain.
- Tindale, R. S., Bohner, G., Dykema-Engblade, A., & Meisenhelder, H. (2002, June). Priming social identity versus expertise affects the interplay of consensus cue and message content. Paper presented at the 13th General Meeting of the European Association of Experimental Social Psychology, San Sebastián, Spain.
- Viki, G. T. N., Abrams, D., & Bohner, G. (2002, June). *The effects of legal verdicts on subsequent judgements of rape victims: The role of benevolent sexism*. Paper presented at the 13th General Meeting of the European Association of Experimental Social Psychology, San Sebastián, Spain.

## 2001

- Bohner, G. (2001, September). *Biologisches Geschlecht und psychologische Maskulinität / Femininität als Prädiktoren der Bewertung sexueller versus emotionaler Untreue*. Paper presented at the 8th Tagung der Fachgruppe Sozialpsychologie, Würzburg, Germany.
- Brown, R. J., Croizet, J.-C., & Bohner, G. (2001, July). *Automatic category activation and social behaviour: The moderating role of prejudiced beliefs*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Surrey, Guildford, UK.
- Danner, U. N., & Bohner, G. (2001, December). *De vrouwelijke perceptie op mythen en risico's om verkracht te worden* [Women's perception of rape myths and of the risk of being raped]. Paper presented at the Associatie Sociaal Psychologische Onderzoekers Conference, Tilburg, The Netherlands.
- Reinhard, M.-A., Sporer, S., & Bohner, G. (2001, September). *Wer sagt denn das? Einfluss der subjektiven Kompetenz-erwartung auf die Auswahl einstellungsrelevanter Informationen*. Paper presented at the 8th Tagung der Fachgruppe Sozialpsychologie, Würzburg, Germany.
- Siebler, F., & Bohner, G. (2001, September). *Asking twice: An instrument for assessing both speeded and unspeeded judgements "within subjects"*. Paper presented at the 3rd Constitutional Meeting of the European Social Cognition Network, Houffalize, Belgium.
- Siebler, F., & Bohner, G. (2001, September). *Emergente Attribute in enem konnektionistischen Netzwerk* [Emergent attributes in a connectionist network]. Paper presented at the 8th Tagung der Fachgruppe Sozialpsychologie, Würzburg, Germany.

## 2000

- Bohner, G. (2000). Sachverstand, Sympathie und Konsens: Funktionale Differenzierung von Persuasionsheuristiken [Expertise, liking and consensus: Functional differentiation of persuasion heuristics]. In D. Vorberg et al. (Eds.), *Experimentelle Psychologie: 42. Tagung experimentell arbeitender Psychologen in Braunschweig* (p. 99). Lengerich, Germany: Pabst Science Publishers.
- Bohner, G. (2000, September). *Processing two-sided messages: The interplay of social inference and reasoning about message content*. Paper presented at the 2nd Constitutional Meeting of the European Social Cognition Network, Heidelberg.
- Bohner, G., & Swift, A. (2000, September). *Eifersucht: Evidenz gegen eine evolutionäre Erklärung von Geschlechtsunterschieden* [Jealousy: Evidence against an evolutionary explanation of sex differences]. Poster presented at the 42nd Kongress der Deutschen Gesellschaft für Psychologie, Jena, Germany.

## 1999

- Bohner, G. (1999). Methoden zur Erfassung systematischer Verarbeitung persuasiver Botschaften [Methods for assessing systematic processing of persuasive messages]. In E. Schröger, A. Mecklinger, & A. Widmann (Eds.), *Experimentelle Psychologie: Beiträge zur 41. Tagung experimentell arbeitender Psychologen in Leipzig* (p. 12). Lengerich, Germany: Pabst Science Publishers.
- Bohner, G., & Keller, J. (1999). Expertise, consensus and liking: Self-reported use and judged diagnosticity of persuasion heuristics. In EAESP (Ed.), *Social Psychology in Europe: Abstracts Book* (p. 19). European Association of Experimental Social Psychology, 12th General Meeting, University of Oxford.
- Bohner, G., & Martin, R. (Chair). (1999, July). *Cognitive processes in social influence and persuasion*. Symposium held at the 12th General Meeting of the European Association of Experimental Social Psychology, Oxford.
- Keller, J., & Bohner, G. (1999). Ein Instrument zur Messung rational-systematischer und intuitiv-heuristischer Informationsverarbeitung: Deutsche Fassung des 'Rational-Experiential Inventory' [An instrument for assessing rational-systematic versus intuitive-heuristic information processing: German version of the Rational-

Experiential Inventory]. In E. Schröger, A. Mecklinger, & A. Widmann (Eds.), *Experimentelle Psychologie: Beiträge zur 41. Tagung experimentell arbeitender Psychologen* (p. 124). Pabst Science Publishers: Leipzig, Germany.

