

Curriculum Vitae

Dr. Christian Deutscher

Christian Deutscher, born in Düsseldorf, Germany, 1981

ACADEMIC POSITIONS

- 08/2013 – today **Associate Professor for Sports Economics, Bielefeld University**
Department of Psychology and Sports Science
- 09/2012 – 07/2013 **Stand-in Professor for Sports Economics, Bielefeld University**
Department of Psychology and Sports Science
- 04/2012 – 08/2012 **Lecturer for Economics, German Sport University Cologne**
Department of Sports Science
- 10/2007 – 08/2012 **Research Assistant, University of Paderborn**
Department of Economics (Supervisor: Bernd Frick)
- 10/2005 – 08/2007 **Student Assistant, University of Bonn**
Department of Economics (Supervisor: Matthias Kräkel)

RESEARCH STAYS

- 05/2023 **Erasmus University Rotterdam**
Invitation by Thomas Peeters und Jan van Ours

EDUCATIONAL BACKGROUND

- 10/2007 – 07/2010 **Ph.D. in Economics, University of Paderborn**
Awarded Best Dissertation in 2010 by the “Unternehmergruppe Ostwestfalen”
- 04/2002 – 05/2007 **Master in Economics, University of Bonn**

PROFESSIONAL EXPERIENCE

- 02/2009 – 05/2009 **Paderborn Baskets, Paderborn**
- 08/2004 – 10/2004 **Henkel KGaA, Düsseldorf**
- 09/2001 – 03/2002 **ThyssenKrupp Steel North America, Detroit**
- 03/1999 – 03/2005 **German Steel Federation, Düsseldorf**

UNIVERSITY ADMINISTRATION (all at Bielefeld University)

- 05/2016 – today **Chairman** of the “Society for the Promotion of Sports Science”,
- 05/2016 – today **Chairman** of the exam committee at the Department of Sports Science
- 10/2014 – 10/2016 **Vice-Dean** of the Faculty for Psychology und Sports Science & **Head of the Department** of Sports Science
- 10/2014 – 11/2020 & 11/2022 – today **Member** of the Faculty Committee of the Faculty for Psychology and Sports Science

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| 10/2014 – 11/2020 & 11/2022 – today | Member of the Department Committee of the Department of Sport Science |
| 10/2014 – today | Head of the “Commission to improve the quality of teaching” of the Department of Sports Science |

GRANTS

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| 2023 – 2025 | € 176,250 for “Data-driven Indication of Match Fixing in Live Betting” (joint with R. Langrock) funded by the German Research Foundation (DFG) – ID: 431536450 |
| 2020 – 2023 | € 229,600 for “Data-driven Indication of Match Fixing in Live Betting” (joint with R. Langrock) funded by the German Research Foundation (DFG) – ID: 431536450 |
| 2010 – today | € ~12,500 Funding to present at the <i>Western Economic Association, International</i> in Portland (USA, 2010), San Diego (USA, 2011), San Francisco (USA, 2012) and Vancouver (Canada, 2018) and at the <i>Southern Economic Association</i> in Tampa (USA, 2013) and New Orleans (USA, 2015) by the German Academic Exchange Service (DAAD) |

APPOINTMENTS

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| 08/2021 | Offer by the Private University Schloss Seeburg (Austria) – Full Professor for Sports Economics (rejected) |
| 04/2013 | Offer by Bielefeld University – Professor for “Sports and Economics” at the Faculty of Psychology and Sports Science (accepted) |
| 07/2012 | Offer by the University of Southern Denmark – Associate Professor for “The Business Economics of Sports and Events” at the Department of Environmental and Business Economics (rejected) |

FURTHER OFFICES

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| 2021 | Host of the 12th European Sport Economics Association at Bielefeld University |
| 09/2017 – today | General Secretary of the European Sport Economics Association |

POLICY ADVICE

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| 2017 | Advisor for the Sports Committee of the German parliament on the subject of betting fraud |
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PEER-REVIEWED RESEARCH

Google Scholar profile: [Link](#)

Journal Publications

Deutscher, C.; Neuberg, L.; Thiem, S. (2023). Who’s afraid of the GOATs? - Shadow Effects of Tennis Superstars. Erscheint in: *Journal of Economic Psychology*, 102663. [Link](#)

- Winkelmann, D.; Deutscher, C.; Ötting, M.; Makarewicz, T. Are Betting Markets Inefficient? Evidence from Simulations and Real Data. *Journal of Sports Economics* (forthcoming).
- Scholten, H.; Deutscher, C.; Mayer, J. (2023): Does it Hurt Financially Too? Effects of Injury Proneness on Contract Design in Major League Baseball. *International Journal of Sport Finance* (forthcoming).
- Teixeira da Silva, J.; Carboch, J. Deutscher, C. (2023): A debate on the use of artificial intelligence, as an electronic line judge, for line calls in tennis. *Sport in Society* (forthcoming).
- DeVaro, J.; Gürtler, M.; Gürtler, O.; Deutscher, C. (2022): Big Fish in Small (and Big) Ponds: A Study of Careers. *Journal of Law, Economics, & Organization* (forthcoming). [Link](#)
- Deutscher, C.; Sahm, M.; Schneemann, S.; Sonnabend, H. (2022): Strategic Investment Decisions in Multi-Stage Contests with Heterogeneous Players. *Theory and Decision* 9, 281-317. [Link](#)
- Wallrafen, T.; Deutscher, C.; Pawlowski, T. (2022): The impact of live broadcasting on stadium attendance reconsidered: some evidence from 3rd division football in Germany, *European Sport Management Quarterly* 22, 788-811. [Link](#)
- Berri, D.; Burdekin, R.; Deutscher, C. (2022): Nationality Effects on the Allocation of Playing Time in the Chinese Basketball Association: Xenophilia or Xenophobia? *Journal of Sports Economics* 23, 156-174. [Link](#)
- Winkelmann, D.; Deutscher, C.; Ötting, M. (2021): Bookmakers' mispricing of the disappeared home advantage in the German Bundesliga after the COVID-19 break, *Applied Economics* 53, 3054-3064. [Link](#)
- Weimar, D.; Deutscher, C.; Decker, R. (2020): The Sales Effect of In-store Product Displays: The Special Case of Total Product Relocation, *Journal of Business and Retail Management Research* 15, 1-14. [Link](#)
- Deutscher, C.; Gürtler, M.; Gürtler, O.; DeVaro, J. (2020): Firm Choice and Career Success - Theory and Evidence, *European Economic Review*, 103470. [Link](#)
- Scholten, H.; Schneemann, S.; Deutscher, C. (2020): The Impact of Age on Nationality Bias and Cultural Proximity Bias: Evidence from Ski Jumping, *Journal of Institutional and Theoretical Economics* 176, 708-734. [Link](#)
- Ötting, M.; Deutscher, C.; Schneemann, S.; Langrock, R.; Gehrmann, S.; Scholten, H. (2020): Very Highly Skilled Individuals Do Not Choke Under Pressure: Evidence from Professional Darts, *PLOS ONE* 15, e0228870. [Link](#)
- Ötting, M.; Langrock, R.; Deutscher, C.; Leos Barajas, V. (2020): The Hot Hand in Professional Darts. *Journal of the Royal Statistical Society: Series A* 183, 565-580. [Link](#)
- Deutscher, C.; Ötting, M.; Schneemann, S.; Scholten, H. (2019): The Demand for English Premier League Soccer Betting, *Journal of Sports Economics* 20, 556-579. [Link](#)
- Wallrafen, T.; Pawlowski, T.; Deutscher, C. (2019): Substitution in Sports – The Case of Lower Division Football Attendance, *Journal of Sports Economics* 20, 319-343. [Link](#)