- Ruder, M., Bohner, G., & Erb, H.-P. (1999). *Processing of message arguments in the light of heuristic-based expectancies: Assimilation and contrast*. In EAESP (Ed.), *Social Psychology in Europe: Abstracts Book* (p. 149). European Association of Experimental Social Psychology, 12th General Meeting, University of Oxford.
- Siebler, F. & Bohner, G. (1999, May). *Emergent attributes: Classic and connectionist approaches' predictions of processing time demands*. Paper presented at the EAESP Small Group Meeting on "Classic and Connectionist Approaches to Causal Inference and Social Judgment", Aix-en-Provence, France.

## 1998

- Bohner, G. (Chair). (1998, April). *Social influence processes in everyday life*. Symposium held at the East-West Meeting of the European Association of Experimental Social Psychology, Gommern, Germany.
- Bohner, G., & Ruder, M. (1998, April). *When expertise fails: Contrast and correction processes in persuasion*. Paper presented at the 1998 East-West Meeting of the European Association of Experimental Social Psychology, Gommern, Germany.
- Bohner, G., Siebler, F. & Raaijmakers, Y. (1998). *Einflüsse der Salienz von Vergewaltigung auf den individuellen und kollektiven Selbstwert von Frauen* [Effects of salience of rape on women's individual and collective self-esteem]. In H. Lachnit, A. Jacobs, & F. Rösler (Eds.), *Experimentelle Psychologie: Abstracts der 40. Tagung experimentell arbeitender Psychologen* (p. 30). Lengerich, Germany: Pabst Science Publishers.
- Bohner, G., & Wänke, M. (Chair). (1998, September). *Einstellungsänderung: Grundlagen, Modellierung und Anwendungen* [Attitude change: Basic issues, modeling, and applications]. Symposium, 41st Kongress der Deutschen Gesellschaft für Psychologie, Dresden, Germany.
- Bohner, G., & Weinerth, T. (1998, July). *Affect as input: The impact of affective states on persuasion depends on recipients' interpretation of their affect*. Paper presented at the EAESP Small Group Meeting on "Subjective Experiences and their Role in Information Processing", Heidelberg.
- Bohnet, J., Bohner, G., Bald, I., Heinisch, L., Reimund, M., Dauheimer, D. & Wänke, M. (1998). *Unbewußtes Priming von AIDS beeinflusst antizipierte Reaktionen auf sexuelle versus emotionale Untreue* [Unconscious priming of AIDS affects anticipated reactions to sexual versus emotional infidelity]. In H. Lachnit, A. Jacobs, & F. Rösler (Eds.), *Experimentelle Psychologie: Abstracts der 40. Tagung experimentell arbeitender Psychologen* (pp. 161-162). Lengerich, Germany: Pabst.
- Erb, H.-P., & Bohner, G. (1998, October). *Consensus in minority and majority influence*. Paper presented at the Meeting on Minority Influence, University of Amsterdam.
- Erb, H.-P., Hewstone, M., Werth, L., Reinhard, M.-A., & Bohner, G. (1998). *Minderheiten- und Mehrheiteneinfluss: Effekte von Mehrheits- versus Konsensinformation auf Einstellungsurteile* [Minority and majority influence: Effects of majority versus consensus information on attitude judgments]. In H. Lachnit, A. Jacobs, & F. Rösler (Eds.), *Experimentelle Psychologie: Abstracts der 40. Tagung experimentell arbeitender Psychologen* (p. 72). Lengerich, Germany: Pabst.
- Krieger, U., Henkel, K., Pagel, T., Reimer, D., Bohner, G., Dauheimer, D. & Wänke, M. (1998, September). *Wie "biologisch" sind Geschlechtsunterschiede in Eifersuchsreaktionen auf sexuelle versus emotionale Untreue?* [How "biological" are sex differences in jealousy caused by sexual versus emotional infidelity?] Poster presented at the 41st Kongress der Deutschen Gesellschaft für Psychologie, Dresden, Germany.
- Schmelcher, J., Bohner, G., & Siebler, F. (1998). *Akzeptanz von Vergewaltigungsmymthen und wahrgenommene soziale Norm als Prädiktoren der Bereitschaft zu vergewaltigen* [Rape myth acceptance and perceived social norm as predictors of rape proclivity]. In H. Lachnit, A. Jacobs, & F. Rösler (Eds.), *Experimentelle Psychologie: Abstracts der 40. Tagung experimentell arbeitender Psychologen* (p. 308). Lengerich, Germany: Pabst.
- Siebler, F., & Bohner, G. (1998). *Heuristische und systematische Verarbeitung - ein Computermodell* [Heuristic and systematic processing: A computer model]. In H. Lachnit, A. Jacobs, & F. Rösler (Eds.), *Experimentelle Psychologie: Abstracts der 40. Tagung experimentell arbeitender Psychologen* (p. 338). Lengerich, Germany: Pabst.
- Siebler, F., Bohner, G., & Weinerth, T. (1998, June). *Simulation of implicit and explicit processes in parallel-constraint-satisfaction networks*. Paper presented at the EAESP Small Group Meeting on "Explicit and Implicit Processes in Social Cognition", Venice, Italy.
- Weinerth, T., Schmälzle, K. & Bohner, G. (1998, September). *Auswirkungen der Emotionen Schuld und Furcht auf die Verarbeitung persuasiver Kommunikation zum Thema Umweltschutz* [Effects of the emotions guilt and fear on the processing of persuasive communications about environmental behavior]. Paper presented at the 41st Kongress der Deutschen Gesellschaft für Psychologie, Dresden, Germany.