- Ötting, M.; Langrock, R.; Deutscher, C.; (2018): Integrating Multiple Data Sources in Match-Fixing Warning Systems, *Statistical Modelling* 18, 483-504. [Link](#)
- Deutscher, C.; Frick, B.; Ötting, M. (2018): Betting Market Inefficiencies are Short-lived in German Professional Football, *Applied Economics* 50, 3240-3246. [Link](#)
- Schneemann, S.; Deutscher, C. (2017): The Impact of Intermediate Information on Effort: Empirical Evidence. *Economic Inquiry* 55, 1759-1770. [Link](#)
- Deutscher, C.; Gürtler, O.; Prinz, J.; Weimar, D. (2017): The Payoff to Consistency in Performance. *Economic Inquiry* 55, 1091-1103. [Link](#)
- Deutscher, C.; Schneemann, S. (2017): The Impact of Intermediate Information on Sabotage in Tournaments with Heterogeneous Contestants. *Managerial and Decision Economics* 38, 222-237. [Link](#)
- Deutscher, C.; Büschemann, A. (2016): Does consistency pay off financially? Evidence from the Bundesliga. *Journal of Sports Economics* 17, 27-43. [Link](#)
- Berri, D.; Deutscher, C. Galetti, A. (2015): Born in the USA: National Origin Effects on Time Allocation in US and Spanish Professional Basketball. *National Institute Economic Review* 232, R41-R50. [Link](#)
- Eggert, A.; Thiesbrummel, C.; Deutscher, C. (2015): Can service innovations substitute or complement product innovations? The case of German industrial firms. *Industrial Marketing Management* 45, 173-183. [Link](#)
- Deutscher, C. (2015): No Referee Bias in the NBA – New Evidence with Leagues’ Assessment Information. *Journal of Sports Analytics* 1, 91-96. [Link](#)
- Eggert, A.; Thiesbrummel, C.; Deutscher, C. (2014): Differential effects of product and Service innovations on the financial performance of industrial firms. *Journal of Business Market Management* 7, 380-405. [Link](#)
- Deutscher, C.; Frick, B.; Gürtler, O.; Prinz, J. (2013): Sabotage in Tournaments with Heterogeneous Contestants: Empirical Evidence from the Soccer Pitch. *Scandinavian Journal of Economics* 115, 1138-1157. [Link](#)
- Wicker, P.; Prinz, J.; Weimar, D.; Deutscher, C.; Upmann, T. (2013): No Pain, No Gain: Effort and Productivity in Professional Soccer. *International Journal of Sport Finance* 8, 124-139. [Link](#)
- Deutscher, C.; Frick, B.; Prinz, J. (2013): Performance under Pressure: Estimating the Returns to Mental Strength in Professional Basketball. *European Sport Management Quarterly* 13, 216-231. [Link](#)
- Prinz, J.; Weimar, D.; Deutscher, C. (2012): Popularity kills the Talentstar? Einflussfaktoren auf Superstargehälter in der NBA. *Zeitschrift für Betriebswirtschaft (ZfB)* 82, 789-806. [Link](#)
- Büschemann, A.; Deutscher, C. (2011): Did the 2005 Collective Bargaining Agreement Really Improve Team Efficiency in the NHL? *International Journal of Sport Finance* 6, 204-221. [Link](#)
- Deutscher, C. (2011): Productivity and New Audiences: Empirical Evidence from Professional Basketball. *Journal of Sports Economics* 12, 391-403. [Link](#)
- Deutscher, C. (2009): The Payoff to Leadership in Teams. *Journal of Sports Economics* 10, 429-438. [Link](#)

Book Chapters

- Dimant, E.; Deutscher, C. (2019): *Economics of Corruption in Sports – The Special Case of Doping*. In: Downward, P.; Frick, B.; Humphreys, B.; Pawlowski, T.; Ruseski, J.; Soebbing, B. (eds.): *Handbook of Sports Economics*. Sage Publications, Ltd, 544-552. [Link](#)
- Deutscher, C. (2018): *Sport Salaries and Players Values – Traditional Economic Determinants and Novel Drivers*. In: Longley, N. (eds.): *Personnel Economics in Sports*, Edward Elgar, 73-87. [Link](#)
- Deutscher, C.; Schneemann, S. (2017): *The Effect of ‘Stars’ on Attendance – NHL-Players in the German and Czech Hockey League*. In: Frick, B. (eds.): *Breaking the Ice: The Economics of Hockey*, Springer, 177-205. [Link](#)
- Battré, C.; Coates, D.; Deutscher, C. (2012): *Does Violence in Professional Hockey Pay? Cross Country Evidence from Three Leagues*. In: Jewell, T. (eds.): *Violence and Agression in Sporting Contests: Sports Economics, Management, and Policy*, Oxford University Press, Volume 4 (2), 47-63. [Link](#)
- Simmons, R.; Deutscher, C. (2011): *The Economics of the World Cup*. In: Kahane, L.; Shmanske, S. (eds.): *The Oxford Handbook of Sports Economics*. Oxford University Press, 449-469.

TEACHING

Bielefeld University

Incentive Problems in Organizations (MA) / Recent Topics in Sports Economics (MA) / Research Methods (MA) / Economic Analysis of Team Sports and Individual Sports (MA) / Introduction to Machine Learning (BA) / Basics of Sports Economics (BA) / Seminar for Bachelor- and Master thesis (BA/MA) / Research Colloquium (Ph.D.)