Weinerth, T., Siebler, F., & Bohner, G. (1998, September). *Effects of distinct emotions on the cognitive processing of persuasive communication*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Kent, Canterbury, UK.

### 1997

- Bohner, G., Goersch, A., & Keller, J. (1997, June). *Sind spezifische Handlungsvorsätze immer nützlich? Das Erkennen günstiger Gelegenheiten als Kategorisierungsproblem* [Are specific intentions always useful? Recognition of good opportunities as a categorization problem]. Paper presented at the 6th Tagung der Fachgruppe Sozialpsychologie, Konstanz, Germany.
- Bohner, G., Rank, S., & Erb, H.-P. (1997, September). *The compatibility hypothesis: Multiple motives in minority and majority persuasion*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Sussex, Brighton, UK.
- Doll, J., & Bohner, G. (Chair). (1997, June). *Einstellungsänderung und Einstellungsbildung* [Attitude Change and Attitude Formation]. Symposium at the 6th Tagung der Fachgruppe Sozialpsychologie, Konstanz, Germany.
- Einwiller, S., Erb, H.-P., & Bohner, G. (1997, June). *Schlußfolgerungsprozesse und die Wirkung zweiseitiger Persuasion* [Inferential processing and the effectiveness of two-sided persuasion]. Paper presented at the 6th Tagung der Fachgruppe Sozialpsychologie, Konstanz, Germany.
- Erb, H.-P., Hewstone, M., Werth, L., Reinhard, M.-A., & Bohner, G. (1997, September). *Minority and majority influence: The use of majority versus consensus information*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Sussex, Brighton, UK.
- Rank, S., Bohner, G., Erb, H.-P., & Schulze, S. (1997, June). *Differentielle Einflüsse von Urteilsheuristiken auf Einstellungsurteile* [Differential impact of judgmental heuristics on attitude judgments]. Paper presented at the 6th Tagung der Fachgruppe Sozialpsychologie, Konstanz, Germany.
- Reinhard, M.-A., Bohner, G., Rutz, S., Sturm, S., & Effler, D. (1997, June). *Zustimmung zu Vergewaltigungsmymen beeinflusst die Bereitschaft zu vergewaltigen: Neue Evidenz aus dem Bereich des 'date rape'* [Acceptance of rape myths influences rape proclivity: New evidence for the domain of date rape]. Paper presented at the 6th Tagung der Fachgruppe Sozialpsychologie, Konstanz, Germany.
- Ruder, M., Bohner, G., & Erb, H.-P. (1997, June). *Die Kontrasthypothese: Paradoxe Effekte heuristischer Cues bei Erwartungsverletzung* [The contrast hypothesis: Paradoxical effects of heuristic cues under expectancy violation]. Paper presented at the 6th Tagung der Fachgruppe Sozialpsychologie, Konstanz, Germany.
- Rutz, S., Bohner, G., Sturm, S., Effler, D., Litters, M., & Reinhard, M.-A. (1997). Vergewaltigungsmymenakzeptanz und kognitive Zugänglichkeit der Geschlechtskategorie [Rape myth acceptance and the cognitive accessibility of the gender category]. In E. van der Meer, T. Bachmann, R. Beyer, C. Goertz, H. Hagendorf, B. Krause, W. Sommer, H. Wandke, & M. Ziebler (Eds.), *Experimentelle Psychologie. Abstracts der 39. Tagung experimentell arbeitender Psychologen* (p. 342). Lengerich, Germany: Pabst Science Publishers.
- Siebler, F., & Bohner, G. (1997). Die persuasive Kraft kleiner Zahlen: Methodische Fragen bei der Korrelation von Gedankenvalenz und Einstellung [The persuasive power of small numbers: Methodological problems with correlations of thought valence and attitude]. In E. van der Meer, T. Bachmann, R. Beyer, C. Goertz, H. Hagendorf, B. Krause, W. Sommer, H. Wandke, & M. Ziebler (Eds.), *Experimentelle Psychologie. Abstracts der 39. Tagung experimentell arbeitender Psychologen* (p. 328). Lengerich, Germany: Pabst Science Publishers.

### 1996

- Bohner, G. (Chair). (1996). Prozessmodelle der sozialen Urteilsbildung [Process models of social judgment]. In Schorr, A. (Ed.), *Experimentelle Psychologie: Beiträge zur 38. Tagung experimentell arbeitender Psychologen / Beiträge zur DGMF-Tagung Medienpsychologie - Medienwirkungsforschung* (pp. 32-33). Lengerich, Germany: Pabst.
- Bohner, G., Goersch, A., Hertel, G., & Schwarz, N. (1996, September). *Stimmung und Handlungskontrolle: Zum Grad der Übereinstimmung von Vorsatz und Gelegenheit* [Affect and action control: The match between intention and opportunity]. Paper presented at the 40th Kongress der Deutschen Gesellschaft für Psychologie, Munich.
- Bohner, G., Rank, S., Reinhard, M.-A., Erb, H.-P., & Einwiller, S. (1996, July). *Perceived efficacy in social information processing*. Paper presented at the 11th General Meeting of the European Association of Experimental Social Psychology, Gmunden, Austria.
- Bohner, G., & Wänke, M. (Chair). (1996, September). *Prozesse der Einstellungsbildung und Einstellungsänderung* [Processes of attitude formation and attitude change]. Symposium, 40th Kongress der Deutschen Gesellschaft für Psychologie, Munich.
- Effler, D., Linke, B., Schmelcher, J., & Bohner, G. (1996, September). *Eine Skala des kollektiven Selbstwerts in bezug auf das eigene Geschlecht* [A scale measuring gender-related collective self-esteem]. Poster presented at the 40th Kongress der Deutschen Gesellschaft für Psychologie, Munich.



- Erb, H.-P., & Bohner, G. (1996, April). *Mere consensus biases systematic information processing: A social cognition perspective on social influence*. Paper presented at the 4th European Small Group Meeting on Social Cognition, Schiermonnikoog, The Netherlands.
- Erb, H.-P., Bohner, G., Rank, S., & Ruder, M. (1996, September). *Starke und schwache Argumente als Teile derselben Botschaft: Eine neue Methode zur Evaluation systematischer Informationsverarbeitung* [Strong and weak arguments as parts of the same message: A new method of assessing systematic information processing]. Paper presented at the 40th Kongress der Deutschen Gesellschaft für Psychologie, Munich.
- Herberg, F., Klingemann, S., Potgeter, A., Litters, M., & Bohner, G. (1996). Textmodus und Verantwortungszuschreibung: Produktion und Rezeption von Texten über Vergewaltigung [Grammatical mode and attribution of responsibility: Generation and reception of texts about rape]. In Schorr, A. (Ed.), *Experimentelle Psychologie: Beiträge zur 38. Tagung experimentell arbeitender Psychologen / Beiträge zur DGMF-Tagung Medienpsychologie - Medienwirkungsforschung* (pp. 117-118). Lengerich, Germany: Pabst Science Publishers.
- Rank, S., Bohner, G., Erb, H.-Peter, & Einwiller, S. (1996). Motivation moderiert Mehrheits- und Minderheitseinfluß [Motivation moderates majority and minority influence]. In Schorr, A. (Ed.), *Experimentelle Psychologie: Beiträge zur 38. Tagung experimentell arbeitender Psychologen / Beiträge zur DGMF-Tagung Medienpsychologie - Medienwirkungsforschung* (pp. 253-254). Lengerich, Germany: Pabst Science Publishers.
- Rank, S., Bohner, G., Reinhard, M.-A., Einwiller, S., & Erb, H.-P. (1996, September). *Effizienzerwartung und angestrebte Urteilssicherheit als Komponenten der Motivation: Eine Präzisierung des HSM* [Expectation of efficacy and desired confidence as components of motivation: A clarification of the HSM]. Paper presented at the 40th Kongress der Deutschen Gesellschaft für Psychologie, Munich.
- Ruder, M., Erb, H.-P., & Bohner, G. (1996). Wenn hoher Sachverstand zu Ablehnung führt: Der Professor mit den fadenscheinigen Argumenten [When expertise fails: The professor who presents specious arguments]. In Schorr, A. (Ed.), *Experimentelle Psychologie: Beiträge zur 38. Tagung experimentell arbeitender Psychologen / Beiträge zur DGMF-Tagung Medienpsychologie - Medienwirkungsforschung* (pp. 270-271). Lengerich, Germany: Pabst Science Publishers.
- Wänke, M., Bohner, G., & Jurkowitsch, A. (1996, September). *Es gibt viele Gründe, BMW zu fahren. Kennen Sie einen?* [There are many reasons to drive a BMW: Do you know one?] Paper presented at the 40th Kongress der Deutschen Gesellschaft für Psychologie, Munich.
- Wänke, M., Bohner, G., & Jurkowitsch, A. (1996, October). *There are many reasons to drive a BMW C surely you know one: Imagined ease of argument retrieval influences brand attitudes*. Working paper presented at the annual conference of the Association for Consumer Research, Tucson, Arizona.