German Sport University Cologne

Principals of Economics (BA)

University of Paderborn

Organization (MA) / Strategic Management (MA) / Sports Economics (MA) / Freakonomics: Surprising Effects of Applied Economics (BA)

IST Düsseldorf

International Sports Economics (MA)

PRESENTATIONS AND INVITED TALKS

- 2023 *University of Zurich Research Seminar (Zurich, Switzerland – Invitation from Egon Franck) / University Hohenheim (Hohenheim, Germany – Invitation from Steffen Otterbach) / Colloquium on Personnel Economics (Amsterdam, Netherlands) / Football & Finance (Paderborn, Germany)*
- 2022 *HSG St. Gallen (Switzerland - Invitation from Michael Lechner) / European Sport Economics Association Conference (Helsinki, Finland) / Mathsport International (Reading, UK)*
- 2021 *Western Economic Association International (Hawaii) / Tübingen Lectures on Sports Economics (Tubingen, Germany - Invitation from Tim Pawlowski) / AK Sportökonomie (Paderborn, Germany) / Colloquium on Personnel Economics (London, UK)*

- 2019 *Keynote: Reading Football Economics Workshop* (Reading, UK – Invitation from James Reade) / *European Sport Economics Association Conference* (Gijón, Spain) / *University of Zurich Business Economics Research Seminar* (Zurich, Switzerland – Invitation from Helmut Dietl) / *Colloquium on Personnel Economics* (Augsburg, Germany)
- 2018 *European Sport Economics Association Conference* (Liverpool, UK) / *Western Economic Association International* (Vancouver, Canada)
- 2017 *Western Economic Association International* (San Diego, USA) / *German Parliament* (Berlin, Germany)
- 2016 *Southern Economic Association* (Washington D.C., USA) / *ESEA Conference on Sports Economics* (Groningen, Netherlands) / *Western Economic Association International* (Portland, USA) / *Sport Economics and Sport Management Conference* (Berlin, Germany) *AK Sportökonomie* (Tubingen, Germany) / *Football & Finance* (Tubingen, Germany)
- 2015 *Southern Economic Association* (New Orleans, USA) / *European Sport Economics Association Conference* (Zurich, Switzerland)
- 2014 *Western Economic Association International* (Denver, USA) / *Eastern Economic Association* (Boston, USA)
- 2013 *Southern Economic Association* (Tampa, USA) / *Western Economic Association* (Seattle, USA)
- 2012 *Western Economic Association International* (San Francisco, USA)
- 2011 *Western Economic Association International* (San Diego, USA) / *Western Economic Association, Biennial Pacific Rim Conference* (Brisbane, Australia)
- 2010 *Research Seminar University Duisburg-Essen* (Duisburg, Germany - Invitation from Joachim Prinz) / *Western Economic Association International* (Portland, USA) / *Leibniz Centre for European Economic Research* (Mannheim, Germany - Invitation from Andrea Mühlenweg)
- 2009 *Western Economic Association International* (Vancouver, Canada)
- 2008 *Sports Economic Meeting* (Cologne, Germany) / *European Association of Sport Management* (Heidelberg, Germany)

SELECTED JOURNAL REFEREEING ACTIVITY

Advances in Statistical Analysis / *British Journal of Industrial Relations* / *Business Research* / *Contemporary Economic Policy* / *Eastern Economic Journal* / *Economic Analysis and Policy* / *Economic Inquiry* / *Education Economics* / *European Journal of Sport Science* / *European Journal on Criminal Policy and Research* / *European Sport Management Quarterly* / *German Economic Review* / *Industrial Marketing Management* / *International Journal of Sports Finance* / *Journal of Behavioral and Experimental Economics* / *Journal of Business Economics* / *Journal of Economics & Management Strategy* / *Journal of Economic Behavior Journal & Organization* / *Journal of Economic Psychology* / *Journal of Economic Surveys* / *Journal of Institutional and Theoretical Economics* / *Journal of Labor Research* / *Journal of the Royal Statistical Society* / *Journal of Sports Analytics* / *Journal of Sports Economics* / *Managerial and Decision Economics* / *Review of Industrial Organization* / *Review of Managerial Science* / *Scottish Journal of Political Economy* / *Sport Management Review* / *The Manchester School*

FURTHER REFEREE ACTIVITY

German Research Foundation (DFG) / Swiss National Science Foundation (SNSF) / German Academic Exchange Service (DAAD)

PhD ADVISING

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| 2020 | Dr. Marius Ötting – awarded best dissertation prize by the faculty of economics at Bielefeld University |
| 2017 | Dr. Sandra Schneemann (née Hentschel) – awarded best dissertation prize by the faculty of psychology and sports science at Bielefeld University |