## 1995

- Bohner, G., Frank, E., & Erb, H.-P. (1995, June). *Distinctiveness information may serve as heuristic cue in minority and majority influence*. Poster presented at the 7th Annual Convention of the American Psychological Society, New York.
- Frank, E., & Bohner, G. (1995, June). *"Soll ich im Ausland studieren?" Stimmungseinflüsse beim Abwägen und Entscheiden* ["Shall I study abroad?" Mood influences on deliberating and deciding]. Paper presented at the 5th Tagung der Fachgruppe Sozialpsychologie, Potsdam, Germany.
- Einwiller, S., Bohner, G., & Erb, H.-P. (1995, April). Stimmung und heuristische Verarbeitung: Gutgelaunte ignorieren das "Gesetz der großen Zahl" [Mood and heuristic processing: Happy people ignore the "law of large numbers"]. In O. Güntürkün, R. Guski, C. Walter, & A. Wohlschläger (Eds.), *Experimentelle Psychologie: Beiträge zur 37. Tagung experimentell arbeitender Psychologen, Ruhr- Universität Bochum, 9.-13.4.1995* (p. 71). Regensburg, Germany: Roderer.
- Herberg, F., Ayata, B., Kaffanke, K., Klingemann, S., Potgeter, A., & Bohner, G. (1995, April). Schreiben über Vergewaltigung: "Distanzierende" Textmerkmale als Ausdruck opferfeindlicher Einstellungen [Writing about rape: "Detached" text features as an expression of anti-victim attitudes]. In O. Güntürkün, R. Guski, C. Walter, & A. Wohlschläger (Eds.), *Experimentelle Psychologie: Beiträge zur 37. Tagung experimentell arbeitender Psychologen, Ruhr- Universität Bochum, 9.-13.4.1995* (p. 145). Regensburg, Germany: Roderer.
- Kemmelmeier, M., Bless, H., & Bohner, G. (1995, May). *When money backfires: Communicative implications of rewarding better reasoning performance*. Poster presented at the 1995 meeting of the Midwestern Psychological Association, Chicago.
- Kerschbaum, B., Reinhard, M.-A., & Bohner, G. (1995). Vergewaltigungsmythen als "neutralisierende Kognitionen": Opferfeindliche Einstellungen beeinflussen die Bereitschaft zu vergewaltigen [Rape myths as neutralizing cognitions: Anti-victim attitudes influence rape proclivity]. In O. Güntürkün, R. Guski, C. Walter, & A. Wohlschläger (Eds.), *Experimentelle Psychologie: Beiträge zur 37. Tagung experimentell arbeitender Psychologen, Ruhr- Universität Bochum, 9.-13.4.1995* (p. 186). Regensburg, Germany: Roderer.

- Sturm, S., & Bohner, G. (1995). Akzeptanz von Vergewaltigungsmythen, subjektives Vergewaltigungsrisiko und Strategien der Gegenwehr bei Frauen [Rape myth acceptance, subjective likelihood of being raped, and strategies of defense in women]. In O. Güntürkün, R. Guski, C. Walter, & A. Wohlschläger (Eds.), *Experimentelle Psychologie: Beiträge zur 37. Tagung experimentell arbeitender Psychologen, Ruhr- Universität Bochum, 9.-13.4.1995* (p. 392). Regensburg, Germany: Roderer.
- Sturm, S., Bohner, G., Kaffanke, K., & Ayata, B. (1995, June). *Subjektive Konzepte über Vergewaltigung: Opfer, Täter, Situation* [Subjective concepts about rape: Victim, rapist, situation]. Paper presented at the 5th Tagung der Fachgruppe Sozialpsychologie, Potsdam, Germany.

#### 1994

- Bohner, G. (1994, September). *Multiple Effekte negativer Stimmung auf kognitive Leistungen* [Multiple effects of negative mood on cognitive performance]. Paper presented at the 39th Kongress der Deutschen Gesellschaft für Psychologie, Hamburg.
- Bohner, G., Erb, H.-P., Frank, E., & Reinhard, M.-A. (1994, September). *Attribution und Einstellungsänderung: Zum Einfluss der Distinktheit von Minderheits- und Mehrheitspositionen* [Attribution and attitude change: The influence of distinctiveness of minority and majority positions]. Paper presented at the 39th Kongress der Deutschen Gesellschaft für Psychologie, Hamburg.
- Bohner, G., Erb, H.-P., Frank, E., & Reinhard, M.-A. (1994, April). *Social Influence and the Kelley Cube: The Role of Distinctiveness Across Topics in the Processing of Minority and Majority Messages*. Paper presented at the Third European Social Cognition Meeting, Vendôme, France.
- Bohner, G., & Kimmelmeier, M. (1994, January). *Zur Kontextabhängigkeit deduktiven Schliessens: Einflüsse von sozialer Perspektive, Stimmung und Geschlecht bei der 'Wason selection task'* [Context-dependency of deductive reasoning: Influences of social perspective, mood, and gender in the 'Wason selection task']. 10th "Hamburger Symposion zur Methodologie der Sozialpsychologie", Hamburg, Germany.
- Kimmelmeier, M., & Bohner, G. (1994, March). *Macht schlechte Laune gute DetektivInnen? Der Einfluss von Stimmung, Perspektive und Geschlecht auf die Entdeckung von Betrug* [Does bad mood make good detectives? The influence of mood, perspective and gender on the detection of cheating]. Paper presented at the 36th Tagung experimentell arbeitender Psychologen, Munich.
- Rank, S., Erb, H.-P., Reinhard, M.-A., & Bohner, G. (1994, September). *Was ich nicht weiss, macht mich nicht heiss! Motivationale Einflüsse auf die Urteilssicherheit* [Ignorance can be bliss: Motivational influences on judgmental confidence]. Poster presented at the 39th Kongress der Deutschen Gesellschaft für Psychologie, Hamburg.
- Reinhard, M.-A., Bohner, G., & Wänke, M. (1994, March). *Wie ähnlich sind Vergewaltigungsopfer und Frauen im allgemeinen? Opferfeindliche Vorstellungen, soziale Kategorisierung und Vergleichsprozesse* [How similar are rape victims and women in general? Anti-victim attitudes, social categorization, and comparison processes]. Poster presented at the 36th Tagung experimentell arbeitender Psychologen, Munich.
- Wänke, M., & Bohner, G. (1995). Prozesse der Einstellungsbildung und Einstellungsänderung (Arbeitsgruppe) [Processes of Attitude Formation and Change (Symposium)]. In K. Pawlik (Ed.), *Bericht über den 39. Kongress der Deutschen Gesellschaft für Psychologie in Hamburg 1994* (Vol. 2, pp. 866-867). Göttingen, Germany: Hogrefe.

#### 1993

- Bohner, G. (1993, September). *Mood and persuasion*. Paper presented at the 9th EAESP General Meeting, Lisbon.
- Bohner, G. (1993, January). *Stimmung und Persuasion: Theoretische Perspektiven* [Mood and persuasion: Theoretical perspectives]. 9th "Hamburger Symposion zur Methodologie der Sozialpsychologie", Hamburg, Germany.
- Bohner, G., Bless, H., & Schwarz, N. (1993, June). *Enkodierungs-unabhängiger Einfluss "markierter" Adjektive in Urteilsfragen auf das Personengedächtnis* [Encoding- independent influence of "marked" adjectives in evaluative questions on person memory]. Paper presented at the 4th Tagung der Fachgruppe Sozialpsychologie, Bern, Switzerland.
- Bohner, G., Bless, H., Schwarz, N., & Simon, R. (1993, April). *"Wie unehrlich ist Herr B.?" Selektive Erinnerung an negatives Verhalten als Folge "markierter" Adjektive in vorausgehenden Urteilsfragen* [How dishonest is Mr. B.? Selective recall of negative behavior as a consequence of "marked" adjectives in evaluative questions]. Poster presented at the 35th Tagung experimentell arbeitender Psychologen, Münster, Germany.
- Bohner, G., & Schwarz, N. (1993, October). *The social reality of rape: Its impact on women in general*. Informal presentation at the 1993 meeting of the Society for Experimental Social Psychology, Santa Barbara, California.

#### 1992

- Bohner, G. (1992, April). *Mood and persuasion: A conceptualization of mood effects within the heuristic-systematic model*. Paper presented at the Second European Small-Group Meeting on Social Cognition, Bristol, England.

- Bohner, G., Barzvi, A., Raymond, P., & Weisbrod, C. (1992, June). *Thinking about rape: Its impact on women's and men's self-esteem and affect*. Poster presented at the Fourth Annual Convention of the American Psychological Society, San Diego, CA.
- Bohner, G., Hauschildt, A., & Knäuper, B. (1992, April). *All bad moods are not equal: Impact of happiness, sadness and anger on persuasion*. Poster presented at the 1992 meeting of the Eastern Psychological Association, Boston, MA.
- Bohner, G., Hunyadi, P., & Chaiken, S. (1992, July). *Mood and judgmental confidence in persuasion*. Poster presented at the EAESP-SESP Joint Meeting, Leuven/Louvain-la-Neuve, Belgium.
- Bohner, G., Hunyadi, P., & Chaiken, S. (1992). Stimmungseinflüsse auf die Nutzung heuristischer Information bei eindeutigen und mehrdeutigen persuasiven Botschaften [Mood influences on the utilization of heuristic cues with ambiguous and unambiguous messages]. In L. Montada (Ed.), *Bericht über den 38. Kongress der Deutschen Gesellschaft für Psychologie in Trier 1992* (Supplement to Vol. 1, p. 7). Trier: Universität Trier.
- Hantzi, A., Papastamou, S., & Bohner, G. (1992, July). *Affective states: Their impact on information processing and mode of conflict resolution*. Poster presented at the EAESP-SESP Joint Meeting, Leuven/Louvain-la-Neuve, Belgium.
- Papastamou, S., Hantzi, A., & Bohner, G. (1992, July). *The effects of mood and source status on the impact and processing of persuasive communication*. Paper presented at the 25th International Congress of Psychology, Brussels. [Abstract published in *International Journal of Psychology*, 1992, Vol. 27(3-4), p. 286. doi:10.1080/00207599208246891]

### 1991

- Bohner, G., Crow, K., Erb, H.-P., & Schwarz, N. (1991, October). *Mood effects on the processing of persuasive message content and contextual cues and on subsequent behavior*. Informal presentation at the 1991 meeting of the Society for Experimental Social Psychology, Columbus, OH.
- Bohner, G., Erb, H.P., & Crow, K. (1991, March). *Priming und Persuasion: Einflüsse der Aktivierung verschiedener Persönlichkeitsdimensionen auf die Einstellung und auf die Beurteilung des Kommunikators* [Priming and persuasion: Influences of activation of personality traits on attitude and on evaluation of the communicator]. Poster presented at the 33rd Tagung experimentell arbeitender Psychologen, Giessen, Germany.
- Hauschildt, A., Knäuper, B., & Bohner, G. (1991, March). *Einflüsse freudiger, trauriger und ärgerlicher Stimmung auf die Verarbeitung persuasiver Kommunikationen* [Influences of happy, sad, and angry mood on the processing of persuasive communications]. Poster presented at the 33rd Tagung experimentell arbeitender Psychologen, Giessen, Germany.
- Rademacher, U., & Bohner, G. (1991, June). *Kontrolle und Ekel* [Control and disgust]. Paper presented at the 3rd Tagung der Fachgruppe Sozialpsychologie, Mannheim.
- Weisbrod, C., Bohner, G., & Schwarz, N. (1991, March). *Einfluss der Aktivierung von Information über Vergewaltigung auf die Selbstbeschreibung von Frauen und Männern* [The impact of the activation of information about rape on self-descriptions of women and men]. Poster presented at the 33rd Tagung experimentell arbeitender Psychologen, Giessen, Germany.

### 1990

- Bohner, G., Crow, K., & Erb, H.-P. (1990, April). *Stimmungseinflüsse auf die Verarbeitung zentraler und peripherer Merkmale der Bitte um eine Spende* [Mood influences on the processing of central and peripheral aspects of a request for a donation]. Paper presented at the 32nd Tagung experimentell arbeitender Psychologen, Regensburg, Germany.
- Bohner, G., & Schwarz, N. (1990). Macht gute Laune spekulierfreudig? Spekulationen über Stimmungseinflüsse auf Denken und Entscheiden im Börsenkontext [Speculations about mood influences on thinking and decision making at the stock market]. In D. Frey (Ed.), *Bericht über den 37. Kongress der Deutschen Gesellschaft für Psychologie in Kiel 1990* (Vol. 1, pp. 566-567). Göttingen, Germany: Hogrefe.
- Hild, T., Bohner, G., & Bless, H. (1990, April). *Der Effekt von Antwortvorgaben bei einfachen und komplexen Urteilen* [The effect of response scales in simple and complex judgments]. Poster presented at the 32nd Tagung experimentell arbeitender Psychologen, Regensburg, Germany.
- Kißler, G., & Bohner, G. (1990, October). *Einstellungen verschuldeter Strafgefangener zur anstaltsinternen Schuldnerberatung: Abhängigkeit von soziodemographischen Variablen und Möglichkeiten der Beeinflussung* [Attitudes of indebted criminal convicts toward in-prison counseling services for debtors: Socio-demographic correlates and possibilities for intervention]. Poster presented at the 25th "Deutscher Soziologentag", Frankfurt am Main, Germany.

**1989**

- Bohner, G. (1989, June). *Zum Einfluss positiver und negativer Stimmung auf das Schreiben argumentativer Texte* [The influence of positive and negative mood on the writing of persuasive texts]. Paper presented at the 2nd Tagung der Fachgruppe Sozialpsychologie, Bielefeld, Germany.
- Bohner, G. (1989, April). *Mood influences on the generation of persuasive communications*. Poster presented at the 1989 Convention of the Western Psychological Association and Rocky Mountain Psychological Association, Reno, NV.
- Fellhauer, R., Bless, H., Bohner, G., & Schwarz, N. (1989, March). *Eine deutsche Skala zur Erfassung von "Need for Cognition"* [A German Scale for the assessment of need for cognition]. Poster presented at the 31st Tagung experimentell arbeitender Psychologen, Bamberg, Germany.
- Marz, P., Bless, H., Bohner, G., Strack, F., & Schwarz, N. (1989, March). *Der Einfluss von Stimmungen auf Attributionsprozesse* [Influence of moods on attribution processes]. Paper presented at the 31st Tagung experimentell arbeitender Psychologen, Bamberg, Germany.
- Sperling, C., Knoblauch, I., & Bohner, G. (1989, March). *"Analyse contra Intuition?" Einflüsse von Stimmungen auf die Bearbeitung verschiedener Aufgabentypen* ["Analysis versus intuition?" Influence of moods on performance in different types of tasks]. Paper presented at the 31st Tagung experimentell arbeitender Psychologen, Bamberg, Germany.
- Volk, B., Schubert, P., & Bohner, G. (1990). Psychische Folgen des Computer-Einsatzes in der Fernsprechauskunft [Psychological consequences of computerization in a telephone directory assistance office]. In S. Höfling, & W. Butollo (Eds.), *Psychologie für Menschenwürde und Lebensqualität: Bericht über den 15. Kongress für Angewandte Psychologie des Berufsverbandes Deutscher Psychologen e.V., München, 1989* (Vol. 2, pp. 338-346). Bonn, Germany: Deutscher Psychologen-Verlag.

**1988**

- Bless, H., Bohner, G., Schwarz, N., & Strack, F. (1988, August). *Effects of affective states on the processing of persuasive communications*. Poster presented at the 96th Annual Convention of the American Psychological Association, Atlanta, GA.
- Bohner, G. (1988, April). *"Würden Sie mich bitte vorlassen?" Stimmung und Informationsverarbeitung in einer Alltagssituation* ["Would you please let me advance in line?" Mood and information processing in an everyday situation]. Poster presented at the 30th Tagung experimentell arbeitender Psychologen, Marburg, Germany.
- Brodnicke, M., Hormuth, S.E., & Bohner, G. (1988, April). *Tanztherapie: Veränderung durch körperliche Betätigung?* [Dance therapy: Change through body activity?] Poster presented at the 30th Tagung experimentell arbeitender Psychologen, Marburg, Germany.
- Harlacher, U., Bohner, G., & Schwarz, N. (1988). Einflüsse des Wertebereichs kategorialer Antwortskalen in Gesundheitsfragebogen auf diagnostische Urteile von Ärzten und Medizinstudenten [Influences of category range of response scales in health surveys on diagnostic judgments of doctors and students of medicine]. In W. Schönplüg (Ed.), *Bericht über den 36. Kongress der Deutschen Gesellschaft für Psychologie in Berlin 1988* (Vol. 1, p. 430). Göttingen, Germany: Hogrefe.
- Hormuth, S.E., Bless, H., Bohner, G., & Hornung-Linkenheil, A. (1988). Auswirkungen geographischer Mobilität auf soziale Anpassungsfähigkeiten Jugendlicher [Effects of geographic mobility on social adjustment skills in adolescents]. In W. Schönplüg (Ed.), *Bericht über den 36. Kongress der Deutschen Gesellschaft für Psychologie in Berlin 1988* (Vol. 1, pp. 79-80). Göttingen, Germany: Hogrefe.

**1982 - 1987**

- Bless, H., Bohner, G., Chassein, B., Kittel, C., Kohlhoff, A., Nathusius, K., Schüssler, G., & Schwarz, N. (1986). Hausmann und Abteilungsleiterin: Konsequenzen (nicht-) rollenkonformer Berufe in der Fremdwahrnehmung [Consequences of sex-role-(in)consistent occupations in person perception]. In M. Amelang (Ed.), *Bericht über den 35. Kongress der Deutschen Gesellschaft für Psychologie in Heidelberg 1986* (Vol. 1, p. 332). Göttingen, Germany: Hogrefe.
- Bless, H., Bohner, G., Schwarz, N., & Strack, F. (1986, April). *Macht gute Laune denkfaul? Einflüsse der Stimmung auf die Wirkung persuasiver Kommunikation* [Does good mood cause mindlessness? Influences of affective state on the processing of persuasive communications]. Paper presented at the 3rd Tagung der Arbeitsgruppe Sozialpsychologie, Erlangen, Germany.
- Bohner, G., Bless, H., Schwarz, N., & Strack, F. (1987, April). *Wann machen Ereignisse nachdenklich? Einflüsse der hedonischen Qualität und der subjektiven Auftretenswahrscheinlichkeit auf kausale Erklärungen* [When do events instigate reasoning? Effects of hedonic quality and subjective probability on causal explanations]. Paper presented at the 29th Tagung experimentell arbeitender Psychologen, Aachen, Germany.

- Bohner, G., Harlacher, U., Rudolf, C., Sieger, H., & Schwarz, N. (1983). Selbstaufmerksamkeit und Körperaufmerksamkeit [Self consciousness and body consciousness]. In G. Lüer (Ed.), *Bericht über den 33. Kongress der Deutschen Gesellschaft für Psychologie in Mainz 1982* (Vol. 2, pp. 649-652). Göttingen, Germany: Hogrefe.
- Bohner, G., Hormuth, S.E., & Schwarz, N. (1986). Stimmungslage und Reaktivität als Persönlichkeitsmerkmale: Eine Skalvalidierung mit Hilfe der "Erfahrungsstichprobe" [Mood level and reactivity as personality traits: Scale validation using the "experience sampling method"]. In M. Amelang (Ed.), *Bericht über den 35. Kongress der Deutschen Gesellschaft für Psychologie in Heidelberg 1986* (Vol. 1, p. 246). Göttingen, Germany: Hogrefe.
- Bohner, G., & Schwarz, N. (1984, April). *Die Stimmungs-Skala. Eine deutsche Version des "mood survey" von Underwood und Froming* [A German version of the "mood survey" of Underwood and Froming]. Poster presented at the 26th Tagung experimentell arbeitender Psychologen, Nürnberg, Germany.